	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	7/3/2023 7/30/2023		PEI	7/1/2024 7/28/2024		PEI	7/31/2023 8/27/2023	
		2	3/24 Actual	% of Sales	2	24/25 Budget	% of Sales	2	23/24 Actual	% of Sales
	Gross Sales							_		
5100	Food Sales	\$	133,631.03	86.52%		128,350.89	84.98%		117,627.35	85.87%
5180	NA Beverage	\$	1,596.50	1.03%		1,533.42	1.02%		1,471.75	1.07%
	Total Food Sales	\$	135,227.53	87.55%	\$	129,884.31	86.00%	\$	119,099.10	86.94%
5210	Liquor Sales	\$	9,621.00	6.23%	\$	12,278.39	8.13%	\$	9,437.00	6.89%
5220	Wine Sales	\$	2,170.00	1.40%		2,769.37	1.83%		1,876.99	1.37%
5230	Bottled Beer Sales	\$	1,262.50	0.82%		1,611.21	1.07%		1,334.50	0.97%
5240	Draft Beer Sales	\$	6,177.00	4.00%		7,883.13	5.22%		5,238.50	3.82%
	Total Beverage Sales	\$	19,230.50	12.45%	\$	24,542.09	16.25%	\$	17,886.99	13.06%
	Gross F&B Sales	\$	154,458.03	102.27%	\$	154,426.41	102.25%	\$	136,986.09	104.11%
	Deductions									
5110	Goodwill Comps	\$	834.70	0.55%	\$	830.66	0.55%	\$	1,200.73	0.91%
5120	Guest Recovery Comps	\$	548.35	0.36%	\$	453.08	0.30%	\$	546.70	0.42%
5131	50% Employee Discounts	\$	587.77	0.39%	\$	679.63	0.45%	\$	694.39	0.53%
5132	Manager Meal Discounts	\$	494.75	0.33%	\$	528.60	0.35%	\$	678.55	0.52%
5150	Discounts Marketing	\$	142.80	0.09%	\$	528.60	0.35%	\$	1,138.70	0.87%
5250	Goodwill Bar Comps	\$	1,115.50	0.74%	\$	377.57	0.25%	\$	1,378.50	1.05%
	Total Deductions	\$	3,723.87	2.47%	\$	3,398.14	2.25%	\$	5,637.57	4.28%
	Other Income and Expense									
5300	Sundry Sales	\$	150.76		\$	-	0.00%	\$	137.51	0.10%
5910	Service Charge Revenue - Catering	\$	143.35		\$	-	0.00%	\$	97.43	0.07%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	7/3/2023 7/30/2023	PER	7/1/2024 7/28/2024		PER	7/31/2023 8/27/2023	
	Total Other Income and Expense	\$	294.11	\$	-	0.00%	\$	234.94	0.18%
	Net Sales	\$	151,028.27	100.00% \$	151,028.27	100.00%	\$	131,583.46	100.00%
	Food Costs								
6110	Meat Cost	\$	19,930.49	14.74% \$	18,963.11	14.60%	\$	17,744.61	14.90%
6120	Poultry Cost	\$	2,801.27	2.07% \$	3,376.99	2.60%	\$	2,594.84	2.18%
6130	Seafood Cost	\$	700.96	0.52% \$	649.42	0.50%	\$	445.40	0.37%
6140	Dairy Cost	\$	5,271.05	3.90% \$	5,195.37	4.00%	\$	4,290.56	3.60%
6150	Produce Cost	\$	4,467.30	3.30% \$	4,156.30	3.20%	\$	3,669.27	3.08%
6160	Bakery Cost	\$	1,895.79	1.40% \$	1,818.38	1.40%	\$	1,671.05	1.40%
6170	Grocery Cost	\$	9,517.20	7.04% \$	8,052.83	6.20%	\$	8,507.18	7.14%
6180	NA Beverage	\$	472.48	0.35% \$	649.42	0.50%	\$	691.32	0.58%
	Total Food Cost	\$	45,056.54	33.32% \$	42,861.82	33.00%	\$	39,614.23	33.26%
	Beverage Costs								
6210	Liquor Cost	\$	1,702.56	9.40% \$	2,472.81	10.08%	\$	1,850.61	11.21%
6220	Wine Cost	\$	474.09	2.62% \$	688.57	2.81%	\$	391.07	2.37%
6230	Bottled Beer Cost	\$	302.36	1.67% \$	439.15	1.79%	\$	299.44	1.81%
6240	Draft Beer Cost	\$	900.50	4.97% \$	1,307.89	5.33%	\$	1,129.10	6.84%
	Total Bev Cost	\$	3,379.51	18.66% \$	4,908.42	20.00%	\$	3,670.22	22.23%
	Total F&B Costs	\$	48,436.05	32.07% \$	47,770.24	31.63%	\$	43,284.45	32.90%
	Gross Profit	\$	102,592.22	67.93% \$	103,258.03	68.37%	\$	88,299.01	67.10%
	Payroll Costs								
6310	Management Salaries	\$	17,961.66	11.89% \$	14,461.54	9.58%	\$	18,807.74	14.29%

	2024/5 Budget - Smokecraft	PER	IOD 7		PER	RIOD 7		PER	IOD 8	
	Start Date: 07/01/2024		7/3/2023			7/1/2024			7/31/2023	
	End Date: 06/29/2025		7/30/2023			7/28/2024			8/27/2023	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
6311	Direct Labor - FOH	\$	5,080.38	3.36%	\$	5,285.99	3.50%	\$	3,256.86	2.48%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6313	Training Labor	\$	-	0.00%	\$	755.14	0.50%	\$	620.52	0.47%
6314	Direct Labor - BOH	\$	27,636.29	18.30%	\$	27,940.23	18.50%	\$	26,650.80	20.25%
6315	Overtime Labor - BOH	\$	34.38	0.02%	\$	-	0.00%	\$	25.52	0.02%
	Total Labor	\$	50,712.71	33.58%	\$	48,442.90	32.08%	\$	49,361.44	37.51%
6510	Payroll Taxes	•	5,678.50	3.76%	ф	5,739.07	3.80%	æ	5,356.49	4.07%
6530	Vacation Pay	\$ \$	1,269.36	0.84%		5,739.07	0.00%		423.12	4.07 70
6540	Parking	\$	300.00	0.20%		200.00	0.00%		300.00	0.23%
6550	Uniform Allowance	\$	300.00	0.20%		200.00	0.13%		(70.00)	0.2376
6560	Continuing Education	\$	<u>-</u>	0.00%	•		0.00%	•	(70.00)	
6570	Group Insurance	\$	368.50	0.24%		600.00	0.40%		620.53	0.47%
6580	Workers Compensation	 \$	416.00	0.24%		510.00	0.46%		859.90	0.47 %
6610	Other Benefits	\$	- 10.00	0.00%		55.00	0.04%		-	0.00%
6615	Payroll Processing Fees	\$	314.00	0.21%		300.00	0.25%	•	287.00	0.22%
0010	Total Payroll Expenses	\$	8,346.36	5.53%		7,404.07	4.90%		7,777.04	5.91%
	Total Payroll Costs	\$	59,059.07	39.10%	\$	55,846.98	36.98%	\$	57,138.48	43.42%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	6,066.52	4.02%	\$	4,530.85	3.00%	\$	4,033.03	3.06%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	535.32	0.35%	\$	550.00	0.36%	\$	390.08	0.30%
6740	Security	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	(76.48)	-0.06%
6790	Other Contracted Services	\$	300.00	0.20%	\$	300.00	0.20%	\$	300.00	0.23%
7010	Register Over/Short	\$	149.35	0.10%	\$	-	0.00%	\$	73.56	0.06%
7010	China/Glassware/Silverware	\$	1,033.09	0.68%	\$	604.11	0.40%	\$	-	0.00%
7040	Cleaning Supplies	\$	316.72	0.21%	\$	302.06	0.20%	\$	267.10	0.20%

	2024/5 Budget - Smokecraft	PERI	OD 7		PERI	OD 7		PER	IOD 8	
	Start Date: 07/01/2024		7/3/2023			7/1/2024			7/31/2023	
	End Date: 06/29/2025		7/30/2023			7/28/2024			8/27/2023	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7045	Dish Chemicals	\$	620.80	0.41%	\$	453.08	0.30%	\$	606.20	0.46%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,651.19	1.09%	\$	1,132.71	0.75%	\$	445.35	0.34%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	2.99	0.00%
7105	To Go Supplies	\$	3,153.85	2.09%	\$	2,567.48	1.70%	\$	2,291.20	1.74%
7106	Catering Supplies	\$	179.78	0.12%	\$	604.11	0.40%	\$	45.18	0.03%
7110	Operating Supplies F&B	\$	1,967.63	1.30%	\$	2,114.40	1.40%	\$	3,113.89	2.37%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	15,974.25	10.58%	\$	13,158.80	8.71%	\$	11,492.10	8.73%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,864.82	1.23%	\$	1,500.00	0.99%	\$	2,015.40	1.53%
7195	Accounting Services	\$	2,500.00	1.66%	\$	2,500.00	1.66%	\$	2,500.00	1.90%
7220	Bank Charges & Fees	\$	610.00	0.40%	\$	100.00	0.07%	\$	135.39	0.10%
7230	Licenses & Permits	\$	547.95	0.36%	\$	600.00	0.40%	\$	712.95	0.54%
7250	Credit Card Commissions	\$	3,422.36	2.27%	\$	3,398.14	2.25%	\$	3,286.38	2.50%
7256	Employment Ads	\$	-	0.00%	\$	90.00	0.06%	\$	-	0.00%
7270	Dues & Subscriptions	\$	62.24	0.04%	\$	50.00	0.03%	\$	36.95	0.03%
7285	Key Man/General Liability Insurance	\$	(79.50)	-0.05%	\$	1,275.00	0.84%	\$	3,817.80	2.90%
7290	Legal & Professional Services	\$	14,160.25	9.38%	\$	-	0.00%	\$	1,400.00	1.06%
7320	Office Supplies & Postage	\$	127.82	0.08%	\$	151.03	0.10%	\$	47.78	0.04%
	Telephone/Internet/Cable	\$	594.66	0.39%	\$	650.00	0.43%	\$	594.66	0.45%
7350	relepriorie/iriterriet/Cable				Φ	125.00	0.08%	Ф		0.00%
7350 7360	Travel	\$	-	0.00%	Ф	123.00	0.00%	φ	-	0.0076
	•	\$ \$	-	0.00% 0.00%		-	0.00%		-	0.00%

	2024/5 Budget - Smokecraft	PERI	OD 7		PERI	OD 7		PER	IOD 8	
	Start Date: 07/01/2024		7/3/2023			7/1/2024			7/31/2023	
	End Date: 06/29/2025		7/30/2023			7/28/2024			8/27/2023	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	1,800.00	1.19%	\$	-	0.00%	\$	1,800.00	1.37%
7435	Advertising & Marketing	\$	407.84		\$	500.00	0.33%	\$	1,120.64	0.85%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	2,207.84	1.46%	\$	500.00	0.33%	\$	2,920.64	2.22%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	90.17	0.06%	\$	1,510.28	1.00%	\$	591.80	0.45%
7620	R&M HVAC & Refrigeration	\$	-	0.00%	\$	-	0.00%	\$	1,090.00	0.83%
7630	R&M - Plumbing	\$	601.38	0.40%	\$	-	0.00%	\$	42.39	0.03%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	186.86	0.14%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	4,375.00	2.90%	\$	3,680.00	2.44%	\$	4,232.86	3.22%
7710	MC-HVAC & Refrigeration	\$	1,771.50	1.17%	\$	2,396.50	1.59%	\$	-	0.00%
7720	MC-Other Equipment	\$	255.00	0.17%	\$	255.00	0.17%	\$	255.00	0.19%
7750	Pest Control	\$	85.00	0.06%	\$	85.00	0.06%	\$	-	0.00%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	7,178.05	4.75%	\$	7,926.78	5.25%	\$	6,398.91	4.86%
	Utilities									
7810	Electricity	\$	2,006.46	1.33%	\$	2,265.42	1.50%	\$	1,853.10	1.41%
7820	Natural Gas	\$	674.07	0.45%	\$	906.17	0.60%	\$	996.03	0.76%
7830	Water & Sewer	\$	492.00	0.33%	\$	453.08	0.30%	\$	411.00	0.31%
7840	Firewood	\$	1,000.00	0.66%	\$	750.00	0.50%	\$	500.00	0.38%
	Total Utilities	\$	4,172.53	2.76%	\$	4,374.68	2.90%	\$	3,760.13	2.86%
	Total Operating Expenses	\$	53,343.27	35.32%	\$	36,399.43	24.10%	\$	39,119.09	29.73%

	2024/5 Budget - Smokecraft	PER	IOD 7		PER	IOD 7		PER	NOD 8	
	Start Date: 07/01/2024		7/3/2023			7/1/2024			7/31/2023	
	End Date: 06/29/2025		7/30/2023	-		7/28/2024			8/27/2023	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
	Other Income (Expenses)					'				
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Refere Repus	\$	(9,810.12)	-6.50%	•	11,011.62	7.29%	¢	(7,958.56)	-6.05%
	Operating Income Before Bonus	1	(9,610.12)	-0.50%	Ą	11,011.62	1.29%	Ą	(7,956.56)	-6.05%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	(9,810.12)	-6.50%	\$	11,011.62	7.29%	\$	(7,958.56)	-6.05%
	Facility Expenses									
8010	Rents	\$	12,420.14	8.22%	\$	12,730.64	8.43%	\$	12,420.14	9.44%
8015	Common Area Maintenance	\$	2,368.00	1.57%	\$	2,315.00	1.53%	\$	2,368.00	1.80%
8020	Property Insurance	\$	94.00	0.06%	\$	132.00	0.09%	\$	94.00	0.07%
8030	Property Taxes	\$	3,794.52	2.51%	\$	3,671.46	2.43%	\$	2,714.00	2.06%
	Total Facility Expenses	\$	18,676.66	12.37%	\$	18,849.10	12.48%	\$	17,596.14	13.37%
	Restaurant EBDIT	\$	(28,486.78)	-18.86%	\$	(7,837.48)	-5.19%	\$	(25,554.70)	-19.42%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	7/29/2024 8/25/2024		PEF	8/28/2023 10/1/2023		PE	8/26/2024 9/29/2024	
		24	1/25 Budget	% of Sales	2	23/24 Actual	% of Sales	2	24/25 Budget	% of Sales
= 400	Gross Sales	•	450 540 00	00.000/	_	1.10.100.00	05.440/	•	450 404 00	0.4.500/
5100	Food Sales	\$	152,516.83	88.89%		148,196.33	85.14%		156,431.93	84.50%
5180	NA Beverage	\$	1,908.29	1.11%		2,629.25	1.51%		2,775.36	1.50%
	Total Food Sales	\$	154,425.11	90.00%	\$	150,825.58	86.65%	\$	159,207.30	86.00%
5210	Liquor Sales	\$	11,089.40	6.46%	\$	10,959.00	6.30%	\$	14,185.15	7.66%
5220	Wine Sales	\$	2,205.65	1.29%		2,631.00	1.51%		3,405.52	1.84%
5230	Bottled Beer Sales	\$	1,568.17	0.91%		2,020.00	1.16%		2,614.66	1.41%
5240	Draft Beer Sales	\$	6,155.75	3.59%	\$	7,631.00	4.38%	\$	9,877.44	5.34%
	Total Beverage Sales	\$	21,018.97	12.25%	\$	23,241.00	13.35%	\$	30,082.77	16.25%
	Gross F&B Sales		175,444.09	102.25%	\$	174,066.58	103.43%	\$	189,290.07	102.25%
	Deductions									
5110	Goodwill Comps	\$	943.71	0.55%	\$	978.75	0.58%	\$	1,018.19	0.55%
5120	Guest Recovery Comps	\$	514.75	0.30%	\$	542.05	0.32%	\$	555.37	0.30%
5131	50% Employee Discounts	\$	772.13	0.45%	\$	1,014.65	0.60%	\$	833.06	0.45%
5132	Manager Meal Discounts	\$	600.54	0.35%	\$	758.15	0.45%	\$	647.94	0.35%
5150	Discounts Marketing	\$	600.54	0.35%	\$	2,178.40	1.29%	\$	647.94	0.35%
5250	Goodwill Bar Comps	\$	428.96	0.25%	\$	1,219.15	0.72%	\$	462.81	0.25%
	Total Deductions	\$	3,860.63	2.25%	\$	6,691.15	3.98%	\$	4,165.31	2.25%
	Other Income and Expense									
5300	Sundry Sales	\$	-	0.00%	\$	802.50	0.48%	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	-	0.00%	\$	117.31	0.07%	\$	-	0.00%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	7/29/2024 8/25/2024		PER	8/28/2023 10/1/2023		PER	8/26/2024 9/29/2024	
	Total Other Income and Expense	\$	-	0.00%	\$	919.81	0.55%	\$	-	0.00%
	Net Sales	\$	171,583.46	100.00%	\$	168,295.24	100.00%	\$	185,124.76	100.00%
	Food Costs									
6110	Meat Cost	\$	22,546.07	14.60%	\$	22,286.03	14.78%	\$	23,244.27	14.60%
6120	Poultry Cost	\$	4,015.05	2.60%	\$	3,419.31	2.27%	\$	4,139.39	2.60%
6130	Seafood Cost	\$	772.13	0.50%	\$	603.27	0.40%	\$	796.04	0.50%
6140	Dairy Cost	\$	6,177.00	4.00%	\$	5,849.32	3.88%	\$	6,368.29	4.00%
6150	Produce Cost	\$	4,941.60	3.20%	\$	4,496.60	2.98%	\$	5,094.63	3.20%
6160	Bakery Cost	\$	2,161.95	1.40%	\$	2,533.72	1.68%	\$	2,228.90	1.40%
6170	Grocery Cost	\$	9,574.36	6.20%	\$	10,142.81	6.72%	\$	9,870.85	6.20%
6180	NA Beverage	\$	772.13	0.50%	\$	803.57	0.53%	\$	796.04	0.50%
	Total Food Cost	\$	50,960.29	33.00%	\$	50,134.63	33.24%	\$	52,538.41	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	2,119.65	10.08%	\$	1,948.30	8.85%	\$	2,643.35	8.79%
6220	Wine Cost	\$	447.92	2.13%	\$	916.60	4.16%	\$	1,243.60	4.13%
6230	Bottled Beer Cost	\$	342.97	1.63%	\$	496.54	2.25%	\$	673.68	2.24%
6240	Draft Beer Cost	\$	1,293.25	6.15%	\$	1,073.10	4.87%	\$	1,455.93	4.84%
	Total Bev Cost	\$	4,203.79	20.00%	\$	4,434.54	20.14%	\$	6,016.55	20.00%
	Total F&B Costs	\$	55,164.08	32.15%	\$	54,569.17	32.42%	\$	58,554.96	31.63%
	Gross Profit	\$	116,419.38	67.85%	\$	113,726.07	67.58%	\$	126,569.80	68.37%
	Payroll Costs									
6310	Management Salaries	\$	14,461.54	8.43%	\$	21,903.68	13.02%	\$	18,076.92	9.76%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023	PERI	OD 8 7/29/2024 8/25/2024		PER	8/28/2023 10/1/2023		PER	8/26/2024 9/29/2024	
	LY End: 06/30/2024									
6311	Direct Labor - FOH	\$	3,431.67	2.00%	\$	4,433.27	2.63%	\$	5,090.93	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%		8.78	0.01%		-	0.00%
6313	Training Labor	\$	257.38	0.15%	\$	268.17	0.16%	\$	277.69	0.15%
6314	Direct Labor - BOH	\$	28,311.27	16.50%	\$	32,792.29	19.48%	\$	32,396.83	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	24.90	0.01%	\$	-	0.00%
	Total Labor	\$	46,461.86	27.08%	\$	59,431.09	35.31%	\$	55,842.37	30.16%
6510	Payroll Taxes	\$	6,434.38	3.75%	\$	6,379.32	3.79%	\$	6,942.18	3.75%
6530	Vacation Pay	\$	-	0.00%	\$	846.24	0.50%	\$	-	0.00%
6540	Parking	\$	200.00	0.12%	\$	6.00	0.00%	\$	200.00	0.11%
6550	Uniform Allowance	\$	-	0.00%	\$	(30.00)	-0.02%	\$	-	0.00%
6560	Continuing Education	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6570	Group Insurance	\$	600.00	0.35%	\$	549.24	0.33%	\$	600.00	0.32%
6580	Workers Compensation	\$	510.00	0.30%	\$	445.08	0.26%	\$	510.00	0.28%
6610	Other Benefits	\$	55.00	0.03%	\$	-	0.00%	\$	-	0.00%
6615	Payroll Processing Fees	\$	300.00	0.25%	\$	-	0.00%	\$	300.00	0.25%
	Total Payroll Expenses	\$	8,099.38	4.72%	\$	8,195.88	4.87%	\$	8,552.18	4.62%
	Total Payroll Costs	\$	54,561.24	31.80%	\$	67,626.97	40.18%	\$	64,394.55	34.78%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	5,147.50	3.00%	\$	2,755.14	1.64%	\$	5,461.18	2.95%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	550.00	0.32%	\$	535.32	0.32%	\$	550.00	0.30%
6740	Security	\$	-	0.00%		-	0.00%		-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6790	Other Contracted Services	\$	300.00	0.17%	\$	300.00	0.18%	\$	300.00	0.16%
7010	Register Over/Short	\$	-	0.00%	\$	129.76	0.08%	\$	-	0.00%
7010	China/Glassware/Silverware	\$	343.17	0.20%	\$	574.74	0.34%	\$	370.25	0.20%
7040	Cleaning Supplies	\$	343.17	0.20%	\$	296.17	0.18%	\$	555.37	0.30%

	2024/5 Budget - Smokecraft	PERI	OD 8		PERI	OD 9		PERI	OD 9	
	Start Date: 07/01/2024		7/29/2024			8/28/2023			8/26/2024	
	End Date: 06/29/2025		8/25/2024			10/1/2023			9/29/2024	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7045	Dish Chemicals	\$	514.75	0.30%	\$	556.24	0.33%	\$	462.81	0.25%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	943.71	0.55%	\$	1,305.49	0.78%	\$	1,295.87	0.70%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,059.00	1.20%	\$	2,362.90	1.40%	\$	2,591.75	1.40%
7106	Catering Supplies	\$	2,916.92	1.70%	\$	1,157.91	0.69%	\$	925.62	0.50%
7110	Operating Supplies F&B	\$	2,402.17	1.40%	\$	1,739.05	1.03%	\$	1,851.25	1.00%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	400.00	0.24%	\$	-	0.00%
	Total Controllable Expenses	\$	15,520.39	9.05%	\$	12,112.72	7.20%	\$	14,364.11	7.76%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,500.00	0.87%	\$	2,308.18	1.37%	\$	1,500.00	0.81%
7195	Accounting Services	\$	2,500.00	1.46%	\$	2,500.00	1.49%	\$	2,500.00	1.35%
7220	Bank Charges & Fees	\$	100.00	0.06%	\$	20.00	0.01%	\$	100.00	0.05%
7230	Licenses & Permits	\$	600.00	0.35%	\$	547.95	0.33%	\$	600.00	0.32%
7250	Credit Card Commissions	\$	3,860.63	2.25%	\$	3,935.95	2.34%	\$	4,165.31	2.25%
7256	Employment Ads	\$	90.00	0.05%	\$	45.00	0.03%	\$	90.00	0.05%
7270	Dues & Subscriptions	\$	50.00	0.03%	\$	623.58	0.37%	\$	50.00	0.039
7285	Key Man/General Liability Insurance	\$	1,275.00	0.74%	\$	2,825.87	1.68%	\$	1,275.00	0.699
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.009
7320	Office Supplies & Postage	\$	171.58	0.10%	\$	270.59	0.16%	\$	185.12	0.10%
		Φ.	650.00	0.38%	\$	594.66	0.35%	\$	650.00	0.35%
7350	Telephone/Internet/Cable	\$	030.00							
	Telephone/Internet/Cable Travel	\$	125.00	0.07%	\$	249.82	0.15%	\$	125.00	0.07%
7350	•					249.82 -	0.15% 0.00%		125.00	0.07% 0.00%

	2024/5 Budget - Smokecraft	PERI	OD 8		PER	IOD 9		PER	RIOD 9	
	Start Date: 07/01/2024		7/29/2024			8/28/2023			8/26/2024	
	End Date: 06/29/2025		8/25/2024			10/1/2023			9/29/2024	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	3,075.00	1.83%	\$	-	0.00%
7435	Advertising & Marketing	\$	500.00	0.29%	\$	4,669.14		\$	500.00	0.27%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	500.00	0.29%	\$	7,744.14	4.60%	\$	500.00	0.27%
	Repairs & Maintenance	•	4 745 00	4.000/	_	0.400.00	4.050/	•	4.054.05	4.000/
7500	Repairs & Maintenance	\$	1,715.83	1.00%		2,109.22	1.25%		1,851.25	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%		340.92	0.20%		-	0.00%
7630	R&M - Plumbing	\$	-	0.00%		205.19	0.12%	-	-	0.00%
7640	R&M - Electric	\$	-	0.00%		-	0.00%	-	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%		-	0.00%		-	0.00%
7660	R&M - POS Systems	\$	-	0.00%		-	0.00%		-	0.00%
7695	Cleaning Service	\$	3,680.00	2.14%		4,772.00	2.84%		3,680.00	1.99%
7710	MC-HVAC & Refrigeration	\$	625.00	0.36%		625.00	0.37%		1,050.00	0.57%
7720	MC-Other Equipment	\$	255.00	0.15%		-	0.00%		255.00	0.14%
7750	Pest Control	\$	85.00	0.05%		170.00	0.10%		85.00	0.05%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%		-	0.00%		-	0.00%
	Total Repairs & Maintenance	\$	6,360.83	3.71%	\$	8,222.33	4.89%	\$	6,921.25	3.74%
	Utilities									
7810	Electricity	\$	2,059.00	1.20%	\$	1,819.15	1.08%	\$	2,036.37	1.10%
7820	Natural Gas	\$	1,029.50	0.60%		920.47	0.55%		1,110.75	0.60%
7830	Water & Sewer	\$	514.75	0.30%		692.00	0.41%	-	647.94	0.35%
7840	Firewood	\$	750.00	0.44%		500.00	0.30%		750.00	0.41%
	Total Utilities	\$	4,353.25	2.54%		3,931.62	2.34%		4,545.06	2.46%
						4				
	Total Operating Expenses	\$	37,656.68	21.95%	\$	45,932.41	27.29%	\$	37,570.85	20.29%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PERI	OD 8 7/29/2024 8/25/2024		PER	8/28/2023 10/1/2023		PER	8/26/2024 9/29/2024	
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	24,201.46	14.10%	\$	166.69	0.10%	\$	24,604.41	13.29%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	24,201.46	14.10%	\$	166.69	0.10%	\$	24,604.41	13.29%
	Facility Expenses									
8010	Rents	\$	12,730.64	7.42%	\$	12,420.14	7.38%	\$	12,730.64	6.88%
8015	Common Area Maintenance	\$	2,315.00	1.35%	\$	2,368.00	1.41%	\$	2,315.00	1.25%
8020	Property Insurance	\$	132.00	0.08%	\$	94.00	0.06%	\$	132.00	0.07%
8030	Property Taxes	\$	3,671.46	2.14%	\$	3,665.46	2.18%	\$	3,671.46	1.98%
	Total Facility Expenses	\$	18,849.10	10.99%	\$	18,547.60	11.02%	\$	18,849.10	10.18%
	Restaurant EBDIT	\$	5,352.36	3.12%	\$	(18,380.91)	-10.92%	\$	5,755.31	3.11%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	10/2/2023 10/29/2023		PE	9/30/2024 10/27/2024		PEI	10/30/2023 11/26/2023	
	Gross Sales	2	3/24 Actual	% of Sales	2	24/25 Budget	% of Sales	:	23/24 Actual	% of Sales
5100	Food Sales	\$	110,620.30	85.49%	\$	123,849.38	84.89%	\$	157,355.17	88.89%
5180	NA Beverage	\$	1,443.50	1.12%		1,616.13	1.11%		1,271.75	0.72%
0100	Total Food Sales	\$	112,063.80	86.60%		125,465.51	86.00%		158,626.92	89.61%
5210	Liquor Sales	\$	8,629.00	6.67%	Ф	11,798.03	8.09%	¢	9,626.01	5.44%
5210 5220	Wine Sales	\$	1,776.00	1.37%		2,428.24	1.66%		2,074.50	1.17%
5220 5230	Bottled Beer Sales	\$	1,776.00	0.79%		1,402.46	0.96%		1,278.50	0.72%
5240	Draft Beer Sales	\$	5,908.50	4.57%		8,078.42	5.54%		5,420.51	3.06%
0240	Total Beverage Sales	\$	17,339.25	13.40%		23,707.15	16.25%		18,399.52	10.39%
	Gross F&B Sales	\$	129,403.05	102.00%	\$	149,172.65	102.25%	\$	177,026.44	102.47%
	Deductions									
5110	Goodwill Comps	\$	429.13	0.34%	\$	802.40	0.55%	\$	651.53	0.38%
5120	Guest Recovery Comps	\$	356.40	0.28%	\$	437.67	0.30%	\$	328.30	0.19%
5131	50% Employee Discounts	\$	787.90	0.62%	\$	656.51	0.45%	\$	877.46	0.51%
5132	Manager Meal Discounts	\$	795.20	0.63%	\$	510.62	0.35%	\$	632.75	0.37%
5150	Discounts Marketing	\$	665.35	0.52%	\$	510.62	0.35%	\$	3,522.65	2.04%
5250	Goodwill Bar Comps	\$	297.00	0.23%	\$	364.73	0.25%	\$	332.30	0.19%
	Total Deductions	\$	3,330.98	2.63%	\$	3,282.53	2.25%	\$	6,344.99	3.67%
	Other Income and Expense									
5300	Sundry Sales	\$	559.22	0.44%	\$	_	0.00%	\$	375.00	0.22%
	Ouridity Gales	\$	000.22	• • • • • • • • • • • • • • • • • • • •	Ψ.		0.00%		0.0.00	

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	10/2/2023 10/29/2023		PER	9/30/2024 10/27/2024		PER	10/30/2023 11/26/2023	
	Total Other Income and Expense	\$	788.91	0.62%	\$	-	0.00%	\$	2,083.87	1.21%
	Net Sales	\$	126,860.98	100.00%	\$	145,890.13	100.00%	\$	172,765.32	100.00%
	Food Costs									
6110	Meat Cost	\$	16,682.06	14.89%	\$	18,317.96	14.60%	\$	17,692.64	11.15%
6120	Poultry Cost	\$	2,611.38	2.33%	\$	3,262.10	2.60%	\$	6,907.58	4.35%
6130	Seafood Cost	\$	461.70	0.41%	\$	627.33	0.50%	\$	573.96	0.36%
6140	Dairy Cost	\$	5,088.03	4.54%	\$	5,018.62	4.00%	\$	6,168.77	3.89%
6150	Produce Cost	\$	3,844.57	3.43%	\$	4,014.90	3.20%	\$	5,382.20	3.39%
6160	Bakery Cost	\$	1,182.55	1.06%	\$	1,756.52	1.40%	\$	2,860.27	1.80%
6170	Grocery Cost	\$	8,508.48	7.59%	\$	7,778.86	6.20%	\$	10,396.43	6.55%
6180	NA Beverage	\$	466.67	0.42%	\$	627.33	0.50%	\$	362.81	0.23%
	Total Food Cost	\$	38,845.44	34.66%	\$	41,403.62	33.00%	\$	50,344.66	31.74%
	Beverage Costs									
6210	Liquor Cost	\$	2,064.96	12.12%	\$	2,859.16	12.06%	\$	1,296.40	7.18%
6220	Wine Cost	\$	77.33	0.45%	\$	107.07	0.45%	\$	453.43	2.51%
6230	Bottled Beer Cost	\$	167.24	0.98%	\$	231.56	0.98%	\$	298.73	1.65%
6240	Draft Beer Cost	\$	1,114.85	6.54%	\$	1,543.63	6.51%	\$	865.90	4.79%
	Total Bev Cost	\$	3,424.38	20.09%	\$	4,741.43	20.00%	\$	2,914.46	16.13%
	Total F&B Costs	\$	42,269.82	33.32%	\$	46,145.05	31.63%	\$	53,259.12	30.83%
	Gross Profit	\$	84,591.16	66.68%	\$	99,745.08	68.37%	\$	119,506.20	69.17%
	Payroll Costs									
6310	Management Salaries	\$	15,827.14	12.48%	\$	14,461.54	9.91%	\$	18,980.32	10.99%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025	PER	10/2/2023 10/29/2023		PER	9/30/2024 10/27/2024		PER	10/30/2023 11/26/2023	
	LY Start: 07/03/2023									
6311	LY End: 06/30/2024 Direct Labor - FOH	\$	4,218.45	3.33%	φ.	4,011.98	2.75%	ď	5,436.61	3.15%
6312	Overtime Labor - FOH	\$	4,216.45 5.61	0.00%		4,011.90	0.00%		5,430.01	0.00%
6313	Training Labor	\$	168.48	0.00%		218.84	0.00%		- 253.44	0.00%
6314	Direct Labor - BOH	\$	29,346.23	23.13%		25,530.77	17.50%		27,899.07	16.15%
6315	Overtime Labor - BOH	\$	29,340.23 448.44	0.35%		23,330.77	0.00%		502.49	0.29%
0313	Total Labor	\$	50,014.35	39.42%		44,223.13	30.31%		53,071.93	30.72%
	Total Labor	1	50,014.55	33.42 /0	Ψ	44,223.13	30.31 /6	P	55,071.95	30.72/8
6510	Payroll Taxes	\$	5,739.78	4.52%	\$	5,470.88	3.75%	\$	5,416.82	3.14%
6530	Vacation Pay	\$	1,692.48	1.33%	\$	-	0.00%	\$	423.12	0.24%
6540	Parking	\$	300.00	0.24%	\$	200.00	0.14%	\$	600.00	0.35%
6550	Uniform Allowance	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6560	Continuing Education	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6570	Group Insurance	\$	549.24	0.43%	\$	600.00	0.41%	\$	549.24	0.32%
6580	Workers Compensation	\$	445.08	0.35%	\$	510.00	0.35%	\$	445.08	0.26%
6610	Other Benefits	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6615	Payroll Processing Fees	\$	356.00	0.28%	\$	300.00	0.25%	\$	256.00	0.15%
	Total Payroll Expenses	\$	9,082.58	7.16%	\$	7,080.88	4.85%	\$	7,690.26	4.45%
	Total Payroll Costs	\$	59,096.93	46.58%	\$	51,304.01	35.17%	\$	60,762.19	35.17%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	2,560.03	2.02%	\$	4,303.76	2.95%	\$	3,433.53	1.99%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	535.32	0.42%	\$	550.00	0.38%	\$	145.24	0.08%
6740	Security	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	(36.96)	-0.03%	\$	-	0.00%	\$	-	0.00%
6790	Other Contracted Services	\$	300.00	0.24%	\$	300.00	0.21%	\$	300.00	0.17%
7010	Register Over/Short	\$	(171.48)	-0.14%	\$	-	0.00%	\$	(171.83)	-0.10%
7010	China/Glassware/Silverware	\$	322.99	0.25%		583.56	0.40%		101.54	0.06%
7040	Cleaning Supplies	\$	246.79	0.19%	\$	291.78	0.20%	\$	210.04	0.12%

	2024/5 Budget - Smokecraft	PERI	OD 10		PER	IOD 10		PER	IOD 11	
	Start Date: 07/01/2024		10/2/2023			9/30/2024			10/30/2023	
	End Date: 06/29/2025		10/29/2023			10/27/2024			11/26/2023	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7045	Dish Chemicals	\$	461.10	0.36%	\$	364.73	0.25%	\$	303.47	0.18%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	956.98	0.75%	\$	1,021.23	0.70%	\$	1,024.59	0.59%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	1,772.81	1.40%	\$	2,042.46	1.40%	\$	2,603.33	1.51%
7106	Catering Supplies	\$	58.84	0.05%	\$	729.45	0.50%	\$	4,040.93	2.34%
7110	Operating Supplies F&B	\$	2,259.97	1.78%	\$	1,823.63	1.25%	\$	2,693.40	1.56%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	1,200.00	0.69%
	Total Controllable Expenses	\$	9,266.39	7.30%	\$	12,010.59	8.23%	\$	15,884.24	9.19%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,803.12	1.42%	\$	1,500.00	1.03%	\$	1,221.50	0.71%
7195	Accounting Services	\$	2,500.00	1.97%	\$	2,500.00	1.71%	-	2,500.00	1.45%
7220	Bank Charges & Fees	\$	208.77	0.16%	\$	100.00	0.07%	\$	292.94	0.17%
7230	Licenses & Permits	\$	547.95	0.43%	\$	600.00	0.41%	\$	432.19	0.25%
7250	Credit Card Commissions	\$	3,484.56	2.75%	\$	3,282.53	2.25%	\$	5,229.36	3.03%
7256	Employment Ads	\$	· -	0.00%		90.00	0.06%		· -	0.00%
7270	Dues & Subscriptions	\$	46.95	0.04%	\$	50.00	0.03%	\$	46.95	0.03%
7285	Key Man/General Liability Insurance	\$	1,237.10	0.98%		1,275.00	0.87%		1,119.59	0.65%
7290	Legal & Professional Services	\$		0.00%	\$	-	0.00%		680.00	0.39%
7320	Office Supplies & Postage	\$	6.60	0.01%	\$	145.89	0.10%	\$	236.39	0.14%
7350	Telephone/Internet/Cable	\$	595.56	0.47%	\$	650.00	0.45%		595.56	0.34%
7360	Travel	\$	169.98	0.13%	\$	125.00	0.09%		914.46	0.53%
7070	Meals & Entertainment	\$	3.22	0.00%	\$	-	0.00%	\$	37.40	0.02%
7370			10,603.81	8.36%		10,318.42	7.07%		13,306.34	7.70%

	2024/5 Budget - Smokecraft	PERI	OD 10		PER	OD 10		PER	IOD 11	
	Start Date: 07/01/2024		10/2/2023			9/30/2024			10/30/2023	
	End Date: 06/29/2025		10/29/2023			10/27/2024			11/26/2023	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	1,800.00	1.42%	\$	-	0.00%	\$	1,800.00	1.04%
7435	Advertising & Marketing	\$	4,259.58	3.36%	\$	500.00	0.34%	\$	4,680.94	
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	6,059.58	4.78%	\$	500.00	0.34%	\$	6,480.94	3.75%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	712.47	0.56%	\$	1,458.90	1.00%	\$	152.00	0.09%
7620	R&M HVAC & Refrigeration	\$	346.68	0.27%	\$	-	0.00%	\$	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%	\$	-	0.00%	\$	612.50	0.35%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	4,182.00	3.30%	\$	3,680.00	2.52%	\$	4,436.00	2.57%
7710	MC-HVAC & Refrigeration	\$	1,737.50	1.37%	\$	625.00	0.43%	\$	2,396.50	1.39%
7720	MC-Other Equipment	\$	765.00	0.60%	\$	255.00	0.17%	\$	-	0.00%
7750	Pest Control	\$	85.00	0.07%	\$	85.00	0.06%	\$	85.00	0.05%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	7,828.65	6.17%	\$	6,103.90	4.18%	\$	7,682.00	4.45%
	Utilities									
7810	Electricity	\$	1,795.80	1.42%	\$	1,896.57	1.30%	\$	2,678.10	1.55%
7820	Natural Gas	\$	1,000.00	0.79%	\$	1,021.23	0.70%	\$	968.69	0.56%
7830	Water & Sewer	\$	530.00	0.42%	\$	583.56	0.40%	\$	354.00	0.20%
7840	Firewood	\$	103.30	0.08%	\$	750.00	0.51%	\$	1,000.00	0.58%
	Total Utilities	\$	3,429.10	2.70%	\$	4,251.36	2.91%	\$	5,000.79	2.89%
	Total Operating Expenses	\$	37,187.53	29.31%	\$	33,184.28	22.75%	\$	48,354.31	27.99%

	2024/5 Budget - Smokecraft	PER	IOD 10		PER	NOD 10		PER	RIOD 11	
	Start Date: 07/01/2024		10/2/2023			9/30/2024			10/30/2023	
	End Date: 06/29/2025		10/29/2023			10/27/2024			11/26/2023	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	(11,693.30)	-9.22%	\$	15,256.80	10.46%	\$	10,389.70	6.01%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	163.34	0.09%
	Restaurant Operating Income	\$	(11,693.30)	-9.22%	\$	15,256.80	10.46%	\$	10,226.36	5.92%
	Restaurant Operating income	۳	(11,033.30)	-3.22 /0	Ψ	13,230.00	10.40 /0	Ψ	10,220.30	3.32 /0
	Facility Expenses									
8010	Rents	\$	12,420.14	9.79%	\$	12,730.64	8.73%	\$	12,420.14	7.19%
8015	Common Area Maintenance	\$	2,368.00	1.87%	\$	2,315.00	1.59%	\$	3,473.00	2.01%
8020	Property Insurance	\$	94.00	0.07%	\$	132.00	0.09%	\$	94.00	0.05%
8030	Property Taxes	\$	3,665.46	2.89%	\$	3,671.46	2.52%	\$	3,665.46	2.12%
	Total Facility Expenses	\$	18,547.60	14.62%	\$	18,849.10	12.92%	\$	19,652.60	11.38%
	Restaurant EBDIT	\$	(30,240.90)	-23.84%	\$	(3,592.30)	-2.46%	\$	(9,426.24)	-5.46%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	10D 11 10/28/2024 11/24/2024		PER	11/27/2023 12/31/2023		PER	11/25/2024 12/29/2024	
	Gross Sales	24	l/25 Budget	% of Sales	2	3/24 Actual	% of Sales	24	I/25 Budget	% of Sales
5100	Food Sales	\$	103,170.89	85.31%	\$	141,774.10	83.52%	\$	180,481.61	85.11%
5180	NA Beverage	\$	833.83	0.69%		1,482.25	0.87%	-	1,886.94	0.89%
0100	Total Food Sales	\$	104,004.72	86.00%		143,256.35	84.39%	-	182,368.55	86.00%
5210	Liquor Sales	\$	10,281.29	8.50%	æ	14,848.82	8.75%	Ф	19,306.95	9.10%
5210 5220	Wine Sales	φ \$	2,215.72	1.83%		2,329.00	1.37%	-	3,028.25	1.43%
5230	Bottled Beer Sales	\$	1,365.53	1.13%		1,693.00	1.00%	-	2,201.30	1.43 %
5240	Draft Beer Sales	\$	5,789.51	4.79%		7,631.45	4.50%		9,922.68	4.68%
02-10	Total Beverage Sales	\$	19,652.06	16.25%		26,502.27	15.61%		34,459.17	16.25%
	Gross F&B Sales	\$	123,656.78	102.25%	\$	169,758.62	100.07%	\$	216,827.72	102.25%
	Deductions									
5110	Deductions Goodwill Comps	\$	665.15	0.55%	\$	816.32	0.48%	\$	1,166.31	0.55%
5110 5120		\$ \$	665.15 362.81	0.55% 0.30%		816.32 460.65	0.48% 0.27%	-	1,166.31 636.17	0.55% 0.30%
	Goodwill Comps				\$			\$		
5120	Goodwill Comps Guest Recovery Comps	\$	362.81 544.21 423.28	0.30% 0.45% 0.35%	\$ \$ \$	460.65	0.27%	\$ \$	636.17	0.30% 0.45% 0.35%
5120 5131 5132 5150	Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$	362.81 544.21 423.28 423.28	0.30% 0.45% 0.35% 0.35%	\$ \$ \$ \$	460.65 651.21 576.65 1,039.10	0.27% 0.38% 0.34% 0.61%	\$ \$ \$	636.17 954.25 742.20 742.20	0.30% 0.45% 0.35% 0.35%
5120 5131 5132	Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	362.81 544.21 423.28	0.30% 0.45% 0.35%	\$ \$ \$ \$	460.65 651.21 576.65	0.27% 0.38% 0.34% 0.61% 0.16%	\$ \$ \$	636.17 954.25 742.20	0.30% 0.45% 0.35%
5120 5131 5132 5150	Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$	362.81 544.21 423.28 423.28	0.30% 0.45% 0.35% 0.35%	\$ \$ \$ \$ \$	460.65 651.21 576.65 1,039.10	0.27% 0.38% 0.34% 0.61%	\$ \$ \$ \$	636.17 954.25 742.20 742.20	0.30% 0.45% 0.35% 0.35%
5120 5131 5132 5150	Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$	362.81 544.21 423.28 423.28 302.34	0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$	460.65 651.21 576.65 1,039.10 276.45	0.27% 0.38% 0.34% 0.61% 0.16%	\$ \$ \$ \$	636.17 954.25 742.20 742.20 530.14	0.30% 0.45% 0.35% 0.35% 0.25%
5120 5131 5132 5150	Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$	362.81 544.21 423.28 423.28 302.34	0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	460.65 651.21 576.65 1,039.10 276.45	0.27% 0.38% 0.34% 0.61% 0.16%	\$ \$ \$ \$	636.17 954.25 742.20 742.20 530.14	0.30% 0.45% 0.35% 0.35% 0.25%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	10D 11 10/28/2024 11/24/2024		PER	11/27/2023 12/31/2023		PER	11/25/2024 12/29/2024	
	Total Other Income and Expense	\$	-	0.00%	\$	3,706.92	2.19%	\$	-	0.00%
	Net Sales		120,935.72	100.00%	\$	169,645.16	100.00%	\$	212,056.45	100.00%
	Food Costs									
6110	Meat Cost	\$	15,184.69	14.60%	\$	25,805.80	18.01%	\$	26,625.81	14.60%
6120	Poultry Cost	\$	2,704.12	2.60%	\$	4,686.60	3.27%	\$	4,741.58	2.60%
6130	Seafood Cost	\$	520.02	0.50%	\$	790.55	0.55%	\$	911.84	0.50%
6140	Dairy Cost	\$	4,160.19	4.00%	\$	6,658.17	4.65%	\$	7,294.74	4.00%
6150	Produce Cost	\$	3,328.15	3.20%	\$	4,160.38	2.90%	\$	5,835.79	3.20%
6160	Bakery Cost	\$	1,456.07	1.40%	\$	1,934.94	1.35%	\$	2,553.16	1.40%
6170	Grocery Cost	\$	6,448.29	6.20%	\$	9,016.22	6.29%	\$	11,306.85	6.20%
6180	NA Beverage	\$	520.02	0.50%	\$	1,099.74	0.77%	\$	911.84	0.50%
	Total Food Cost	\$	34,321.56	33.00%	\$	54,152.40	37.80%	\$	60,181.62	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	1,748.31	8.90%	\$	2,095.71	7.99%	\$	2,887.92	8.38%
6220	Wine Cost	\$	611.49	3.11%	\$	317.23	1.21%	\$	437.15	1.27%
6230	Bottled Beer Cost	\$	402.86	2.05%	\$	633.79	2.42%	\$	873.37	2.53%
6240	Draft Beer Cost	\$	1,167.74	5.94%	\$	1,954.54	7.45%	\$	2,693.39	7.82%
	Total Bev Cost	\$	3,930.41	20.00%	\$	5,001.27	19.07%	\$	6,891.83	20.00%
	Total F&B Costs	\$	38,251.97	31.63%	\$	59,153.67	34.87%	\$	67,073.46	31.63%
	Gross Profit	\$	82,683.75	68.37%	\$	110,491.49	65.13%	\$	144,982.99	68.37%
	Payroll Costs									
6310	Management Salaries	\$	14,461.54	11.96%	\$	17,711.13	10.44%	\$	18,076.92	8.52%

2024		27/2023 31/2023		11/25/2024 12/29/2024	
2.75 3.50%	\$ 4	,639.82 2.74%	\$	4,771.27	2.25%
- 0.00%	\$	1.14 0.00%	\$	-	0.00%
1.40 0.15%	\$	100.56 0.06%	\$	318.08	0.15%
3.11 18.50%	\$ 33	,526.86 19.76%	\$	32,868.75	15.50%
- 0.00%	\$ 1	,852.67 1.09%	\$	-	0.00%
8.80 34.11%	\$ 57	,832.18 34.09%	\$	56,035.02	26.42%
				7,952.12	3.75%
		807.60 0.48%	\$	-	0.00%
0.00 0.17%	\$	600.00 0.35%	\$	200.00	0.09%
- 0.00%	\$	- 0.00%	\$	-	0.00%
- 0.00%	\$	- 0.00%	\$	-	0.00%
0.50%	\$	90.37 0.05%	\$	600.00	0.28%
0.00 0.42%	\$	445.08 0.26%	\$	510.00	0.24%
- 0.00%	\$	- 0.00%	\$	-	0.00%
0.00 0.25%	\$	592.00 0.35%	\$	300.00	0.25%
5.09 5.08%	\$ 9	,293.77 5.48%	\$	9,562.12	4.51%
3.89 39.19%	\$ 67	,125.95 39.57%	\$	65,597.14	30.93%
8.07 3.00%	\$ 2	.941.25 1.73%	\$	4.241.13	2.00%
		•	-	•	0.26%
				-	0.00%
	_			_	0.00%
	· ·		-	300.00	0.14%
	_ ·			-	0.00%
	<u> </u>			424.11	0.20%
		,		424.11	0.20%
3:33:33:33:33:33:33:33:33:33:33:33:33:3	32.75 3.50% - 0.00% 31.40 0.15% 73.11 18.50% - 0.00% 48.80 34.11% 35.09 3.75% - 0.00%	32.75 3.50% \$ 4 - 0.00% \$ 31.40 0.15% \$ 73.11 18.50% \$ 33 - 0.00% \$ 1 48.80 34.11% \$ 57 35.09 3.75% \$ 6 - 0.00% \$ - 0.00% \$ - 0.00% \$ 00.00 0.17% \$ - 0.00% \$ 00.00 0.50% \$ 00.00 0.42% \$ - 0.00% \$ 15.09 5.08% \$ 9 28.07 3.00% \$ 28.07 3.00% \$ - 0.00% \$	32.75	32.75	32.75

	2024/5 Budget - Smokecraft	PERI	OD 11		PER	IOD 12		PER	IOD 12	
	Start Date: 07/01/2024		10/28/2024			11/27/2023			11/25/2024	
	End Date: 06/29/2025		11/24/2024			12/31/2023			12/29/2024	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7045	Dish Chemicals	\$	362.81	0.30%	\$	608.68	0.36%	\$	636.17	0.30%
7050	Decorations	\$	-	0.00%	\$	492.40	0.29%	\$	-	0.00%
7060	Linens	\$	907.02	0.75%	\$	1,244.05	0.73%	\$	1,590.42	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	42.60	0.03%	\$	-	0.00%
7105	To Go Supplies	\$	1,693.10	1.40%	\$	2,237.31	1.32%	\$	3,392.90	1.60%
7106	Catering Supplies	\$	483.74	0.40%	\$	(243.81)	-0.14%	\$	4,241.13	2.00%
7110	Operating Supplies F&B	\$	1,693.10	1.40%	\$	2,043.29	1.20%	\$	2,650.71	1.25%
7120	Uniforms	\$	-	0.00%	\$	1,252.30	0.74%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	3,200.00	1.89%	\$	-	0.00%
	Total Controllable Expenses	\$	10,101.58	8.35%	\$	15,397.21	9.08%	\$	18,450.69	8.70%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,500.00	1.24%	\$	1,292.87	0.76%	\$	1,500.00	0.71%
7195	Accounting Services	\$	2,500.00	2.07%	\$	2,500.00	1.47%	\$	2,500.00	1.18%
7220	Bank Charges & Fees	\$	100.00	0.08%	\$	259.81	0.15%	\$	100.00	0.05%
7230	Licenses & Permits	\$	600.00	0.50%	\$	701.48	0.41%	\$	600.00	0.289
7250	Credit Card Commissions	\$	2,721.05	2.25%	\$	4,596.71	2.71%	\$	4,771.27	2.25%
7256	Employment Ads	\$	90.00	0.07%	\$	-	0.00%	\$	90.00	0.049
7270	Dues & Subscriptions	\$	50.00	0.04%	\$	89.33	0.05%	\$	50.00	0.029
7285	Key Man/General Liability Insurance	\$	1,275.00	1.05%	\$	1,119.59	0.66%	\$	1,275.00	0.609
7290	Legal & Professional Services	\$	-	0.00%	\$	3,184.84	1.88%	\$	-	0.009
7320	Office Supplies & Postage	\$	120.94	0.10%	\$	50.20	0.03%	\$	212.06	0.10%
7350	Telephone/Internet/Cable	\$	650.00	0.54%	\$	595.56	0.35%	\$	650.00	0.31%
7360	Travel	\$	125.00	0.10%	\$	42.42	0.03%	\$	125.00	0.06%
	Meals & Entertainment	\$	-	0.00%	\$		0.00%	\$	-	0.00%
7370	Wicais & Entertainment					14,432.81	8.51%			5.609

7400 7430 7435	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024 Local Charitable Donations Local Advertising & Promotion Advertising & Marketing	PERI \$ \$	OD 11 10/28/2024 11/24/2024 - - - 1,500.00	0.00% 0.00% 1.24%	\$ \$ \$	11/27/2023 12/31/2023 - - - 7,754.65	0.00% 0.00%	\$	11/25/2024 12/29/2024 - - - 1,500.00	0.00% 0.00% 0.71%
7460	Special Promotions	\$	4 500 00	0.00%		7 754 65	0.00%	•	4 500 00	0.00%
	Total Advertising & Promotion	\$	1,500.00	1.24%	>	7,754.65	4.57%	<u>\$</u>	1,500.00	0.71%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,209.36	1.00%	\$	475.93	0.28%	\$	2,120.56	1.00%
7620	R&M HVAC & Refrigeration	\$	· -	0.00%		-	0.00%		, -	0.00%
7630	R&M - Plumbing	\$	-	0.00%	\$	759.50	0.45%	\$	-	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	3,680.00	3.04%	\$	4,628.00	2.73%	\$	3,680.00	1.74%
7710	MC-HVAC & Refrigeration	\$	2,396.50	1.98%	\$	3,130.00	1.85%	\$	2,250.00	1.06%
7720	MC-Other Equipment	\$	255.00	0.21%	\$	255.00	0.15%	\$	255.00	0.12%
7750	Pest Control	\$	85.00	0.07%	\$	85.00	0.05%	\$	85.00	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	7,625.86	6.31%	\$	9,333.43	5.50%	\$	8,390.56	3.96%
7040	Utilities	φ	0 440 74	2.000/	Φ.	2 722 60	4 640/	Φ	2.060.70	1 100/
7810	Electricity Netural Con	\$	2,418.71	2.00%		2,732.69	1.61%		2,968.79	1.40%
7820	Natural Gas	\$	1,088.42	0.90%		1,070.59	0.63%		1,060.28	0.50%
7830 7840	Water & Sewer Firewood	\$	483.74 750.00	0.40% 0.62%		453.00	0.27% 0.00%		530.14 750.00	0.25% 0.35%
7840		\$				4.050.00				
	Total Utilities	\$	4,740.88	3.92%	\$	4,256.28	2.51%	>	5,309.21	2.50%
	Total Operating Expenses	\$	33,700.31	27.87%	\$	51,174.38	30.17%	\$	45,523.79	21.47%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	10/28/2024 11/24/2024		PER	11/27/2023 12/31/2023		PER	11/25/2024 12/29/2024	
	Other Income (Expenses)					•				
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$		0.00%
	Operating Income Before Bonus	\$	1,589.55	1.31%	\$	(7,808.84)	-4.60%	\$	33,862.06	15.97%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	1,589.55	1.31%	\$	(7,808.84)	-4.60%	\$	33,862.06	15.97%
	Facility Expenses									
8010	Rents	\$	12,730.64	10.53%	\$	12,420.14	7.32%	\$	12,730.64	6.00%
8015	Common Area Maintenance	\$	2,315.00	1.91%	\$	2,315.00	1.36%	\$	2,315.00	1.09%
8020	Property Insurance	\$	132.00	0.11%	\$	132.00	0.08%	\$	132.00	0.06%
8030	Property Taxes	\$	3,671.46	3.04%	\$	3,671.46	2.16%	\$	3,671.46	1.73%
	Total Facility Expenses	\$	18,849.10	15.59%	\$	18,538.60	10.93%	\$	18,849.10	8.89%
	Restaurant EBDIT	\$	(17,259.55)	-14.27%	\$	(26,347.44)	-15.53%	\$	15,012.96	7.08%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023	PER	1/1/2024 1/28/2024		PE	12/30/2024 1/26/2025		PE	1/29/2024 2/25/2024	
	LY End: 06/30/2024									
		2	3/24 Actual	% of Sales	2	24/25 Budget	% of Sales	:	23/24 Actual	% of Sales
	Gross Sales									
5100	Food Sales	\$	106,734.93	82.91%	\$	127,447.36	84.74%	\$	118,153.34	84.23%
5180	NA Beverage	\$	1,584.75	1.23%	\$	1,892.28	1.26%	\$	1,841.25	1.31%
	Total Food Sales	\$	108,319.68	84.14%	\$	129,339.64	86.00%	\$	119,994.59	85.54%
5210	Liquor Sales	\$	11,004.00	8.55%	\$	13,173.10	8.76%	\$	11,370.00	8.11%
5220	Wine Sales	\$	2,590.99	2.01%		3,101.72	2.06%		2,527.00	1.80%
5230	Bottled Beer Sales	\$	1,223.00	0.95%	\$	1,464.08	0.97%	\$	1,430.00	1.02%
5240	Draft Beer Sales	\$	5,597.00	4.35%	\$	6,700.28	4.46%	\$	4,953.00	3.53%
	Total Beverage Sales	\$	20,414.99	15.86%	\$	24,439.18	16.25%	\$	20,280.00	14.46%
	Gross F&B Sales	\$	128,734.67	102.72%	\$	153,778.82	102.25%	\$	140,274.59	101.72%
	Deductions									
5110	Goodwill Comps	\$	642.83	0.51%	\$	827.17	0.55%	\$	560.36	0.41%
5120	Guest Recovery Comps	\$	347.15	0.28%	\$	451.18	0.30%	\$	331.25	0.24%
5131	50% Employee Discounts	\$	610.02	0.49%	\$	676.78	0.45%	\$	625.80	0.45%
5132	Manager Meal Discounts	\$	758.66	0.61%	\$	526.38	0.35%	\$	766.80	0.56%
5150	Discounts Marketing	\$	610.11	0.49%	\$	526.38	0.35%	\$	349.01	0.25%
5250	Goodwill Bar Comps	\$	552.25	0.44%	\$	375.99	0.25%	\$	405.70	0.29%
	Total Deductions	\$	3,521.02	2.81%	\$	3,383.89	2.25%	\$	3,038.92	2.20%
	Other Income and Expense									
5300	Sundry Sales	\$	-	0.00%	\$	-	0.00%	\$	60.00	0.04%
5910	Service Charge Revenue - Catering	\$	115.46	0.09%	\$	-	0.00%	\$	604.63	0.44%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025	PER	1/1/2024 1/28/2024	F	PER	12/30/2024 1/26/2025		PER	1/29/2024 2/25/2024	
	LY Start: 07/03/2023 LY End: 06/30/2024									
	Total Other Income and Expense	\$	115.46	0.09%	\$	-	0.00%	\$	664.63	0.48%
	Net Sales	\$	125,329.11	100.00%	\$	150,394.93	100.00%	\$	137,900.30	100.00%
	Food Costs									
6110	Meat Cost	\$	14,081.85	13.00%	\$	18,883.59	14.60%	\$	16,710.90	13.93%
6120	Poultry Cost	\$	1,941.30	1.79%	\$	3,362.83	2.60%	\$	2,584.72	2.15%
6130	Seafood Cost	\$	510.02	0.47%	\$	646.70	0.50%	\$	1,000.07	0.83%
6140	Dairy Cost	\$	4,448.95	4.11%	\$	5,173.59	4.00%	\$	4,899.60	4.08%
6150	Produce Cost	\$	3,427.32	3.16%	\$	4,138.87	3.20%	\$	3,980.90	3.32%
6160	Bakery Cost	\$	1,619.10	1.49%	\$	1,810.75	1.40%	\$	1,764.71	1.47%
6170	Grocery Cost	\$	6,754.93	6.24%	\$	8,019.06	6.20%	\$	8,159.31	6.80%
6180	NA Beverage	\$	507.02	0.47%	\$	646.70	0.50%	\$	760.51	0.63%
	Total Food Cost	\$	33,290.49	30.73%	\$	42,682.08	33.00%	\$	39,860.72	33.22%
	Beverage Costs									
6210	Liquor Cost	\$	2,736.28	13.78%	\$	3,139.08	12.84%	\$	2,133.86	10.74%
6220	Wine Cost	\$	551.94	2.78%	\$	633.19	2.59%	\$	722.41	3.63%
6230	Bottled Beer Cost	\$	101.42	0.51%	\$	116.35	0.48%	\$	301.91	1.52%
6240	Draft Beer Cost	\$	871.00	4.39%	\$	999.22	4.09%		896.12	4.51%
	Total Bev Cost	\$	4,260.64	21.45%	\$	4,887.84	20.00%	\$	4,054.30	20.40%
	Total F&B Costs	\$	37,551.13	29.96%	\$	47,569.92	31.63%	\$	43,915.02	31.85%
	Gross Profit	\$	87,777.98	70.04%	\$	102,825.02	68.37%	\$	93,985.28	68.15%
	Payroll Costs									
6310	Management Salaries	\$	12,769.24	10.19%	\$	14,461.54	9.62%	\$	12,230.59	8.87%

	2024/5 Budget - Smokecraft	PER	IOD 1		PEF	RIOD 1		PER	IOD 2	
	Start Date: 07/01/2024		1/1/2024			12/30/2024			1/29/2024	
	End Date: 06/29/2025		1/28/2024			1/26/2025			2/25/2024	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
6311	Direct Labor - FOH	\$	3,856.69	3.08%	\$	3,910.27	2.60%	\$	5,138.08	3.73%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6313	Training Labor	\$	666.96	0.53%	\$	225.59	0.15%	\$	-	0.00%
6314	Direct Labor - BOH	\$	25,387.58	20.26%	\$	26,319.11	17.50%	\$	25,721.08	18.65%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	222.67	0.16%
	Total Labor	\$	42,680.47	34.05%	\$	44,916.51	29.87%	\$	43,312.42	31.41%
6510	Payroll Taxes	\$	5,043.81	4.02%	¢	5,639.81	3.75%	¢	5,155.44	3.74%
6530	Vacation Pay	\$	-	0.00%		5,000.01	0.00%		538.40	0.39%
6540	Parking	\$	300.00	0.24%		200.00	0.13%		294.00	0.21%
6550	Uniform Allowance	\$	(35.00)	-0.03%		-	0.00%		(30.00)	-0.02%
6560	Continuing Education	\$	-	0.00%	-		0.00%		-	0.00%
6570	Group Insurance	\$	390.80	0.31%		600.00	0.40%		_	0.00%
6580	Workers Compensation	\$	445.08	0.36%		510.00	0.34%		445.08	0.32%
6610	Other Benefits	\$	-	0.00%		-	0.00%		-	0.00%
6615	Payroll Processing Fees	\$	278.00	0.22%		300.00	0.25%		229.00	0.17%
	Total Payroll Expenses	\$	6,422.69	5.12%		7,249.81	4.82%		6,631.92	4.81%
	Total Payroll Costs	\$	49,103.16	39.18%	•	52,166.32	34.69%	\$	49,944.34	36.22%
	Total Payroll Costs	1	49,103.16	33.10%	Ψ	52,100.32	34.63%	P	49,544.34	30.2276
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	3,211.66	2.56%	\$	4,511.85	3.00%	\$	4,588.65	3.33%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	933.72	0.75%	\$	550.00	0.37%	\$	543.64	0.39%
6740	Security	\$	-	0.00%	\$	600.00	0.40%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	(65.63)	-0.05%
6790	Other Contracted Services	\$	300.00	0.24%	\$	300.00	0.20%	\$	300.00	0.22%
7010	Register Over/Short	\$	21.30	0.02%	\$	-	0.00%	\$	9.70	0.01%
7010	China/Glassware/Silverware	\$	291.94	0.23%		300.79	0.20%		477.97	0.35%
7040	Cleaning Supplies	\$	297.16	0.24%	\$	300.79	0.20%	\$	265.30	0.19%

	2024/5 Budget - Smokecraft	PERI	OD 1		PER	OD 1		PER	IOD 2	
	Start Date: 07/01/2024		1/1/2024			12/30/2024			1/29/2024	
	End Date: 06/29/2025		1/28/2024			1/26/2025			2/25/2024	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7045	Dish Chemicals	\$	544.08	0.43%	\$	451.18	0.30%	\$	388.34	0.28%
7050	Decorations	\$	37.08	0.03%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	986.08	0.79%	\$	1,127.96	0.75%	\$	862.65	0.63%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	78.61	0.06%
7105	To Go Supplies	\$	1,903.43	1.52%	\$	2,105.53	1.40%	\$	2,677.82	1.94%
7106	Catering Supplies	\$	-	0.00%	\$	601.58	0.40%	\$	351.35	0.25%
7110	Operating Supplies F&B	\$	1,643.66	1.31%	\$	1,654.34	1.10%	\$	1,149.19	0.83%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	2,100.00	1.68%	\$	1,000.00	0.66%	\$	1,500.00	1.09%
	Total Controllable Expenses	\$	12,270.11	9.79%	\$	13,504.03	8.98%	\$	13,127.59	9.52%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,378.35	1.10%	\$	1,500.00	1.00%	\$	1,154.61	0.84%
7195	Accounting Services	\$	2,500.00	1.99%	\$	2,500.00	1.66%	\$	2,500.00	1.81%
7220	Bank Charges & Fees	\$	304.21	0.24%	\$	100.00	0.07%	\$	326.57	0.24%
7230	Licenses & Permits	\$	547.95	0.44%	\$	600.00	0.40%	\$	969.23	0.70%
7250	Credit Card Commissions	\$	2,796.40	2.23%	\$	3,383.89	2.25%	\$	2,608.26	1.89%
7256	Employment Ads	\$	90.00	0.07%	\$	90.00	0.06%	\$	90.00	0.07%
7270	Dues & Subscriptions	\$	46.95	0.04%	\$	50.00	0.03%	\$	(3.37)	0.00%
7285	Key Man/General Liability Insurance	\$	3,546.59	2.83%	\$	1,275.00	0.85%	\$	937.25	0.68%
7290	Legal & Professional Services	\$	1,360.00	1.09%	\$	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	50.50	0.04%	\$	150.39	0.10%	\$	27.25	0.02%
7350	Telephone/Internet/Cable	\$	650.49	0.52%	\$	650.00	0.43%	\$	650.49	0.47%
7360	Travel	\$	163.90	0.13%	\$	125.00	0.08%	\$	-	0.00%
7370	Meals & Entertainment	\$	134.30	0.11%	\$	-	0.00%	\$	-	0.00%
	Total General & Administrative	\$	13,569.64	10.83%	\$	10,424.28	6.93%	\$	9,260.29	6.72%
	Advertising & Promotion									

	2024/5 Budget - Smokecraft	PERI	OD 1		PER	OD 1		PER	IOD 2	
	Start Date: 07/01/2024		1/1/2024			12/30/2024			1/29/2024	
	End Date: 06/29/2025		1/28/2024			1/26/2025			2/25/2024	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	1,512.92	1.21%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	-		\$	500.00	0.33%	\$	1,023.15	
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	1,512.92	1.21%	\$	500.00	0.33%	\$	1,023.15	0.74%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	(392.20)	-0.31%	\$	1,503.95	1.00%	\$	_	0.00%
7620	R&M HVAC & Refrigeration	\$	3,030.50	2.42%		-	0.00%	\$	-	0.00%
7630	R&M - Plumbing	\$	41.24	0.03%	\$	-	0.00%	\$	-	0.00%
7640	R&M - Electric	\$	1,331.95	1.06%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	3,980.00	3.18%	\$	3,680.00	2.45%	\$	4,375.00	3.17%
7710	MC-HVAC & Refrigeration	\$	-	0.00%	\$	625.00	0.42%	\$	880.00	0.64%
7720	MC-Other Equipment	\$	-	0.00%	\$	255.00	0.17%	\$	-	0.00%
7750	Pest Control	\$	85.00	0.07%	\$	85.00	0.06%	\$	85.00	0.06%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	8,076.49	6.44%	\$	6,148.95	4.09%	\$	5,340.00	3.87%
	Utilities									
7810	Electricity	\$	3,376.10	2.69%	\$	3,383.89	2.25%	\$	2,876.77	2.09%
7820	Natural Gas	\$	1,062.49	0.85%		1,052.76	0.70%		1,190.30	0.86%
7830	Water & Sewer	\$	427.00	0.34%	\$	451.18	0.30%	\$	583.00	0.42%
7840	Firewood	\$	500.00	0.40%	\$	750.00	0.50%	\$	750.00	0.54%
	Total Utilities	\$	5,365.59	4.28%	\$	5,637.84	3.75%	\$	5,400.07	3.92%
	Total Operating Expenses	\$	40,794.75	32.55%	\$	36,215.09	24.08%	\$	34,151.10	24.77%

	2024/5 Budget - Smokecraft	PER	IOD 1		PER	IOD 1		PER	IOD 2	
	Start Date: 07/01/2024		1/1/2024			12/30/2024			1/29/2024	
	End Date: 06/29/2025		1/28/2024			1/26/2025			2/25/2024	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
	Other Income (Expenses)					•				
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%			0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	(2,119.93)	-1.69%	\$	14,443.60	9.60%	\$	9,889.84	7.17%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	(2,119.93)	-1.69%	\$	14,443.60	9.60%	\$	9,889.84	7.17%
	Facility Expenses									
8010	Rents	\$	12,420.14	9.91%	\$	12,730.64	8.46%	\$	12,420.14	9.01%
8015	Common Area Maintenance	\$	2,315.00	1.85%	\$	2,315.00	1.54%	\$	2,315.00	1.68%
8020	Property Insurance	\$	132.00	0.11%	\$	132.00	0.09%	\$	132.00	0.10%
8030	Property Taxes	\$	3,671.46	2.93%	\$	3,671.46	2.44%	\$	3,671.46	2.66%
	Total Facility Expenses	\$	18,538.60	14.79%	\$	18,849.10	12.53%	\$	18,538.60	13.44%
	Restaurant EBDIT	\$	(20,658.53)	-16.48%	\$	(4,405.50)	-2.93%	\$	(8,648.76)	-6.27%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	1/27/2025 2/23/2025		PEF	2/26/2024 3/31/2024		PEI	2/24/2025 3/30/2025	
		24	l/25 Budget	% of Sales	2	23/24 Actual	% of Sales	2	24/25 Budget	% of Sales
- 400	Gross Sales	•	100 151 01	0.4.000/	_	110 011 75	0.4.400/	•	100 100 15	0.4.000/
5100	Food Sales	\$	128,451.94	84.68%		140,844.75	84.16%		160,480.45	84.62%
5180	NA Beverage	\$	2,001.74	1.32%		2,298.75	1.37%		2,619.23	1.38%
	Total Food Sales	\$	130,453.68	86.00%	Þ	143,143.50	85.54%	Þ	163,099.68	86.00%
5210	Liquor Sales	\$	13,819.86	9.11%	\$	12,876.00	7.69%	\$	16,395.99	8.65%
5220	Wine Sales	\$	3,071.49	2.02%		2,296.00	1.37%		2,923.67	1.54%
5230	Bottled Beer Sales	\$	1,738.12	1.15%		1,016.00	0.61%		1,293.75	0.68%
5240	Draft Beer Sales	\$	6,020.21	3.97%		8,014.00	4.79%		10,204.84	5.38%
	Total Beverage Sales	\$	24,649.68	16.25%	\$	24,202.00	14.46%	\$	30,818.25	16.25%
	Gross F&B Sales	\$	155,103.36	102.25%	\$	167,345.50	101.47%	\$	193,917.93	102.25%
	Deductions									
5110	Goodwill Comps	\$	834.30	0.55%	\$	724.55	0.44%	\$	1,043.08	0.55%
5120	Guest Recovery Comps	\$	455.07	0.30%		172.55	0.10%		568.95	0.30%
5131	50% Employee Discounts	\$	682.61	0.45%		641.96	0.39%		853.43	0.45%
5132	Manager Meal Discounts	\$	530.92	0.35%	\$	941.75	0.57%	\$	663.78	0.35%
5150	Discounts Marketing	\$	530.92	0.35%	\$	463.35	0.28%	\$	663.78	0.35%
5250	Goodwill Bar Comps	\$	379.23	0.25%	\$	340.90	0.21%	\$	474.13	0.25%
	Total Deductions	\$	3,413.03	2.25%	\$	3,285.06	1.99%	\$	4,267.14	2.25%
	Other Income and Evnence									
	Other Income and Expense									
5300	Sundry Sales	\$	-	0.00%	\$	453.27	0.27%	\$	-	0.00%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	1/27/2025 2/23/2025		PER	2/26/2024 3/31/2024		PER	2/24/2025 3/30/2025	
	Total Other Income and Expense	\$	-	0.00%	\$	853.29	0.52%	\$	-	0.00%
	·									
	Net Sales	\$	151,690.33	100.00%	\$	164,913.73	100.00%	\$	189,650.79	100.00%
	Food Costs									
6110	Meat Cost	\$	19,046.24	14.60%	\$	20,820.34	14.55%	\$	23,812.55	14.60%
6120	Poultry Cost	\$	3,391.80	2.60%	\$	3,836.83	2.68%	\$	4,240.59	2.60%
6130	Seafood Cost	\$	652.27	0.50%	\$	1,049.56	0.73%	\$	815.50	0.50%
6140	Dairy Cost	\$	5,218.15	4.00%	\$	5,522.16	3.86%	\$	6,523.99	4.00%
6150	Produce Cost	\$	4,174.52	3.20%	\$	4,226.19	2.95%	\$	5,219.19	3.20%
6160	Bakery Cost	\$	1,826.35	1.40%	\$	2,351.32	1.64%	\$	2,283.40	1.40%
6170	Grocery Cost	\$	8,088.13	6.20%	\$	9,638.43	6.73%	\$	10,112.18	6.20%
6180	NA Beverage	\$	652.27	0.50%	\$	704.15	0.49%	\$	815.50	0.50%
	Total Food Cost	\$	43,049.72	33.00%	\$	48,148.98	33.64%	\$	53,822.89	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	2,594.72	10.53%	\$	3,067.12	12.85%	\$	3,570.51	11.59%
6220	Wine Cost	\$	878.43	3.56%	\$	586.18	2.46%	\$	682.39	2.21%
6230	Bottled Beer Cost	\$	367.12	1.49%	\$	225.42	0.94%	\$	262.42	0.85%
6240	Draft Beer Cost	\$	1,089.66	4.42%	\$	1,415.95	5.93%	\$	1,648.34	5.35%
	Total Bev Cost	\$	4,929.94	20.00%	\$	5,294.67	22.19%	\$	6,163.65	20.00%
	Total F&B Costs	\$	47,979.65	31.63%	\$	53,443.65	32.41%	\$	59,986.54	31.63%
	Gross Profit	\$	103,710.68	68.37%	\$	111,470.08	67.59%	\$	129,664.24	68.37%
	Payroll Costs									
6310	Management Salaries	\$	14,461.54	9.53%	\$	15,961.55	9.68%	\$	18,425.48	9.72%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024	PERI	1/27/2025		PER	IOD 3 2/26/2024		PER	IOD 3 2/24/2025	
	End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024		2/23/2025			3/31/2024			3/30/2025	
6311	Direct Labor - FOH	\$	4,171.48	2.75%	\$	5,827.58	3.53%	\$	5,215.40	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6313	Training Labor	\$	227.54	0.15%	\$	846.09	0.51%	\$	284.48	0.15%
6314	Direct Labor - BOH	\$	26,545.81	17.50%	\$	32,155.85	19.50%	\$	33,188.89	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	721.21	0.44%	\$	-	0.00%
	Total Labor	\$	45,406.37	29.93%	\$	55,512.28	33.66%	\$	57,114.24	30.12%
0540	Daywell Tayle	Φ	E 000 00	0.750/	Φ.	0.477.04	2.020/	Φ	7 444 00	2.750/
6510 6530	Payroll Taxes	\$	5,688.39	3.75% 0.00%		6,477.64	3.93%		7,111.90	3.75% 0.00%
6540	Vacation Pay Parking	\$ \$	-	0.00%		300.00	0.00% 0.18%		200.00	
6550	Uniform Allowance	\$	200.00	0.13%		(35.00)	-0.02%		200.00	0.11% 0.00%
6560	Continuing Education	\$	-	0.00%		(33.00)	0.00%		-	0.00%
6570	Group Insurance		600.00	0.40%		- 781.60	0.47%	-	600.00	0.00%
6570 6580	Workers Compensation	\$	510.00	0.40%		445.08	0.47%		510.00	0.32%
6610	Other Benefits	\$	510.00	0.00%		445.06	0.27%		510.00	0.27%
6615	Payroll Processing Fees		300.00	0.00%		360.00	0.00%		300.00	0.00%
0013	Total Payroll Expenses	\$ \$	7,298.39	4.81%			5.05%		8,721.90	4.60%
	Total Payroll Expenses	<u> </u>	1,290.39	4.0170	Ð	8,329.32	5.05%	P	0,721.90	4.00 %
	Total Payroll Costs	\$	52,704.75	34.74%	\$	63,841.60	38.71%	\$	65,836.15	34.71%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	4,550.71	3.00%	\$	4,918.65	2.98%	\$	5,689.52	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	550.00	0.36%	\$	543.64	0.33%	\$	550.00	0.29%
6740	Security	\$	-	0.00%		-	0.00%		-	0.00%
6750	Trash Removal	\$	-	0.00%		(87.56)	-0.05%		-	0.00%
6790	Other Contracted Services	\$	300.00	0.20%		358.24	0.22%		300.00	0.16%
7010	Register Over/Short	\$	-	0.00%	\$	77.58	0.05%		-	0.00%
7010	China/Glassware/Silverware	\$	606.76	0.40%	\$	3,534.52	2.14%		758.60	0.40%
7040	Cleaning Supplies	\$	303.38	0.20%	\$	309.60	0.19%	\$	379.30	0.20%

	2024/5 Budget - Smokecraft	PERI	OD 2		PERI	IOD 3		PERI	OD 3	
	Start Date: 07/01/2024		1/27/2025			2/26/2024			2/24/2025	
	End Date: 06/29/2025		2/23/2025			3/31/2024			3/30/2025	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7045	Dish Chemicals	\$	455.07	0.30%	\$	416.12	0.25%	\$	568.95	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,137.68	0.75%	\$	827.36	0.50%	\$	1,422.38	0.759
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,578.74	1.70%	\$	3,158.64	1.92%	\$	3,224.06	1.70%
7106	Catering Supplies	\$	606.76	0.40%	\$	527.47	0.32%	\$	758.60	0.40%
7110	Operating Supplies F&B	\$	1,516.90	1.00%	\$	2,347.25	1.42%	\$	2,465.46	1.30%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.009
7470	Live Entertainment	\$	-	0.00%	\$	1,500.00	0.91%	\$	-	0.009
	Total Controllable Expenses	\$	12,606.00	8.31%	\$	18,431.51	11.18%	\$	16,116.89	8.50%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,500.00	0.99%	\$	583.51	0.35%	\$	1,500.00	0.79%
7195	Accounting Services	\$	2,500.00	1.65%	\$	2,507.98	1.52%	\$	2,500.00	1.329
7220	Bank Charges & Fees	\$	15.00	0.01%	\$	311.23	0.19%	\$	15.00	0.019
7230	Licenses & Permits	\$	600.00	0.40%	\$	716.28	0.43%	\$	600.00	0.32
7250	Credit Card Commissions	\$	3,413.03	2.25%	\$	2,972.25	1.80%	\$	4,267.14	2.25
7256	Employment Ads	\$	90.00	0.06%	\$	135.00	0.08%	\$	90.00	0.059
7270	Dues & Subscriptions	\$	50.00	0.03%	\$	46.95	0.03%	\$	50.00	0.039
7285	Key Man/General Liability Insurance	\$	1,275.00	0.84%	\$	1,301.93	0.79%	\$	1,275.00	0.679
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00
7320	Office Supplies & Postage	\$	151.69	0.10%	\$	87.71	0.05%	\$	189.65	0.109
7350	Telephone/Internet/Cable	\$	650.00	0.43%	\$	650.49	0.39%	\$	650.00	0.349
	Travel	\$	125.00	0.08%	\$	126.45	0.08%	\$	125.00	0.079
7360	Havei			0.00%	Ф		0.00%	\$		0.00
7360 7370	Meals & Entertainment	\$		0.00%	φ	<u>-</u>	0.0070	Ψ		0.00

	2024/5 Budget - Smokecraft	PERI	OD 2		PER	IOD 3		PER	IOD 3	
	Start Date: 07/01/2024		1/27/2025			2/26/2024			2/24/2025	
	End Date: 06/29/2025		2/23/2025			3/31/2024			3/30/2025	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	449.98	0.27%	\$	-	0.00%
7435	Advertising & Marketing	\$	500.00	0.33%				\$	500.00	0.26%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	500.00	0.33%	\$	449.98	0.27%	\$	500.00	0.26%
	Repairs & Maintenance	•	4 = 40 00	4.000/		4 070 40	4.040/		4 000 54	4.000/
7500	Repairs & Maintenance	\$	1,516.90	1.00%		1,673.40	1.01%		1,896.51	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%		2,597.50	1.58%		-	0.00%
7630	R&M - Plumbing	\$	-	0.00%		1,471.68	0.89%	-	-	0.00%
7640	R&M - Electric	\$	-	0.00%		-	0.00%	-	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%		-	0.00%	-	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%		-	0.00%		-	0.00%
7695	Cleaning Service	\$	3,680.00	2.43%		5,765.00	3.50%	-	3,680.00	1.94%
7710	MC-HVAC & Refrigeration	\$	625.00	0.41%		1,675.00	1.02%		2,821.50	1.49%
7720	MC-Other Equipment	\$	255.00	0.17%		255.00	0.15%		255.00	0.13%
7750	Pest Control	\$	85.00	0.06%		85.00	0.05%		85.00	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%		-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	6,161.90	4.06%	\$	13,522.58	8.20%	\$	8,738.01	4.61%
	Utilities									
7810	Electricity	\$	3,033.81	2.00%	\$	2,791.12	1.69%	\$	2,844.76	1.50%
7820	Natural Gas	\$	1,061.83	0.70%		1,032.23	0.63%		1,137.90	0.60%
7830	Water & Sewer	\$	606.76	0.40%		690.00	0.42%		568.95	0.30%
7840	Firewood	\$	750.00	0.49%		946.92	0.57%		750.00	0.40%
	Total Utilities	\$	5,452.40	3.59%		5,460.27	3.31%		5,301.62	2.80%
	Total Operating Expenses	\$	35,090.03	23.13%	\$	47,304.12	28.68%	\$	41,918.31	22.10%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PERI	1/27/2025 2/23/2025		PER	2/26/2024 3/31/2024		PER	2/24/2025 3/30/2025	
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	15,915.90	10.49%	\$	324.36	0.20%	\$	21,909.79	11.55%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	_	0.00%
	Restaurant Operating Income	\$	15,915.90	10.49%	\$	324.36	0.20%	\$	21,909.79	11.55%
	Facility Expenses									
8010	Rents	\$	12,730.64	8.39%	\$	12,420.14	7.53%	\$	12,730.64	6.71%
8015	Common Area Maintenance	\$	2,315.00	1.53%	\$	2,315.00	1.40%	\$	2,315.00	1.22%
8020	Property Insurance	\$	132.00	0.09%	\$	132.00	0.08%	\$	132.00	0.07%
8030	Property Taxes	\$	3,671.46	2.42%	\$	3,671.46	2.23%	\$	3,671.46	1.94%
	Total Facility Expenses	\$	18,849.10	12.43%	\$	18,538.60	11.24%	\$	18,849.10	9.94%
	Restaurant EBDIT	\$	(2,933.20)	-1.93%	\$	(18,214.24)	-11.04%	\$	3,060.69	1.61%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PEF	4/1/2024 4/28/2024		PE	3/31/2025 4/27/2025		PEI	4/29/2024 5/26/2024	
		2	3/24 Actual	% of Sales	2	24/25 Budget	% of Sales	:	23/24 Actual	% of Sales
	Gross Sales		445.055.50	0.4.570/		101 171 00	0.4.400/	_	400 000 00	00.400/
5100	Food Sales	\$	115,655.59	84.57%		131,174.26	84.46%		139,888.93	86.42%
5180	NA Beverage	\$	2,111.25	1.54%		2,394.54	1.54%		2,014.24	1.24%
	Total Food Sales	\$	117,766.84	86.11%	\$	133,568.80	86.00%	\$	141,903.17	87.66%
5210	Liquor Sales	\$	10,211.00	7.47%	\$	13,569.50	8.74%	\$	10,911.00	6.74%
5220	Wine Sales	\$	1,775.98	1.30%		2,360.12	1.52%		2,382.01	1.47%
5230	Bottled Beer Sales	\$	769.75	0.56%		1,022.93	0.66%		557.25	0.34%
5240	Draft Beer Sales	\$	6,235.00	4.56%		8,285.75	5.33%		6,118.00	3.78%
	Total Beverage Sales	\$	18,991.73	13.89%	\$	25,238.29	16.25%	\$	19,968.26	12.34%
	Gross F&B Sales	\$	136,758.57	101.26%	\$	158,807.09	102.25%	\$	161,871.43	99.09%
	Deductions									
5110	Goodwill Comps	\$	1,474.03	1.09%	\$	854.22	0.55%	\$	424.83	0.26%
5120	Guest Recovery Comps	\$	215.60	0.16%	\$	465.94	0.30%	\$	471.25	0.29%
5131	50% Employee Discounts	\$	503.20	0.37%	\$	698.91	0.45%	\$	606.56	0.37%
5132	Manager Meal Discounts	\$	500.90	0.37%	\$	543.59	0.35%	\$	507.75	0.31%
5150	Discounts Marketing	\$	102.75	0.08%	\$	543.59	0.35%	\$	536.80	0.33%
5250	Goodwill Bar Comps	\$	193.00	0.14%	\$	388.28	0.25%	\$	188.00	0.12%
	Total Deductions	\$	2,989.48	2.21%	\$	3,494.53	2.25%	\$	2,735.19	1.67%
	Other Income and Expense									
5300	Sundry Sales	\$	125.00	0.09%	\$	-	0.00%	\$	1,121.00	0.69%
5910	Service Charge Revenue - Catering	\$	1,160.31	0.86%	\$	-	0.00%	\$	3,106.03	1.90%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	4/1/2024 4/28/2024		PER	3/31/2025 4/27/2025		PER	4/29/2024 5/26/2024	
	Total Other Income and Expense	\$	1,285.31	0.95%	\$	-	0.00%	\$	4,227.03	2.59%
			407.074.40	400.000/	_	455.040.50	100.000/		400.000.00	100.000/
	Net Sales	\$	135,054.40	100.00%	\$	155,312.56	100.00%	\$	163,363.27	100.00%
	Food Costs									
6110	Meat Cost	\$	16,531.58	14.04%	\$	19,501.05	14.60%	\$	19,794.09	13.95%
6120	Poultry Cost	\$	3,394.20	2.88%	\$	3,472.79	2.60%	\$	3,475.10	2.45%
6130	Seafood Cost	\$	461.93	0.39%	\$	667.84	0.50%	\$	635.67	0.45%
6140	Dairy Cost	\$	5,010.34	4.25%	\$	5,342.75	4.00%	\$	5,493.32	3.87%
6150	Produce Cost	\$	3,740.16	3.18%	\$	4,274.20	3.20%	\$	5,108.52	3.60%
6160	Bakery Cost	\$	1,793.38	1.52%	\$	1,869.96	1.40%	\$	2,079.93	1.47%
6170	Grocery Cost	\$	7,721.13	6.56%	\$	8,281.27	6.20%	\$	8,305.37	5.85%
6180	NA Beverage	\$	732.83	0.62%	\$	667.84	0.50%	\$	598.61	0.42%
	Total Food Cost	\$	39,385.55	33.44%	\$	44,077.70	33.00%	\$	45,490.61	32.06%
	Beverage Costs									
6210	Liquor Cost	\$	2,087.83	11.11%	\$	2,641.74	10.47%	\$	2,131.84	10.78%
6220	Wine Cost	\$	374.07	1.99%	\$	473.31	1.88%	\$	512.90	2.59%
6230	Bottled Beer Cost	\$	200.48	1.07%	\$	253.67	1.01%	\$	180.34	0.91%
6240	Draft Beer Cost	\$	1,326.90	7.06%	\$	1,678.93	6.65%	\$	1,236.15	6.25%
	Total Bev Cost	\$	3,989.28	21.22%	\$	5,047.66	20.00%	\$	4,061.23	20.34%
	Total F&B Costs	\$	43,374.83	32.12%	\$	49,125.36	31.63%	\$	49,551.84	30.33%
	Gross Profit	\$	91,679.57	67.88%	\$	106,187.20	68.37%	\$	113,811.43	69.67%
	Payroll Costs									
6310	Management Salaries	\$	14,624.97	10.83%	\$	14,740.38	9.49%	\$	11,922.89	7.30%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024	PER	OD 4 4/1/2024	ſ	PER	3/31/2025		PER	IOD 5 4/29/2024	
	End Date: 06/29/2025 LY Start: 07/03/2023		4/28/2024			4/27/2025			5/26/2024	
	LY End: 06/30/2024			-						
6311	Direct Labor - FOH	\$	3,781.25	2.80%	\$	3,882.81	2.50%	\$	4,720.67	2.89%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%	\$	47.24	0.03%
6313	Training Labor	\$	456.72	0.34%	\$	232.97	0.15%	\$	639.36	0.39%
6314	Direct Labor - BOH	\$	23,535.74	17.43%	\$	26,403.14	17.00%	\$	28,578.07	17.49%
6315	Overtime Labor - BOH	\$	112.59	0.08%	\$	-	0.00%	\$	719.77	0.44%
	Total Labor	\$	42,511.27	31.48%	\$	45,259.30	29.14%	\$	46,628.00	28.54%
6510	Payroll Taxes	\$	4,764.06	3.53%	¢	5,824.22	3.75%	¢	5,491.68	3.36%
6530	Vacation Pay	\$	4,704.00	0.00%		5,024.22	0.00%		5,491.00	0.00%
6540	Parking	\$	100.00	0.07%		200.00	0.13%		_	0.00%
6550	Uniform Allowance	\$	-	0.00%		-	0.00%		(70.00)	-0.04%
6560	Continuing Education	\$	_	0.00%		-	0.00%		-	0.00%
6570	Group Insurance	\$	390.80	0.29%	-	600.00	0.39%		781.60	0.48%
6580	Workers Compensation	\$	445.08	0.33%		510.00	0.33%		445.08	0.27%
6610	Other Benefits	\$	-	0.00%		-	0.00%		-	0.00%
6615	Payroll Processing Fees	\$	251.00	0.19%	\$	300.00	0.25%	\$	269.00	0.16%
	Total Payroll Expenses	\$	5,950.94	4.41%	\$	7,434.22	4.79%	\$	6,917.36	4.23%
	Total Payroll Costs	\$	48,462.21	35.88%	\$	52,693.52	33.93%	\$	53,545.36	32.78%
	Total Layron Good	\ <u></u>	10,102121	00.0070	<u> </u>	02,000.02	00.0070	_	00,040.00	02.7070
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	5,003.48	3.70%	\$	4,659.38	3.00%	\$	5,470.30	3.35%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	428.10	0.32%	\$	550.00	0.35%	\$	543.64	0.33%
6740	Security	\$	-	0.00%		-	0.00%		-	0.00%
6750	Trash Removal	\$	150.00	0.11%		-	0.00%	\$	-	0.00%
6790	Other Contracted Services	\$	300.00	0.22%		300.00	0.19%		300.00	0.18%
7010	Register Over/Short	\$	2,523.58	1.87%		-	0.00%		45.41	0.03%
7010	China/Glassware/Silverware	\$	668.10	0.49%		621.25	0.40%		64.31	0.04%
7040	Cleaning Supplies	\$	317.49	0.24%	\$	310.63	0.20%	\$	1,402.72	0.86%

	2024/5 Budget - Smokecraft	PERI	OD 4		PERI	OD 4		PER	IOD 5	
	Start Date: 07/01/2024		4/1/2024			3/31/2025			4/29/2024	
	End Date: 06/29/2025		4/28/2024			4/27/2025			5/26/2024	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7045	Dish Chemicals	\$	146.08	0.11%	\$	465.94	0.30%	\$	59.81	0.04%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,217.28	0.90%	\$	1,164.84	0.75%	\$	914.28	0.56%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,438.30	1.81%	\$	2,640.31	1.70%	\$	3,313.48	2.03%
7106	Catering Supplies	\$	526.56	0.39%	\$	621.25	0.40%	\$	1,737.03	1.06%
7110	Operating Supplies F&B	\$	1,121.94	0.83%	\$	1,553.13	1.00%	\$	853.57	0.52%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	14,840.91	10.99%	\$	12,886.72	8.30%	\$	14,704.55	9.00%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,046.79	0.78%	\$	1,500.00	0.97%	\$	1,087.18	0.67%
7195	Accounting Services	\$	7,750.00	5.74%		8,000.00	5.15%		2,500.00	1.53%
7220	Bank Charges & Fees	\$	273.02	0.20%		15.00	0.01%		285.20	0.17%
7230	Licenses & Permits	\$	1,260.65	0.93%		600.00	0.39%		2,335.81	1.43%
7250	Credit Card Commissions	\$	3,805.36	2.82%	-	3,494.53	2.25%	-	4,023.90	2.46%
7256	Employment Ads	\$	45.00	0.03%		90.00	0.06%		45.00	0.03%
7270	Dues & Subscriptions	\$	46.95	0.03%		50.00	0.03%		46.95	0.03%
7285	Key Man/General Liability Insurance	\$	1,119.59	0.83%		1,275.00	0.82%		937.25	0.57%
7290	Legal & Professional Services	\$	15,000.00	11.11%		-	0.00%		-	0.00%
7320	Office Supplies & Postage	\$	67.18	0.05%		155.31	0.10%	\$	155.37	0.10%
7350	Telephone/Internet/Cable	\$	650.05	0.48%		650.00	0.42%		617.73	0.38%
7360	Travel	\$	137.75	0.10%	\$	125.00	0.08%		153.26	0.09%
7370	Meals & Entertainment	\$	-	0.00%		-	0.00%		-	0.00%
	Total General & Administrative	\$	31,202.34	23.10%		15,954.85	10.27%	\$	12,187.65	7.46%
	Advertising & Promotion									

	2024/5 Budget - Smokecraft	PERI	OD 4		PER	OD 4		PER	IOD 5	
	Start Date: 07/01/2024		4/1/2024			3/31/2025			4/29/2024	
	End Date: 06/29/2025		4/28/2024			4/27/2025			5/26/2024	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	578.89	0.35%
7435	Advertising & Marketing	\$	214.20		\$	500.00	0.32%	\$	-	0.00%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	214.20	0.16%	\$	500.00	0.32%	\$	578.89	0.35%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	29.65	0.02%	\$	1,553.13	1.00%	\$	220.00	0.13%
7620	R&M HVAC & Refrigeration	\$	1,012.74	0.75%		, -	0.00%		1,580.07	0.97%
7630	R&M - Plumbing	\$	41.27	0.03%	\$	-	0.00%	\$, -	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	65.69	0.05%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	4,375.00	3.24%	\$	3,680.00	2.37%	\$	-	0.00%
7710	MC-HVAC & Refrigeration	\$	-	0.00%	\$	625.00	0.40%	\$	1,250.00	0.77%
7720	MC-Other Equipment	\$	2,026.50	1.50%	\$	255.00	0.16%	\$	255.00	0.16%
7750	Pest Control	\$	107.39	0.08%	\$	85.00	0.05%	\$	85.00	0.05%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	7,658.24	5.67%	\$	6,198.13	3.99%	\$	3,390.07	2.08%
	Utilities									
7810	Electricity	\$	2,438.67	1.81%	\$	2,329.69	1.50%	\$	2,234.62	1.37%
7820	Natural Gas	\$	799.62	0.59%	\$	931.88	0.60%	\$	841.68	0.52%
7830	Water & Sewer	\$	473.00	0.35%	\$	465.94	0.30%	\$	364.00	0.22%
7840	Firewood	\$	-	0.00%	\$	750.00	0.48%	\$	-	0.00%
	Total Utilities	\$	3,711.29	2.75%	\$	4,477.50	2.88%	\$	3,440.30	2.11%
	Total Operating Expenses	\$	57,626.98	42.67%	\$	40,017.20	25.77%	\$	34,301.46	21.00%

	2024/5 Budget - Smokecraft	PER	IOD 4		PER	IOD 4		PER	IOD 5	
	Start Date: 07/01/2024		4/1/2024			3/31/2025			4/29/2024	
	End Date: 06/29/2025		4/28/2024			4/27/2025			5/26/2024	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Refere Repus	\$	(14,409.62)	-10.67%	•	13,476.48	8.68%	•	25,964.61	15.89%
	Operating Income Before Bonus	1	(14,409.62)	-10.07 %	Ψ	13,476.46	0.00%	P	25,964.61	15.05%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	(14,409.62)	-10.67%	\$	13,476.48	8.68%	\$	25,964.61	15.89%
	Facility Expenses									
8010	Rents	\$	28,412.47	21.04%	\$	12,730.64	8.20%	\$	12,420.14	7.60%
8015	Common Area Maintenance	\$	2,203.99	1.63%	\$	2,315.00	1.49%	\$	2,315.00	1.42%
8020	Property Insurance	\$	132.65	0.10%	\$	132.00	0.08%	\$	132.00	0.08%
8030	Property Taxes	\$	2,535.83	1.88%	\$	3,671.46	2.36%	\$	3,671.46	2.25%
	Total Facility Expenses	\$	33,284.94	24.65%	\$	18,849.10	12.14%	\$	18,538.60	11.35%
	Restaurant EBDIT	\$	(47,694.56)	-35.32%	\$	(5,372.62)	-3.46%	\$	7,426.01	4.55%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	1OD 5 4/28/2025 5/25/2025		PER	5/27/2024 6/30/2024		PER	5/26/2025 6/29/2025	
	Gross Sales	24	1/25 Budget	% of Sales	2	23/24 Actual	% of Sales	2	4/25 Budget	% of Sales
5100	Food Sales	\$	152,348.02	84.78%	\$	170,724.17	87.08%	\$	180,838.39	84.37%
5180	NA Beverage	\$	2,193.64	1.22%		3,297.88	1.68%		3,493.26	1.63%
0100	Total Food Sales	\$	154,541.65	86.00%		174,022.05	88.76%		184,331.65	86.00%
5210	Liquor Sales	\$	15,956.03	8.88%	¢	11,162.00	5.69%	Ф	17,649.07	8.23%
5210 5220	Wine Sales	φ \$	3,483.40	1.94%		2,301.00	1.17%		3,638.28	1.70%
5230	Bottled Beer Sales	Ψ \$	814.91	0.45%		741.00	0.38%		1,171.65	0.55%
5240	Draft Beer Sales	\$	8,946.84	4.98%		7,824.00	3.99%		12,371.11	5.77%
02-10	Total Beverage Sales	\$	29,201.18	16.25%		22,028.00	11.24%		34,830.11	16.25%
	Gross F&B Sales	\$	183,742.84	102.25%	\$	196,050.05	100.61%	\$	219,161.76	102.25%
	Deductions									
5110	Goodwill Comps	\$	988.35	0.55%	\$	709.60	0.36%	\$	1,178.87	0.55%
5120	Guest Recovery Comps	\$	539.10	0.30%	\$	385.35	0.20%	\$	643.02	0.30%
5131	50% Employee Discounts	\$	808.65	0.45%	\$	605.75	0.31%	\$	964.53	0.45%
5132	Manager Meal Discounts	\$	628.95	0.35%		671.85	0.34%	-	750.19	0.35%
5150	Discounts Marketing	\$	628.95	0.35%		259.90	0.13%		750.19	0.35%
5250	Goodwill Bar Comps	\$	449.25	0.25%	\$	174.00	0.09%	\$	535.85	0.25%
	Total Deductions	\$	4,043.24	2.50%	\$	2,806.45	1.44%	\$	4,822.63	2.50%
	Other Income and Expense									
5300	Other Income and Expense Sundry Sales	\$	-	0.00%	\$	585.00	0.30%	\$	-	0.00%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PER	4/28/2025 5/25/2025		PER	5/27/2024 6/30/2024		PER	5/26/2025 6/29/2025	
	Total Other Income and Expense	\$		0.00%	\$	1,610.15	0.83%	\$	_	0.00%
	·					,				
	Net Sales	\$	179,699.60	100.00%	\$	194,853.75	100.00%	\$	214,339.13	100.00%
	Food Costs									
6110	Meat Cost	\$	22,563.08	14.60%	\$	28,158.21	16.18%	\$	26,912.42	14.60%
6120	Poultry Cost	\$	4,018.08	2.60%	\$	4,090.57	2.35%	\$	4,792.62	2.60%
6130	Seafood Cost	\$	772.71	0.50%	\$	811.04	0.47%	\$	921.66	0.50%
6140	Dairy Cost	\$	6,181.67	4.00%	\$	6,660.79	3.83%	\$	7,373.27	4.00%
6150	Produce Cost	\$	4,945.33	3.20%	\$	4,580.83	2.63%	\$	5,898.61	3.20%
6160	Bakery Cost	\$	2,163.58	1.40%	\$	2,743.14	1.58%	\$	2,580.64	1.40%
6170	Grocery Cost	\$	9,581.58	6.20%	\$	9,591.52	5.51%	\$	11,428.56	6.20%
6180	NA Beverage	\$	772.71	0.50%	\$	911.86	0.52%	\$	921.66	0.50%
	Total Food Cost	\$	50,998.75	33.00%	\$	57,547.96	33.07%	\$	60,829.44	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,094.82	10.60%	\$	1,812.82	8.30%	\$	3,476.88	9.98%
6220	Wine Cost	\$	744.58	2.55%	\$	370.56	1.70%	\$	710.71	2.04%
6230	Bottled Beer Cost	\$	261.80	0.90%	\$	23.07	0.11%	\$	44.25	0.13%
6240	Draft Beer Cost	\$	1,794.54	6.15%	\$	1,454.50	6.66%	\$	2,789.64	8.01%
	Total Bev Cost	\$	5,895.74	20.00%	\$	3,660.95	16.62%	\$	7,021.48	20.00%
	Total F&B Costs	\$	56,894.49	31.66%	\$	61,208.91	31.41%	\$	67,850.93	31.66%
	Gross Profit	\$	122,805.11	68.34%	\$	133,644.84	68.59%	\$	146,488.20	68.34%
	Payroll Costs									
6310	Management Salaries	\$	14,740.38	8.20%	\$	17,548.07	9.01%	\$	18,425.48	8.60%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024	PERI	OD 5 4/28/2025		PER	IOD 6 5/27/2024	ĺ	PER	5/26/2025	
	End Date: 06/29/2025 LY Start: 07/03/2023		5/25/2025			6/30/2024			6/29/2025	
	LY End: 06/30/2024									
6311	Direct Labor - FOH	\$	4,941.74	2.75%		6,117.97	3.14%		5,894.33	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%		233.66	0.12%		-	0.00%
6313	Training Labor	\$	269.55	0.15%		1,208.16	0.62%		321.51	0.15%
6314	Direct Labor - BOH	\$	29,650.43	16.50%		31,073.12	15.95%		33,758.41	15.75%
6315	Overtime Labor - BOH	\$	-	0.00%	—	1,090.47	0.56%		-	0.00%
	Total Labor	\$	49,602.10	27.60%	\$	57,271.45	29.39%	\$	58,399.73	27.25%
6510	Payroll Taxes	\$	6,738.73	3.75%		6,521.65	3.35%		8,037.72	3.75%
6530	Vacation Pay	\$	-	0.00%		-	0.00%		-	0.00%
6540	Parking	\$	200.00	0.11%		400.00	0.21%		200.00	0.09%
6550	Uniform Allowance	\$	-	0.00%		(15.00)	-0.01%		-	0.00%
6560	Continuing Education	\$	-	0.00%		-	0.00%	•	-	0.00%
6570	Group Insurance	\$	600.00	0.33%	\$	390.80	0.20%	\$	600.00	0.28%
6580	Workers Compensation	\$	510.00	0.28%		445.08	0.23%		510.00	0.24%
6610	Other Benefits	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6615	Payroll Processing Fees	\$	300.00	0.25%	\$	516.00	0.26%	\$	300.00	0.25%
	Total Payroll Expenses	\$	8,348.73	4.65%	\$	8,258.53	4.24%	\$	9,647.72	4.50%
	Total Payroll Costs	\$	57,950.84	32.25%	\$	65,529.98	33.63%	\$	68,047.44	31.75%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	5,390.99	3.00%	\$	9,383.90	4.82%	\$	6,430.17	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	550.00	0.31%	\$	543.64	0.28%	\$	550.00	0.26%
6740	Security	\$	-	0.00%	\$	(600.00)	-0.31%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	(150.00)	-0.08%	\$	-	0.00%
6790	Other Contracted Services	\$	300.00	0.17%	\$	300.00	0.15%	\$	300.00	0.14%
7010	Register Over/Short	\$	-	0.00%	\$	(63.47)	-0.03%	\$	-	0.00%
7010	China/Glassware/Silverware	\$	179.70	0.10%	\$	420.23	0.22%		428.68	0.20%
7040	Cleaning Supplies	\$	359.40	0.20%	\$	1,026.40	0.53%	\$	428.68	0.20%

	2024/5 Budget - Smokecraft	PERI	OD 5		PER	IOD 6		PERIO	DD 6	
	Start Date: 07/01/2024		4/28/2025			5/27/2024			5/26/2025	
	End Date: 06/29/2025		5/25/2025			6/30/2024			6/29/2025	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7045	Dish Chemicals	\$	539.10	0.30%	\$	95.66	0.05%	\$	643.02	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,347.75	0.75%	\$	1,353.02	0.69%	\$	1,607.54	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	3,054.89	1.70%	\$	2,996.59	1.54%	\$	3,000.75	1.40%
7106	Catering Supplies	\$	718.80	0.40%	\$	1,044.83	0.54%	\$	857.36	0.40%
7110	Operating Supplies F&B	\$	1,797.00	1.00%	\$	1,853.66	0.95%	\$	2,143.39	1.00%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	14,237.62	7.92%	\$	18,204.46	9.34%	\$	16,389.59	7.65%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,500.00	0.83%	\$	1,353.99	0.69%	\$	1,500.00	0.70%
7195	Accounting Services	\$	2,500.00	1.39%	\$	2,500.00	1.28%	\$	2,500.00	1.179
7220	Bank Charges & Fees	\$	15.00	0.01%	\$	-	0.00%	\$	15.00	0.019
7230	Licenses & Permits	\$	600.00	0.33%	\$	995.65	0.51%	\$	600.00	0.28%
7250	Credit Card Commissions	\$	4,043.24	2.25%	\$	3,893.56	2.00%	\$	4,822.63	2.25%
7256	Employment Ads	\$	90.00	0.05%	\$	45.00	0.02%	\$	90.00	0.04%
7270	Dues & Subscriptions	\$	50.00	0.03%	\$	48.00	0.02%	\$	50.00	0.02%
7285	Key Man/General Liability Insurance	\$	1,275.00	0.71%	\$	702.96	0.36%	\$	1,275.00	0.59%
7290	Legal & Professional Services	\$	-	0.00%	\$	49.00	0.03%	\$	-	0.00%
7320	Office Supplies & Postage	\$	179.70	0.10%	\$	1,222.71	0.63%	\$	214.34	0.10%
. 0_0		_	650.00	0.36%	\$	697.47	0.36%	\$	650.00	0.30%
7350	Telephone/Internet/Cable	\$	000.00							
	Telephone/Internet/Cable Travel	\$	125.00	0.07%	\$	137.13	0.07%	\$	125.00	0.06%
7350	•					137.13 -	0.07% 0.00%		125.00	0.06% 0.00%

	2024/5 Budget - Smokecraft	PERI	OD 5		PER	IOD 6		PER	IOD 6	
	Start Date: 07/01/2024		4/28/2025			5/27/2024			5/26/2025	
	End Date: 06/29/2025		5/25/2025			6/30/2024			6/29/2025	
	LY Start: 07/03/2023									
	LY End: 06/30/2024									
7400	Local Charitable Donations	\$	-	0.00%		-	0.00%		-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%		-	0.00%		-	0.00%
7435	Advertising & Marketing	\$	500.00	0.28%		372.99	0.19%		500.00	0.23%
7460	Special Promotions	\$	-	0.00%		-	0.00%		-	0.00%
	Total Advertising & Promotion	\$	500.00	0.28%	\$	372.99	0.19%	\$	500.00	0.23%
	Repairs & Maintenance				_			_		
7500	Repairs & Maintenance	\$	1,797.00	1.00%		<u>-</u>	0.00%		2,143.39	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%		1,134.55	0.58%		-	0.00%
7630	R&M - Plumbing	\$	-	0.00%		2,221.19	1.14%		-	0.00%
7640	R&M - Electric	\$	-	0.00%		-	0.00%		-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%		-	0.00%		-	0.00%
7660	R&M - POS Systems	\$	-	0.00%		988.53	0.51%	-	-	0.00%
7695	Cleaning Service	\$	3,680.00	2.05%		3,680.00	1.89%		3,680.00	1.72%
7710	MC-HVAC & Refrigeration	\$	625.00	0.35%		2,286.00	1.17%		625.00	0.29%
7720	MC-Other Equipment	\$	255.00	0.14%		-	0.00%	\$	255.00	0.12%
7750	Pest Control	\$	85.00	0.05%	\$	(85.00)	-0.04%	\$	85.00	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	6,442.00	3.58%	\$	10,225.27	5.25%	\$	6,788.39	3.17%
	Utilities									
7810	Electricity	\$	2,336.09	1.30%	\$	1,907.01	0.98%	\$	2,143.39	1.00%
7820	Natural Gas	\$	1,078.20	0.60%		753.41	0.39%	-	1,071.70	0.50%
7830	Water & Sewer	\$	539.10	0.30%		524.00	0.27%	-	643.02	0.30%
7840	Firewood	\$	750.00	0.42%		1,500.00	0.77%	•	750.00	0.35%
70-10	Total Utilities	\$	4,703.39	2.62%		4,684.42	2.40%		4,608.10	2.15%
	. Juli Juliuo	<u>Ψ</u>	-1,1 00100	<u> </u>	┷	-1,00T1TE	=. ¬♥ /0	_	7,000110	2.10/0
	Total Operating Expenses	\$	36,910.95	20.54%	\$	45,132.61	23.16%	\$	40,128.05	18.72%

	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024	PERI	OD 5 4/28/2025 5/25/2025		PER	5/27/2024 6/30/2024		PER	5/26/2025 6/29/2025	
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	27,943.32	15.55%	\$	22,982.25	11.79%	\$	38,312.70	17.87%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	27,943.32	15.55%	\$	22,982.25	11.79%	\$	38,312.70	17.87%
	Facility Expenses									
8010	Rents	\$	12,730.64	7.08%	\$	12,420.14	6.37%	\$	12,730.64	5.94%
8015	Common Area Maintenance	\$	2,315.00	1.29%	\$	2,315.00	1.19%	\$	2,315.00	1.08%
8020	Property Insurance	\$	132.00	0.07%	\$	132.00	0.07%	\$	132.00	0.06%
8030	Property Taxes	\$	3,671.46	2.04%	\$	3,671.46	1.88%	\$	3,671.46	1.71%
	Total Facility Expenses	\$	18,849.10	10.49%	\$	18,538.60	9.51%	\$	18,849.10	8.79%
	Restaurant EBDIT	\$	9,094.22	5.06%	\$	4,443.65	2.28%	\$	19,463.60	9.08%

2024/5 Budget - Smokecraft

Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024

				Т	ОТ	AL	
			23/24 Actual	% of Sales	2	24/25 Budget	% of Sales
	Gross Sales						
5100	Food Sales	\$	1,601,205.99	86.95%	\$	1,725,541.97	85.10%
5180	NA Beverage	\$	23,043.12	1.25%	\$	25,148.64	1.24%
	Total Food Sales	\$	1,624,249.11	88.20%	\$	1,750,690.61	86.34%
5210	Liquor Sales	\$	130,654.83	7.09%	\$	169,502.76	8.36%
5220	Wine Sales	\$	26,730.47	1.45%	\$	34,631.43	1.71%
5230	Bottled Beer Sales	\$	14,351.25	0.78%	\$	18,268.76	0.90%
5240	Draft Beer Sales	\$	76,747.96	4.17%	\$	100,235.95	4.94%
	Total Beverage Sales	\$	248,484.51	13.49%	\$	322,638.91	15.91%
	Gross F&B Sales	\$	1,872,733.62	101.69%	\$	2,073,329.52	102.25%
	Deductions	Ι.			_		
5110	Goodwill Comps	\$	9,447.36	0.51%		11,152.38	0.55%
5120	Guest Recovery Comps	\$	4,705.60	0.26%		6,083.12	0.30%
5131	50% Employee Discounts	\$	8,206.67	0.45%		9,124.68	0.45%
5132	Manager Meal Discounts	\$	8,083.76	0.44%		7,096.97	0.35%
5150	Discounts Marketing	\$	11,008.92	0.60%		7,096.97	0.35%
5250	Goodwill Bar Comps	\$	6,472.75	0.35%	\$	5,069.27	0.25%
	Total Deductions	\$	51,155.42	2.78%	\$	45,256.93	2.23%
	Other Income and Expense						
5300	Sundry Sales	\$	4,546.76	0.25%	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	12,237.67	0.66%	\$	-	0.00%

2024/5 Budget - Smokecraft

Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024

	Total Other Income and Expense	\$	16,784.43	0.91%	\$	-	0.00%
	Net Sales	\$	1,841,592.99	100.00%	\$	2,027,706.13	100.00%
	Food Costs						
6110	Meat Cost	\$	236,238.60	14.54%	\$	255,600.83	14.60%
6120	Poultry Cost	\$	42,343.70	2.61%	\$	45,517.96	2.60%
6130	Seafood Cost	\$	8,044.13	0.50%	\$	8,753.45	0.50%
6140	Dairy Cost	\$	65,361.06	4.02%	\$	70,027.62	4.00%
6150	Produce Cost	\$	51,084.24	3.15%	\$	56,022.10	3.20%
6160	Bakery Cost	\$	24,429.90	1.50%	\$	24,509.67	1.40%
6170	Grocery Cost	\$	106,259.01	6.54%	\$	108,542.82	6.20%
6180	NA Beverage	\$	8,111.57	0.50%	\$	8,753.45	0.50%
	Total Food Cost	\$	541,872.21	33.36%	\$	577,727.90	33.00%
	Beverage Costs						
6210	Liquor Cost	\$	24,928.29	1.35%	\$	33,248.97	1.64%
6220	Wine Cost	\$	5,747.81	0.31%	\$	7,658.42	0.38%
6230	Bottled Beer Cost	\$	3,230.74	0.18%	\$	4,269.20	0.21%
6240	Draft Beer Cost	\$	14,238.61	0.77%	\$	19,462.17	0.96%
	Total Bev Cost	\$	48,145.45	19.38%	\$	64,638.75	20.03%
	Total F&B Costs	\$	590,017.66	32.04%	\$	642,366.65	31.68%
	Cross Brofit	_	4 254 575 22	67.069/	•	4 205 220 47	69 220/
	Gross Profit	\$	1,251,575.33	67.96%	\$	1,385,339.47	68.32%
	Payroll Costs						
6310	Management Salaries	\$	196,248.98	10.66%	\$	189,254.80	9.33%

6311 6312	2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024 Direct Labor - FOH Overtime Labor - FOH	\$	56,507.63 296.43	3.07% 0.02%	\$ 54,840.62 -	2.70% 0.00%
6313	Training Labor	\$	5,228.46	0.28%	3,570.16	0.18%
6314	Direct Labor - BOH	\$	344,302.98	18.70%	\$ 345,286.76	17.03%
6315	Overtime Labor - BOH	\$	5,755.11	0.31%	\$ -	0.00%
	Total Labor	\$	608,339.59	33.03%	\$ 592,952.33	29.24%
6510	Payroll Taxes	\$	68,783.91	3.74%	\$ 76,114.49	3.75%
6530	Vacation Pay	\$	6,000.32	0.33%	\$ -	0.00%
6540	Parking	\$	3,500.00	0.19%	\$ 2,400.00	0.12%
6550	Uniform Allowance	\$	(285.00)	-0.02%	\$ -	0.00%
6560	Continuing Education	\$	-	0.00%	\$ -	0.00%
6570	Group Insurance	\$	5,462.72	0.30%	\$ 7,200.00	0.36%
6580	Workers Compensation	\$	5,726.70	0.31%	\$ 6,120.00	0.30%
6610	Other Benefits	\$	-	0.00%	\$ 110.00	0.01%
6615	Payroll Processing Fees	\$	3,708.00	0.20%	\$ 3,600.00	0.18%
	Total Payroll Expenses	\$	92,896.65	5.04%	\$ 95,544.49	4.71%
	Total Payroll Costs	\$	701,236.24	38.08%	\$ 688,496.82	33.95%
	Controllable Expenses					
6500	3rd Party Delivery Expense	\$	54,366.14	2.95%	\$ 58,545.11	2.89%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	6,366.54	0.35%	\$ 6,600.00	0.33%
6740	Security	\$	(300.00)	-0.02%	600.00	0.03%
6750	Trash Removal	\$	(266.63)	-0.01%	-	0.00%
6790	Other Contracted Services	\$	3,658.24	0.20%	3,600.00	0.18%
7010	Register Over/Short	\$	2,649.08	0.14%	· -	0.00%
7010	China/Glassware/Silverware	\$	7,276.98	0.40%	\$ 5,462.86	0.27%
7040	Cleaning Supplies	\$	5,432.58	0.29%	\$ 4,240.54	0.21%
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	2024/5 Budget - Smokecraft				
	Start Date: 07/01/2024				
	End Date: 06/29/2025				
	LY Start: 07/03/2023				
	LY End: 06/30/2024				
7045	Dish Chemicals	\$ 4,806.58	0.26%	5,917.61	0.29%
7050	Decorations	\$ 529.48	0.03%	-	0.00%
7060	Linens	\$ 12,788.32	0.69%	14,699.12	0.72%
7080	New Menus/Printing	\$ -	0.00%	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ 124.20	0.01%	\$ -	0.00%
7105	To Go Supplies	\$ 30,909.66	1.68%	\$ 30,950.98	1.53%
7106	Catering Supplies	\$ 9,426.07	0.51%	\$ 14,065.33	0.69%
7110	Operating Supplies F&B	\$ 22,786.50	1.24%	\$ 23,665.46	1.17%
7120	Uniforms	\$ 1,252.30	0.07%	\$ -	0.00%
7470	Live Entertainment	\$ 9,900.00	0.54%	\$ 1,000.00	0.05%
	Total Controllable Expenses	\$ 171,706.04	9.32%	\$ 169,347.01	8.35%
	General & Administrative				
7190	Other Contracted Services-Admin	\$ 17,110.32	0.93%	\$ 18,000.00	0.89%
7195	Accounting Services	\$ 35,257.98	1.91%	35,500.00	1.75%
7220	Bank Charges & Fees	\$ 3,027.14	0.16%	775.00	0.04%
7230	Licenses & Permits	\$ 10,316.04	0.56%	\$ 7,200.00	0.36%
7250	Credit Card Commissions	\$ 44,055.05	2.39%	\$ 45,623.39	2.25%
7256	Employment Ads	\$ 495.00	0.03%	\$ 1,080.00	0.05%
7270	Dues & Subscriptions	\$ 1,138.43	0.06%	\$ 600.00	0.03%
7285	Key Man/General Liability Insurance	\$ 18,586.02	1.01%	\$ 15,300.00	0.75%
7290	Legal & Professional Services	\$ 35,834.09	1.95%	\$ -	0.00%
7320	Office Supplies & Postage	\$ 2,350.10	0.13%	\$ 2,027.71	0.10%
7350	Telephone/Internet/Cable	\$ 7,487.38	0.41%	\$ 7,800.00	0.38%
7360	Travel	\$ 2,095.17	0.11%	\$ 1,500.00	0.07%
	Meals & Entertainment	\$ 174.92	0.01%	\$ -	0.00%
7370		\$ 177,927.64	9.66%	\$ 135,406.09	6.68%

2024/5 Budget - Smokecraft Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024						
Local Charitable Donations	\$	-	0.00%	\$	-	0.00%
Local Advertising & Promotion	\$	12,816.79	0.70%	\$	-	0.00%
Advertising & Marketing	\$	24,503.13	1.33%	\$	8,000.00	0.39%
Special Promotions	\$	-	0.00%	\$	-	0.00%
Total Advertising & Promotion	\$	37,319.92	2.03%	\$	8,000.00	0.39%
Repairs & Maintenance						
Repairs & Maintenance	\$	5,662.44	0.31%	\$	20,277.06	1.00%
R&M HVAC & Refrigeration	\$	11,132.96	0.60%	\$	-	0.00%
R&M - Plumbing	\$	5,996.34	0.33%	\$	-	0.00%
R&M - Electric	\$	1,518.81	0.08%	\$	-	0.00%
R&M - Exterior/Structure	\$	65.69	0.00%	\$	-	0.00%
R&M - POS Systems	\$	988.53	0.05%	\$	-	0.00%
Cleaning Service	\$	48,800.86	2.65%	\$	44,160.00	2.18%
MC-HVAC & Refrigeration	\$	15,751.50	0.86%	\$	15,289.50	0.75%
MC-Other Equipment	\$	4,066.50	0.22%	\$	3,060.00	0.15%
Pest Control	\$	872.39	0.05%	\$	1,020.00	0.05%
Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%
Total Repairs & Maintenance	\$	94,856.02	5.15%	\$	83,806.56	4.13%
Utilities						
Electricity	\$	28,509.59	1.55%	\$	29,716.50	1.47%
Natural Gas	\$	11,309.58	0.61%	\$	12,550.62	0.62%
Water & Sewer	\$	5,993.00	0.33%	\$	6,488.17	0.32%
Firewood	\$	6,800.22	0.37%	\$	9,000.00	0.44%
Total Utilities	\$	52,612.39	2.86%	\$	57,755.30	2.85%
Total Operating Expenses	\$	534,422.01	29.02%	\$	454,314.96	22.41%
	Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024 Local Charitable Donations Local Advertising & Promotion Advertising & Marketing Special Promotions Total Advertising & Promotion Repairs & Maintenance Repairs & Maintenance Repairs & Maintenance R&M HVAC & Refrigeration R&M - Plumbing R&M - Electric R&M - Exterior/Structure R&M - POS Systems Cleaning Service MC-HVAC & Refrigeration MC-Other Equipment Pest Control Carpet/Rug/Floor Cleaning Total Repairs & Maintenance Utilities Electricity Natural Gas Water & Sewer Firewood Total Utilities	Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024 Local Charitable Donations Local Advertising & Promotion Advertising & Marketing Special Promotions Total Advertising & Promotion Repairs & Maintenance Repairs & Maintenance Repairs & Maintenance R&M HVAC & Refrigeration R&M - Plumbing R&M - Electric R&M - Exterior/Structure R&M - POS Systems Cleaning Service MC-HVAC & Refrigeration MC-Other Equipment Pest Control Carpet/Rug/Floor Cleaning Total Repairs & Maintenance Utilities Electricity Natural Gas Water & Sewer Firewood Total Utilities \$	Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024 Local Charitable Donations \$ - Local Advertising & Promotion \$ 12,816.79 Advertising & Marketing \$ 24,503.13 Special Promotions \$ - Total Advertising & Promotion \$ 37,319.92 Repairs & Maintenance Repairs & Maintenance \$ 5,662.44 R&M HVAC & Refrigeration \$ 11,132.96 R&M - Plumbing \$ 5,996.34 R&M - Electric \$ 1,518.81 R&M - Exterior/Structure \$ 65.69 R&M - POS Systems \$ 988.53 Cleaning Service \$ 48,800.86 MC-HVAC & Refrigeration \$ 15,751.50 MC-Other Equipment \$ 4,066.50 Pest Control \$ 872.39 Carpet/Rug/Floor Cleaning \$ - Total Repairs & Maintenance \$ 94,856.02 Utilities \$ 5,993.00 Firewood \$ 6,800.22 Total Utilities \$ 52,612.39	Start Date: 07/01/2024	Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024 Local Charitable Donations Local Advertising & Promotion Advertising & Marketing Special Promotions Total Advertising & Promotion Repairs & Maintenance Repairs & Maintenance Repairs & Maintenance R&M HVAC & Refrigeration R&M - Plumbing R&M - Electric Start: 07/03/2023 LY End: 0.00% STOTAL Advertising & Promotion Repairs & Maintenance Repairs & Maintenance Repairs & Maintenance R&M HVAC & Refrigeration Start: 0.00% Start: 0	Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023 LY End: 06/30/2024 Local Charitable Donations Local Advertising & Promotion Special Promotions Special Promotions Total Advertising & Promotion Repairs & Maintenance Repairs & Maintenance Repairs & Maintenance Repairs & Maintenance Special Plumbing Special Promotion Special Promotions Total Advertising & Promotion Repairs & Maintenance Special Promotions Special Promotion Special Promotions Special Promotion Special Promotion Special Promotion Special Promotion Special Prom

Total Other Income						_
5500 Door Revenue \$ - 0.00% \$ - 0.00% 5800 Commission Income \$ - 0.00% \$ - 0.00% Total Other Income \$ - 0.00% \$ - 0.00% Operating Income Before Bonus \$ 15,917.08 0.86% \$ 242,527.69 11.96% Restaurant Operating Income \$ 163.34 0.01% \$ - 0.00% Facility Expenses 8010 Rents \$ 165,034.01 8.96% \$ 152,767.68 7.53% 8015 Common Area Maintenance \$ 29,038.99 1.58% \$ 27,780.00 1.37% 8020 Property Insurance \$ 1,394.65 0.08% \$ 1,584.00 0.08% 8030 Property Taxes \$ 42,069.49 2.28% \$ 44,057.52 2.17% Total Facility Expenses \$ 237,537.14 12.90% \$ 226,189.20 11.15%		Start Date: 07/01/2024 End Date: 06/29/2025 LY Start: 07/03/2023				
Total Other Income		Other Income (Expenses)				
Total Other Income \$ - 0.00% \$ - 0.00%	5500	Door Revenue	\$ -	0.00%	\$ -	0.00%
Operating Income Before Bonus \$ 15,917.08 0.86% \$ 242,527.69 11.96% 6455 Management Bonuses \$ 163.34 0.01% \$ - 0.00% Restaurant Operating Income Facility Expenses 8010 Rents \$ 165,034.01 8.96% \$ 152,767.68 7.53% 8015 Common Area Maintenance \$ 29,038.99 1.58% \$ 27,780.00 1.37% 8020 Property Insurance \$ 1,394.65 0.08% \$ 1,584.00 0.08% 8030 Property Taxes \$ 42,069.49 2.28% \$ 44,057.52 2.17% Total Facility Expenses \$ 237,537.14 12.90% \$ 226,189.20 11.15%	5800	Commission Income	\$ -	0.00%	\$ -	0.00%
## Restaurant Operating Income ## 15,753.74		Total Other Income	\$ -	0.00%	\$ -	0.00%
## Restaurant Operating Income ## 15,753.74						
Restaurant Operating Income \$ 15,753.74 0.86% \$ 242,527.69 11.96% Facility Expenses 8010 Rents \$ 165,034.01 8.96% \$ 152,767.68 7.53% 8015 Common Area Maintenance \$ 29,038.99 1.58% \$ 27,780.00 1.37% 8020 Property Insurance \$ 1,394.65 0.08% \$ 1,584.00 0.08% 8030 Property Taxes \$ 42,069.49 2.28% \$ 44,057.52 2.17% Total Facility Expenses \$ 237,537.14 12.90% \$ 226,189.20 11.15%		Operating Income Before Bonus	\$ 15,917.08	0.86%	\$ 242,527.69	11.96%
Facility Expenses 8010 Rents \$ 165,034.01 8.96% \$ 152,767.68 7.53% 8015 Common Area Maintenance \$ 29,038.99 1.58% \$ 27,780.00 1.37% 8020 Property Insurance \$ 1,394.65 0.08% \$ 1,584.00 0.08% 8030 Property Taxes \$ 42,069.49 2.28% \$ 44,057.52 2.17% Total Facility Expenses \$ 237,537.14 12.90% \$ 226,189.20 11.15%	6455	Management Bonuses	\$ 163.34	0.01%	\$ -	0.00%
8010 Rents \$ 165,034.01 8.96% \$ 152,767.68 7.53% 8015 Common Area Maintenance \$ 29,038.99 1.58% \$ 27,780.00 1.37% 8020 Property Insurance \$ 1,394.65 0.08% \$ 1,584.00 0.08% 8030 Property Taxes \$ 42,069.49 2.28% \$ 44,057.52 2.17% Total Facility Expenses \$ 237,537.14 12.90% \$ 226,189.20 11.15%		Restaurant Operating Income	\$ 15,753.74	0.86%	\$ 242,527.69	11.96%
8015 Common Area Maintenance \$ 29,038.99 1.58% \$ 27,780.00 1.37% 8020 Property Insurance \$ 1,394.65 0.08% \$ 1,584.00 0.08% 8030 Property Taxes \$ 42,069.49 2.28% \$ 44,057.52 2.17% Total Facility Expenses \$ 237,537.14 12.90% \$ 226,189.20 11.15%		Facility Expenses				
8020 Property Insurance \$ 1,394.65 0.08% \$ 1,584.00 0.08% 8030 Property Taxes \$ 42,069.49 2.28% \$ 44,057.52 2.17% Total Facility Expenses \$ 237,537.14 12.90% \$ 226,189.20 11.15%	8010	Rents	\$ 165,034.01	8.96%	\$ 152,767.68	7.53%
8030 Property Taxes \$ 42,069.49 2.28% \$ 44,057.52 2.17% Total Facility Expenses \$ 237,537.14 12.90% \$ 226,189.20 11.15%	8015	Common Area Maintenance	\$ 29,038.99	1.58%	\$ 27,780.00	1.37%
Total Facility Expenses \$ 237,537.14 12.90% \$ 226,189.20 11.15%	8020	Property Insurance	\$ 1,394.65	0.08%	\$ 1,584.00	0.08%
	8030	Property Taxes	\$ 42,069.49	2.28%	\$ 44,057.52	2.17%
Restaurant EBDIT \$ (221,783.40) -12.04% \$ 16,338.49 0.81%		Total Facility Expenses	\$ 237,537.14	12.90%	\$ 226,189.20	11.15%
		Restaurant EBDIT	\$ (221,783.40)	-12.04%	\$ 16,338.49	0.81%

	2025/6 Budget - Smokecraft Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025	PER	6/30/2025 7/27/2025		PER	7/28/2025 8/24/2025		PER	8/25/2025 9/28/2025	
	Gross Sales	25	5/26 Budget	% of Sales	2	5/26 Budget	% of Sales	2	5/26 Budget	% of Sales
5100	Food Sales	\$	134,764.23	84.98%	¢	160,124.71	88.89%	¢	164,239.80	84.50%
5180	NA Beverage	\$	1,610.04	1.02%		2,003.48	1.11%		2,913.89	1.50%
0100	Total Food Sales	\$	136,374.27	86.00%		162,128.18	90.00%		167,153.69	86.00%
		•	100,01	2010070		102,120110	00:00 70	•	101,100.00	00.0070
5210	Liquor Sales	\$	12,891.90	8.13%	\$	11,880.17	6.59%	\$	15,122.29	7.78%
5220	Wine Sales	\$	2,907.75	1.83%	\$	2,362.93	1.31%	\$	3,630.51	1.87%
5230	Bottled Beer Sales	\$	1,691.72	1.07%	\$	1,679.99	0.93%	\$	2,787.39	1.43%
5240	Draft Beer Sales	\$	8,277.03	5.22%	\$	6,594.71	3.66%	\$	10,529.99	5.42%
	Total Beverage Sales	\$	25,768.39	16.25%	\$	22,517.80	12.50%	\$	32,070.18	16.50%
	Gross F&B Sales	\$	162,142.66	102.25%	\$	184,645.99	102.50%	\$	199,223.88	102.50%
					l					
	Deductions				l					
5110	Deductions Goodwill Comps	\$	872.16	0.55%	\$	990.78	0.55%	\$	1.360.55	0.70%
5110 5120	Goodwill Comps	\$ \$	872.16 475.72	0.55% 0.30%		990.78 540.43	0.55% 0.30%		1,360.55 777.46	0.70% 0.40%
5110 5120 5131				0.55% 0.30% 0.45%	\$		0.55% 0.30% 0.45%	\$		
5120	Goodwill Comps Guest Recovery Comps	\$	475.72	0.30%	\$ \$	540.43	0.30%	\$	777.46	0.40%
5120 5131	Goodwill Comps Guest Recovery Comps 50% Employee Discounts	\$ \$	475.72 713.59	0.30% 0.45%	\$ \$ \$	540.43 810.64	0.30% 0.45%	\$ \$ \$	777.46 777.46	0.40% 0.40%
5120 5131 5132	Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	475.72 713.59 555.01	0.30% 0.45% 0.35%	\$ \$ \$	540.43 810.64 630.50	0.30% 0.45% 0.35%	\$ \$ \$	777.46 777.46 777.46	0.40% 0.40% 0.40%
5120 5131 5132 5150	Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$	475.72 713.59 555.01 555.01	0.30% 0.45% 0.35% 0.35%	\$ \$ \$	540.43 810.64 630.50 630.50	0.30% 0.45% 0.35% 0.35%	\$ \$ \$ \$	777.46 777.46 777.46 680.28	0.40% 0.40% 0.40% 0.35%
5120 5131 5132 5150	Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$	475.72 713.59 555.01 555.01 396.44	0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$	540.43 810.64 630.50 630.50 450.36	0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$	777.46 777.46 777.46 680.28 485.91	0.40% 0.40% 0.40% 0.35% 0.25%
5120 5131 5132 5150	Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$	475.72 713.59 555.01 555.01 396.44	0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$	540.43 810.64 630.50 630.50 450.36	0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$ \$	777.46 777.46 777.46 680.28 485.91	0.40% 0.40% 0.40% 0.35% 0.25%

	2025/6 Budget - Smokecraft Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025	PER	6/30/2025 7/27/2025		PER	7/28/2025 8/24/2025		PER	8/25/2025 9/28/2025	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales	\$	158,574.73	100.00%	\$	180,142.43	100.25%	\$	194,364.76	100.00%
	Food Costs									
6110	Meat Cost	\$	19,910.64	14.60%	\$	23,670.71	14.60%	\$	24,404.44	14.60%
6120	Poultry Cost	\$	3,545.73	2.60%	\$	4,215.33	2.60%	\$	4,346.00	2.60%
6130	Seafood Cost	\$	681.87	0.50%	\$	810.64	0.50%	\$	835.77	0.50%
6140	Dairy Cost	\$	5,454.97	4.00%	\$	6,485.13	4.00%	\$	6,686.15	4.00%
6150	Produce Cost	\$	4,363.98	3.20%	\$	5,188.10	3.20%	\$	5,348.92	3.20%
6160	Bakery Cost	\$	1,909.24	1.40%	\$	2,269.79	1.40%	\$	2,340.15	1.40%
6170	Grocery Cost	\$	8,455.20	6.20%	\$	10,051.95	6.20%	\$	10,363.53	6.20%
6180	NA Beverage	\$	681.87	0.50%	\$	810.64	0.50%	\$	835.77	0.50%
	Total Food Cost	\$	45,003.51	33.00%	\$	53,502.30	33.00%	\$	55,160.72	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	2,596.37	10.08%	\$	2,270.80	10.08%	\$	2,817.99	8.79%
6220	Wine Cost	\$	722.98	2.81%	\$	479.86	2.13%	\$	1,325.75	4.13%
6230	Bottled Beer Cost	\$	461.09	1.79%	\$	367.43	1.63%	\$	718.19	2.24%
6240	Draft Beer Cost	\$	1,373.24	5.33%	\$	1,385.47	6.15%	\$	1,552.11	4.84%
	Total Bev Cost	\$	5,153.68	20.00%	\$	4,503.56	20.00%	\$	6,414.04	20.00%
	Total F&B Costs	\$	50,157.19	31.63%	\$	58,005.86	32.20%	\$	61,574.76	31.68%
	Gross Profit	\$	108,417.54	68.37%	\$	122,136.57	67.80%	\$	132,790.00	68.32%
	Payroll Costs									
6310	Management Salaries	\$	15,184.62	9.58%	\$	15,184.62	8.43%	\$	18,980.77	9.77%

	2025/6 Budget - Smokecraft Start Date: 06/30/2025	PERI	OD 7 6/30/2025		PER	7/28/2025		PER	8/25/2025	
	End Date: 06/28/2026		7/27/2025			8/24/2025			9/28/2025	
	LY Start: 07/01/2024		772772023			3/2 1/2023			3, 23, 2323	
	LY End: 06/30/2025									
6311	Direct Labor - FOH	\$	5,550.12	3.50%	\$	3,602.85	2.00%	\$	5,345.03	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6313	Training Labor	\$	792.87	0.50%	\$	270.21	0.15%	\$	291.55	0.15%
6314	Direct Labor - BOH	\$	29,336.33	18.50%	\$	29,723.50	16.50%	\$	34,013.83	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Labor	\$	50,863.93	32.08%	\$	48,781.18	27.08%	\$	58,631.18	30.17%
6510	Payroll Taxes	\$	6,025.84	3.80%		6,845.41	3.80%		7,385.86	3.80%
6530	Vacation Pay	\$	-	0.00%		-	0.00%		-	0.00%
6540	Parking	\$	206.00	0.13%		206.00	0.11%	-	206.00	0.11%
6550	Uniform Allowance	\$	-	0.00%	-	-	0.00%		-	0.00%
6560	Continuing Education	\$	-	0.00%	-	-	0.00%	-	-	0.00%
6570	Group Insurance	\$	618.00	0.39%		618.00	0.34%		618.00	0.32%
6580	Workers Compensation	\$	525.30	0.33%		525.30	0.29%		525.30	0.27%
6610	Other Benefits	\$	56.65	0.04%	\$	56.65	0.03%	\$	-	0.00%
6615	Payroll Processing Fees	\$	309.00	0.25%	\$	309.00	0.25%	\$	309.00	0.25%
	Total Payroll Expenses	\$	7,740.79	4.88%	\$	8,560.36	4.75%	\$	9,044.16	4.65%
	Total Payroll Costs	\$	58,604.72	36.96%	\$	57,341.54	31.83%	\$	67,675.34	34.82%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	4,757.24	3.00%		5,404.27	3.00%		5,733.76	2.95%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	566.50	0.36%		566.50	0.31%		566.50	0.29%
6740	Security	\$		0.00%		-	0.00%		-	0.00%
6750	Trash Removal	\$	-	0.00%	-	-	0.00%	-	-	0.00%
6790	Other Contracted Services	\$	309.00	0.19%		309.00	0.17%		309.00	0.16%
7010	Register Over/Short	\$	-	0.00%		-	0.00%		-	0.00%
7010	China/Glassware/Silverware	\$	634.30	0.40%		360.28	0.20%		388.73	0.20%
7040	Cleaning Supplies	\$	317.15	0.20%	\$	360.28	0.20%	\$	583.09	0.30%

	2025/6 Budget - Smokecraft	PERI	OD 7		PERI	OD 8		PER	IOD 9	
	Start Date: 06/30/2025		6/30/2025			7/28/2025			8/25/2025	
	End Date: 06/28/2026		7/27/2025			8/24/2025			9/28/2025	
	LY Start: 07/01/2024									
	LY End: 06/30/2025									
7045	Dish Chemicals	\$	475.72	0.30%	\$	540.43	0.30%	\$	485.91	0.25%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,189.31	0.75%	\$	990.78	0.55%	\$	1,360.55	0.70%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,695.77	1.70%	\$	2,161.71	1.20%	\$	2,721.11	1.40%
7106	Catering Supplies	\$	634.30	0.40%	\$	3,062.42	1.70%	\$	971.82	0.50%
7110	Operating Supplies F&B	\$	2,220.05	1.40%	\$	2,521.99	1.40%	\$	1,943.65	1.00%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	13,799.34	8.70%	\$	16,277.68	9.04%	\$	15,064.13	7.75%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,545.00	0.97%	\$	1,545.00	0.86%	\$	1,545.00	0.79%
7195	Accounting Services	\$	2,575.00	1.62%	\$	2,575.00	1.43%	\$	2,575.00	1.32%
7220	Bank Charges & Fees	\$	103.00	0.06%	\$	103.00	0.06%	\$	103.00	0.05%
7230	Licenses & Permits	\$	618.00	0.39%	\$	618.00	0.34%	\$	618.00	0.32%
7250	Credit Card Commissions	\$	3,567.93	2.25%	\$	4,053.20	2.25%	\$	4,373.21	2.25%
7256	Employment Ads	\$	92.70	0.06%	\$	92.70	0.05%	\$	92.70	0.05%
7270	Dues & Subscriptions	\$	51.50	0.03%	\$	51.50	0.03%	\$	51.50	0.03%
7285	Key Man/General Liability Insurance	\$	1,313.25	0.83%	\$	1,313.25	0.73%	\$	1,313.25	0.68%
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Office Supplies & Postage	\$	158.57	0.10%	\$	180.14	0.10%	\$	194.36	0.10%
7320	11			0.400/	\$	669.50	0.37%	\$	669.50	0.34%
7320 7350	Telephone/Internet/Cable	\$	669.50	0.42%	Ψ				000.00	
		\$ \$	669.50 128.75	0.42%		128.75	0.07%	-	128.75	
7350	Telephone/Internet/Cable				\$			\$		0.07% 0.00%

	2025/6 Budget - Smokecraft	PERI	OD 7		PER	IOD 8		PER	IOD 9	
	Start Date: 06/30/2025		6/30/2025			7/28/2025			8/25/2025	
	End Date: 06/28/2026		7/27/2025			8/24/2025			9/28/2025	
	LY Start: 07/01/2024									
	LY End: 06/30/2025									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	515.00	0.32%	\$	515.00	0.29%	\$	515.00	0.26%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	515.00	0.32%	\$	515.00	0.29%	\$	515.00	0.26%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,585.75	1.00%		1,801.42	1.00%		1,943.65	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%		-	0.00%		-	0.00%
7630	R&M - Plumbing	\$	-	0.00%		-	0.00%		-	0.00%
7640	R&M - Electric	\$	-	0.00%		-	0.00%		-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%		-	0.00%		-	0.00%
7660	R&M - POS Systems	\$	-	0.00%		-	0.00%		-	0.00%
7695	Cleaning Service	\$	3,790.40	2.39%		3,790.40	2.10%	-	3,790.40	1.95%
7710	MC-HVAC & Refrigeration	\$	2,468.40	1.56%		643.75	0.36%		1,081.50	0.56%
7720	MC-Other Equipment	\$	262.65	0.17%		262.65	0.15%		262.65	0.14%
7750	Pest Control	\$	87.55	0.06%		87.55	0.05%	\$	87.55	0.05%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%		-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	8,194.74	5.17%	\$	6,585.77	3.66%	\$	7,165.75	3.69%
	Utilities									
7810	Electricity	\$	2,378.62	1.50%	\$	2,161.71	1.20%	\$	2,138.01	1.10%
7820	Natural Gas	\$	951.45	0.60%		1,080.85	0.60%		1,166.19	0.60%
7830	Water & Sewer	\$	475.72	0.30%		540.43	0.30%	\$	680.28	0.35%
7840	Firewood	\$	772.50	0.49%	-	772.50	0.43%		772.50	0.40%
	Total Utilities	\$	4,578.29	2.89%		4,555.49	2.53%	\$	4,756.98	2.45%
	Total Operating Expenses	\$	37,910.58	23.91%	\$	39,263.99	21.80%	\$	39,166.12	20.15%

	2025/6 Budget - Smokecraft	PERI	OD 7		PERI	IOD 8		PER	IOD 9	
	Start Date: 06/30/2025		6/30/2025			7/28/2025			8/25/2025	
	End Date: 06/28/2026		7/27/2025			8/24/2025			9/28/2025	
	LY Start: 07/01/2024									
	LY End: 06/30/2025								Page Page	
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	11,902.24	7.51%	\$	25,531.03	14.17%	\$	25,948.54	13.35%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	11,902.24	7.51%	\$	25,531.03	14.17%	\$	25,948.54	13.35%
	Facility Expenses									
8010	Rents	\$	13,112.56	8.27%	\$	13,112.56	7.28%	\$	13,112.56	6.75%
8015	Common Area Maintenance	\$	2,384.45	1.50%	\$	2,384.45	1.32%	\$	2,384.45	1.23%
8020	Property Insurance	\$	135.96	0.09%	\$	135.96	0.08%	\$	135.96	0.07%
8030	Property Taxes	\$	3,781.60	2.38%	\$	3,781.60	2.10%	\$	3,781.60	1.95%
	Total Facility Expenses	\$	19,414.57	12.24%	\$	19,414.57	10.78%	\$	19,414.57	9.99%
	Restaurant EBDIT	\$	(7,512.33)	-4.74%	\$	6,116.46	3.40%	\$	6,533.97	3.36%

	2025/6 Budget - Smokecraft Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025	PER	9/29/2025 10/26/2025		PEF	RIOD 11 10/27/2025 11/23/2025		PEF	11/24/2025 12/28/2025	
		2	5/26 Budget	% of Sales	2	5/26 Budget	% of Sales	2	5/26 Budget	% of Sales
5400	Gross Sales	Φ.	400 000 74	0.4.000/	_	400 000 45	05.040/	_	100 100 51	05.440/
5100	Food Sales	\$	130,026.74	84.89%		108,326.45	85.31%		189,488.51	85.11%
5180	NA Beverage	\$	1,696.74	1.11%		875.50	0.69%		1,981.10	0.89%
	Total Food Sales	\$	131,723.48	86.00%	*	109,201.95	86.00%	\$	191,469.62	86.00%
5210	Liquor Sales	\$	12,577.05	8.21%	\$	10,961.14	8.63%	\$	20,582.32	9.24%
5220	Wine Sales	\$	2,588.58	1.69%		2,362.23	1.86%		3,228.28	1.45%
5230	Bottled Beer Sales	\$	1,495.06	0.98%		1,455.83	1.15%		2,346.71	1.05%
5240	Draft Beer Sales	\$	8,611.83	5.62%		6,172.34	4.86%		10,578.14	4.75%
	Total Beverage Sales	\$	25,272.53	16.50%	\$	20,951.54	16.50%	\$	36,735.45	16.50%
	Total Develage Gales	Ψ	20,212.00	10.30 /6	ι Ψ	_0,000.	10.0070	Ψ.	,	1010070
	Total Develage Gales	<u> </u>	20,212.00	10.50 /6	Ů	20,001101	10.00 /0	Ť		10100 70
	Gross F&B Sales	\$	156,996.01	102.50%		130,153.49	102.50%		228,205.07	102.50%
	-		·			·			•	
5110	Gross F&B Sales		·		\$	·		\$	•	
5110 5120	Gross F&B Sales Deductions	\$	156,996.01	102.50%	\$	130,153.49	102.50%	\$	228,205.07	102.50%
	Gross F&B Sales Deductions Goodwill Comps	\$	156,996.01 1,072.17	102.50%	\$ \$ \$	130,153.49 888.85	102.50%	\$ \$	228,205.07 1,558.47	102.50%
5120	Gross F&B Sales Deductions Goodwill Comps Guest Recovery Comps	\$ \$	1,072.17 612.67	0.70% 0.40%	\$ \$ \$ \$	130,153.49 888.85 507.92	0.70% 0.40%	\$ \$ \$ \$	228,205.07 1,558.47 890.56	0.70% 0.40%
5120 5131	Gross F&B Sales Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts	\$ \$ \$ \$	1,072.17 612.67 612.67	0.70% 0.40%	\$ \$ \$ \$	888.85 507.92 507.92	0.70% 0.40%	\$ \$ \$ \$	228,205.07 1,558.47 890.56 890.56	0.70% 0.40% 0.40%
5120 5131 5132	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$ \$	1,072.17 612.67 612.67 612.67	0.70% 0.40% 0.40% 0.40%	\$ \$ \$ \$ \$	888.85 507.92 507.92 507.92	0.70% 0.40% 0.40% 0.40%	\$ \$ \$ \$ \$	228,205.07 1,558.47 890.56 890.56 890.56	0.70% 0.40% 0.40% 0.40%
5120 5131 5132 5150	Gross F&B Sales Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$ \$ \$ \$	1,072.17 612.67 612.67 612.67 536.08	0.70% 0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$ \$ \$	888.85 507.92 507.92 507.92 444.43	0.70% 0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$ \$ \$	228,205.07 1,558.47 890.56 890.56 890.56 779.24	0.70% 0.40% 0.40% 0.40% 0.35%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$ \$ \$ \$ \$	1,072.17 612.67 612.67 612.67 536.08 382.92	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$	888.85 507.92 507.92 507.92 444.43 317.45	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$	228,205.07 1,558.47 890.56 890.56 890.56 779.24 556.60	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$ \$ \$ \$ \$	1,072.17 612.67 612.67 612.67 536.08 382.92	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$	888.85 507.92 507.92 507.92 444.43 317.45	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$ \$	228,205.07 1,558.47 890.56 890.56 890.56 779.24 556.60	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%

	2025/6 Budget - Smokecraft Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025	PER	9/29/2025 10/26/2025		PER	10/27/2025 11/23/2025		PEF	11/24/2025 12/28/2025	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales	\$	153,166.84	100.00%	\$	126,979.01	100.00%	\$	222,639.09	100.00%
	Food Costs									
6110	Meat Cost	\$	19,231.63	14.60%	\$	15,943.48	14.60%	\$	27,954.56	14.60%
6120	Poultry Cost	\$	3,424.81	2.60%	\$	2,839.25	2.60%	\$	4,978.21	2.60%
6130	Seafood Cost	\$	658.62	0.50%	\$	546.01	0.50%	\$	957.35	0.50%
6140	Dairy Cost	\$	5,268.94	4.00%	\$	4,368.08	4.00%	\$	7,658.78	4.00%
6150	Produce Cost	\$	4,215.15	3.20%	\$	3,494.46	3.20%	\$	6,127.03	3.20%
6160	Bakery Cost	\$	1,844.13	1.40%	\$	1,528.83	1.40%	\$	2,680.57	1.40%
6170	Grocery Cost	\$	8,166.86	6.20%	\$	6,770.52	6.20%	\$	11,871.12	6.20%
6180	NA Beverage	_\$	658.62	0.50%	\$	546.01	0.50%	\$	957.35	0.50%
	Total Food Cost	\$	43,468.75	33.00%	\$	36,036.64	33.00%	\$	63,184.97	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,047.95	12.06%	\$	1,863.92	8.90%	\$	3,078.69	8.38%
6220	Wine Cost	\$	114.14	0.45%	\$	651.93	3.11%	\$	466.03	1.27%
6230	Bottled Beer Cost	\$	246.85	0.98%	\$	429.50	2.05%	\$	931.07	2.53%
6240	Draft Beer Cost	\$	1,645.56	6.51%	\$	1,244.96	5.94%	\$	2,871.31	7.82%
	Total Bev Cost	\$	5,054.51	20.00%	\$	4,190.31	20.00%	\$	7,347.09	20.00%
	Total F&B Costs	\$	48,523.25	31.68%	\$	40,226.95	31.68%	\$	70,532.06	31.68%
	Gross Profit	\$	104,643.58	68.32%	\$	86,752.06	68.32%	\$	152,107.03	68.32%
	Payroll Costs									
6310	Management Salaries	\$	15,184.62	9.91%	\$	15,184.62	11.96%	\$	18,980.77	8.53%

	2025/6 Budget - Smokecraft	PER	IOD 10		PER	10D 11		PER	RIOD 12	
	Start Date: 06/30/2025 End Date: 06/28/2026		9/29/2025 10/26/2025			10/27/2025 11/23/2025			11/24/2025 12/28/2025	
	LY Start: 07/01/2024		10/20/2023			11/23/2023			12/20/2025	
	LY End: 06/30/2025									
6311	Direct Labor - FOH	\$	4,212.09	2.75%	\$	4,444.27	3.50%	\$	5,009.38	2.25%
6312	Overtime Labor - FOH	\$	-	0.00%	-	-	0.00%		-	0.00%
6313	Training Labor	\$	229.75	0.15%	\$	190.47	0.15%	\$	333.96	0.15%
6314	Direct Labor - BOH	\$	26,804.20	17.50%	\$	23,491.12	18.50%	\$	34,509.06	15.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Labor	\$	46,430.65	30.31%	\$	43,310.47	34.11%	\$	58,833.16	26.43%
6510	Payroll Taxes	\$	5,820.34	3.80%		4,825.20	3.80%	\$	8,460.29	3.80%
6530	Vacation Pay	\$	-	0.00%		-	0.00%	\$	-	0.00%
6540	Parking	\$	206.00	0.13%		206.00	0.16%		206.00	0.09%
6550	Uniform Allowance	\$	-	0.00%		-	0.00%	-	-	0.00%
6560	Continuing Education	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6570	Group Insurance	\$	618.00	0.40%	\$	618.00	0.49%	\$	618.00	0.28%
6580	Workers Compensation	\$	525.30	0.34%	\$	525.30	0.41%	\$	525.30	0.24%
6610	Other Benefits	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6615	Payroll Processing Fees	\$	309.00	0.25%	\$	309.00	0.25%	\$	309.00	0.25%
	Total Payroll Expenses	\$	7,478.64	4.88%	\$	6,483.50	5.11%	\$	10,118.59	4.54%
	Total Payroll Costs		53,909.29	35.20%	\$	49,793.97	39.21%	\$	68,951.75	30.97%
	Total Layron Goots	Ψ	00,000.20	00.2070	╫	40,700.07	00.2170	<u> </u>	00,001.70	00.07 78
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	4,518.42	2.95%	\$	3,809.37	3.00%	\$	4,452.78	2.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	566.50	0.37%	\$	566.50	0.45%	\$	566.50	0.25%
6740	Security	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6790	Other Contracted Services	\$	309.00	0.20%	\$	309.00	0.24%	\$	309.00	0.14%
7010	Register Over/Short	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7010	China/Glassware/Silverware	\$	612.67	0.40%	\$	253.96	0.20%	\$	445.28	0.20%
7040	Cleaning Supplies	\$	306.33	0.20%	\$	253.96	0.20%	\$	445.28	0.20%

	2025/6 Budget - Smokecraft	PERI	OD 10		PERI	OD 11		PER	NOD 12	
	Start Date: 06/30/2025		9/29/2025			10/27/2025			11/24/2025	
	End Date: 06/28/2026		10/26/2025			11/23/2025			12/28/2025	
	LY Start: 07/01/2024									
	LY End: 06/30/2025									
7045	Dish Chemicals	\$	382.92	0.25%	\$	380.94	0.30%	\$	667.92	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,072.17	0.70%	\$	952.34	0.75%	\$	1,669.79	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	=	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,144.34	1.40%	\$	1,777.71	1.40%	\$	3,562.23	1.60%
7106	Catering Supplies	\$	765.83	0.50%	\$	507.92	0.40%	\$	4,452.78	2.00%
7110	Operating Supplies F&B	\$	1,914.59	1.25%	\$	1,777.71	1.40%	\$	2,782.99	1.25%
7120	Uniforms	\$	-	0.00%	\$	=	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	12,592.76	8.22%	\$	10,589.39	8.34%	\$	19,354.54	8.69%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,545.00	1.01%	\$	1,545.00	1.22%	\$	1,545.00	0.69%
7195	Accounting Services	\$	2,575.00	1.68%	\$	2,575.00	2.03%	\$	2,575.00	1.16%
7220	Bank Charges & Fees	\$	103.00	0.07%	\$	103.00	0.08%	\$	103.00	0.05%
7230	Licenses & Permits	\$	618.00	0.40%	\$	618.00	0.49%	\$	618.00	0.28%
7250	Credit Card Commissions	\$	3,446.25	2.25%	\$	2,857.03	2.25%	\$	5,009.38	2.25%
7256	Employment Ads	\$	92.70	0.06%	\$	92.70	0.07%	\$	92.70	0.04%
7270	Dues & Subscriptions	\$	51.50	0.03%	\$	51.50	0.04%	\$	51.50	0.02%
7285	Key Man/General Liability Insurance	\$	1,313.25	0.86%	\$	1,313.25	1.03%	\$	1,313.25	0.59%
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Office Supplies & Postage	\$	153.17	0.10%	\$	126.98	0.10%	\$	222.64	0.10%
7320		c	669.50	0.44%	\$	669.50	0.53%	\$	669.50	0.30%
7320 7350	Telephone/Internet/Cable	\$	000.00							
	Telephone/Internet/Cable Travel	\$	128.75	0.08%	\$	128.75	0.10%	\$	128.75	0.06%
7350				0.08% 0.00%		128.75	0.10% 0.00%		128.75	0.06% 0.00%

	2025/6 Budget - Smokecraft	PERI	OD 10		PER	IOD 11		PER	RIOD 12	
	Start Date: 06/30/2025		9/29/2025			10/27/2025			11/24/2025	
	End Date: 06/28/2026		10/26/2025			11/23/2025			12/28/2025	
	LY Start: 07/01/2024									
	LY End: 06/30/2025									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	515.00	0.34%	\$	1,545.00	1.22%	\$	1,545.00	0.69%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	515.00	0.34%	\$	1,545.00	1.22%	\$	1,545.00	0.69%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,531.67	1.00%		1,269.79	1.00%		1,558.47	0.70%
7620	R&M HVAC & Refrigeration	\$	-	0.00%		-	0.00%		-	0.00%
7630	R&M - Plumbing	\$	-	0.00%		-	0.00%		-	0.00%
7640	R&M - Electric	\$	-	0.00%		-	0.00%		-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	3,790.40	2.47%	\$	3,790.40	2.99%	\$	3,790.40	1.70%
7710	MC-HVAC & Refrigeration	\$	643.75	0.42%	\$	2,468.40	1.94%	\$	2,317.50	1.04%
7720	MC-Other Equipment	\$	262.65	0.17%	\$	262.65	0.21%	\$	262.65	0.12%
7750	Pest Control	\$	87.55	0.06%	\$	87.55	0.07%	\$	87.55	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	6,316.02	4.12%	\$	7,878.79	6.20%	\$	8,016.57	3.60%
	Utilities									
7810	Electricity	\$	1,991.17	1.30%	\$	2,539.58	2.00%	\$	3,116.95	1.40%
7820	Natural Gas	\$	1,072.17	0.70%		1,142.81	0.90%		1,113.20	0.50%
7830	Water & Sewer	\$	612.67	0.40%		507.92	0.40%		556.60	0.25%
7840	Firewood	\$	772.50	0.50%	-	772.50	0.61%		772.50	0.35%
	Total Utilities	\$	4,448.50	2.90%		4,962.81	3.91%		5,559.24	2.50%
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	Total Operating Expenses	\$	34,568.41	22.57%	\$	35,056.69	27.61%	\$	46,804.08	21.02%

	2025/6 Budget - Smokecraft	PERI	OD 10		PER	IOD 11		PER	RIOD 12	
	Start Date: 06/30/2025		9/29/2025			10/27/2025			11/24/2025	
	End Date: 06/28/2026		10/26/2025			11/23/2025			12/28/2025	
	LY Start: 07/01/2024									
	LY End: 06/30/2025									
	Other Income (Expenses)	_		/	_			_		
5500	Door Revenue	\$	-	0.00%		-	0.00%		-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus		16,165.89	10.55%	\$	1,901.40	1.50%	\$	36,351.20	16.33%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	16,165.89	10.55%	\$	1,901.40	1.50%	\$	36,351.20	16.33%
	Facility Expenses									
8010	Rents	\$	13,112.56	8.56%	\$	13,112.56	10.33%	\$	13,112.56	5.89%
8015	Common Area Maintenance	\$	2,384.45	1.56%	\$	2,384.45	1.88%	\$	2,384.45	1.07%
8020	Property Insurance	\$	135.96	0.09%	\$	135.96	0.11%	\$	135.96	0.06%
8030	Property Taxes	\$	3,781.60	2.47%	\$	3,781.60	2.98%	\$	3,781.60	1.70%
	Total Facility Expenses	\$	19,414.57	12.68%	\$	19,414.57	15.29%	\$	19,414.57	8.72%
	Restaurant EBDIT	\$	(3,248.69)	-2.12%	\$	(17,513.18)	-13.79%	\$	16,936.63	7.61%

	2025/6 Budget - Smokecraft Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025	PER	12/29/2025 1/25/2026		PEF	1/26/2026 2/22/2026		PER	2/23/2026 3/29/2026	
	Gross Sales	25	5/26 Budget	% of Sales	2	5/26 Budget	% of Sales	2	5/26 Budget	% of Sales
5100	Food Sales	\$	133,801.72	84.74%	\$	134,858.62	84.68%	\$	168,486.96	84.62%
5180	NA Beverage	\$	1,986.62	1.26%		2,101.58	1.32%		2,749.90	1.38%
	Total Food Sales	\$	135,788.34	86.00%		136,960.19	86.00%		171,236.86	86.00%
								_		
5210	Liquor Sales	\$	14,042.66	8.89%		14,732.36	9.25%		17,478.83	8.78%
5220	Wine Sales	\$	3,306.47	2.09%		3,274.29	2.06%		3,116.76	1.57%
5230	Bottled Beer Sales	\$	1,560.72	0.99%		1,852.88	1.16%		1,379.19	0.69%
5240	Draft Beer Sales	\$	7,142.56	4.52%		6,417.71	4.03%		10,878.80	5.46%
	Total Beverage Sales		26,052.41	16.50%	\$	26,277.25	16.50%	\$	32,853.58	16.50%
	Gross F&B Sales	\$	161,840.76	102.50%	\$	163,237.44	102.50%	\$	204,090.45	102.50%
	Deductions									
5110										
5110	Goodwill Comps	\$	1,105.25	0.70%	\$	1,114.79	0.70%	\$	1,393.79	0.70%
5110 5120	Goodwill Comps Guest Recovery Comps	\$ \$	1,105.25 631.57	0.70% 0.40%		1,114.79 637.02	0.70% 0.40%		1,393.79 796.45	0.70% 0.40%
	•		•		\$	· ·		\$		
5120	Guest Recovery Comps	\$	631.57	0.40%	\$	637.02	0.40%	\$ \$	796.45	0.40%
5120 5131	Guest Recovery Comps 50% Employee Discounts	\$ \$	631.57 631.57	0.40% 0.40%	\$ \$ \$	637.02 637.02	0.40% 0.40%	\$ \$ \$	796.45 796.45	0.40% 0.40%
5120 5131 5132	Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	631.57 631.57 631.57	0.40% 0.40% 0.40%	\$ \$ \$	637.02 637.02 637.02	0.40% 0.40% 0.40%	\$ \$ \$ \$	796.45 796.45 796.45	0.40% 0.40% 0.40%
5120 5131 5132 5150	Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$	631.57 631.57 631.57 552.63	0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$	637.02 637.02 637.02 557.40	0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$	796.45 796.45 796.45 696.89	0.40% 0.40% 0.40% 0.35%
5120 5131 5132 5150	Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$	631.57 631.57 631.57 552.63 394.73	0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$	637.02 637.02 637.02 557.40 398.14	0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$	796.45 796.45 796.45 696.89 497.78	0.40% 0.40% 0.40% 0.35% 0.25%
5120 5131 5132 5150	Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$	631.57 631.57 631.57 552.63 394.73	0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$	637.02 637.02 637.02 557.40 398.14	0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$	796.45 796.45 796.45 696.89 497.78	0.40% 0.40% 0.40% 0.35% 0.25%

	2025/6 Budget - Smokecraft Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025	PER	12/29/2025 1/25/2026		PER	1/26/2026 2/22/2026		PER	2/23/2026 3/29/2026	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales	\$	157,893.42	100.00%	\$	159,256.04	100.00%	\$	199,112.63	100.00%
	Food Costs									
6110	Meat Cost	\$	19,825.10	14.60%	\$	19,996.19	14.60%	\$	25,000.58	14.60%
6120	Poultry Cost	\$	3,530.50	2.60%	\$	3,560.97	2.60%	\$	4,452.16	2.60%
6130	Seafood Cost	\$	678.94	0.50%	\$	684.80	0.50%	\$	856.18	0.50%
6140	Dairy Cost	\$	5,431.53	4.00%	\$	5,478.41	4.00%	\$	6,849.47	4.00%
6150	Produce Cost	\$	4,345.23	3.20%	\$	4,382.73	3.20%	\$	5,479.58	3.20%
6160	Bakery Cost	\$	1,901.04	1.40%	\$	1,917.44	1.40%	\$	2,397.32	1.40%
6170	Grocery Cost	\$	8,418.88	6.20%	\$	8,491.53	6.20%	\$	10,616.69	6.20%
6180	NA Beverage	\$	678.94	0.50%	\$	684.80	0.50%	\$	856.18	0.50%
	Total Food Cost	\$	44,810.15	33.00%	\$	45,196.86	33.00%	\$	56,508.16	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,346.29	12.84%	\$	2,766.05	10.53%	\$	3,806.31	11.59%
6220	Wine Cost	\$	674.99	2.59%	\$	936.44	3.56%	\$	727.45	2.21%
6230	Bottled Beer Cost	\$	124.03	0.48%	\$	391.36	1.49%	\$	279.75	0.85%
6240	Draft Beer Cost	\$	1,065.18	4.09%	\$	1,161.61	4.42%	\$	1,757.20	5.35%
	Total Bev Cost	\$	5,210.48	20.00%	\$	5,255.45	20.00%	\$	6,570.72	20.00%
	Total F&B Costs	\$	50,020.64	31.68%	\$	50,452.31	31.68%	\$	63,078.88	31.68%
	Gross Profit	\$	107,872.79	68.32%	\$	108,803.73	68.32%	\$	136,033.75	68.32%
	Payroll Costs									
6310	Management Salaries	\$	15,184.62	9.62%	\$	15,184.62	9.53%	\$	19,346.75	9.72%

	2025/6 Budget - Smokecraft Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025		OD 1 12/29/2025 1/25/2026			1/26/2026 2/22/2026			2/23/2026 3/29/2026	
6311	Direct Labor - FOH	\$	4,105.23	2.60%		4,379.54	2.75%		5,475.60	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%	-	-	0.00%	-	-	0.00%
6313	Training Labor	\$	236.84	0.15%		238.88	0.15%		298.67	0.15%
6314	Direct Labor - BOH	\$	27,631.35	17.50%		27,869.81	17.50%		34,844.71	17.50%
6315	Overtime Labor - BOH	\$ \$	-	0.00%		-	0.00%		-	0.00%
	Total Labor		47,158.03	29.87%	\$	47,672.85	29.93%	\$	59,965.73	30.12%
6510 6530	Payroll Taxes Vacation Pay	\$ \$	5,999.95	3.80% 0.00%		6,051.73	3.80% 0.00%		7,566.28	3.80% 0.00%
6540	Parking	\$	206.00	0.13%		206.00	0.13%		206.00	0.10%
6550	Uniform Allowance	\$	200.00	0.00%		200.00	0.00%		200.00	0.10%
6560	Continuing Education	\$		0.00%			0.00%			0.00%
6570	Group Insurance	\$	618.00	0.39%		618.00	0.39%		618.00	0.31%
6580	Workers Compensation	\$	525.30	0.33%		525.30	0.33%		525.30	0.26%
6610	Other Benefits	\$	-	0.00%	-	-	0.00%		-	0.00%
6615	Payroll Processing Fees	\$	309.00	0.25%		309.00	0.25%		309.00	0.25%
30.0	Total Payroll Expenses	\$	7,658.25	4.85%		7,710.03	4.84%		9,224.58	4.63%
		<u> </u>	1,000	110070	_	1,11111	110 110	_	-,	
	Total Payroll Costs	\$	54,816.28	34.72%	\$	55,382.88	34.78%	\$	69,190.31	34.75%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	4,736.80	3.00%	\$	4,777.68	3.00%	\$	5,973.38	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	566.50	0.36%	\$	566.50	0.36%	\$	566.50	0.28%
6740	Security	\$	618.00	0.39%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6790	Other Contracted Services	\$	309.00	0.20%	\$	309.00	0.19%	\$	309.00	0.16%
7010	Register Over/Short	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7010	China/Glassware/Silverware	\$	315.79	0.20%	\$	637.02	0.40%	\$	796.45	0.40%
7040	Cleaning Supplies	\$	315.79	0.20%	\$	318.51	0.20%	\$	398.23	0.20%

	2025/6 Budget - Smokecraft	PERI	OD 1		PERI	OD 2		PER	IOD 3	
	Start Date: 06/30/2025		12/29/2025			1/26/2026			2/23/2026	
	End Date: 06/28/2026		1/25/2026			2/22/2026			3/29/2026	
	LY Start: 07/01/2024									
	LY End: 06/30/2025									
7045	Dish Chemicals	\$	473.68	0.30%	\$	477.77	0.30%	\$	597.34	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,184.20	0.75%	\$	1,194.42	0.75%	\$	1,493.34	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,210.51	1.40%	\$	2,707.35	1.70%	\$	3,384.91	1.70%
7106	Catering Supplies	\$	631.57	0.40%	\$	637.02	0.40%	\$	796.45	0.40%
7110	Operating Supplies F&B	\$	1,736.83	1.10%	\$	1,592.56	1.00%	\$	2,588.46	1.30%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	13,098.67	8.30%	\$	13,217.84	8.30%	\$	16,904.07	8.49%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,545.00	0.98%	\$	1,545.00	0.97%	\$	1,545.00	0.78%
7195	Accounting Services	\$	2,575.00	1.63%	\$	2,575.00	1.62%	\$	2,575.00	1.29%
7220	Bank Charges & Fees	\$	103.00	0.07%	\$	15.45	0.01%	\$	15.45	0.01%
7230	Licenses & Permits	\$	618.00	0.39%	\$	618.00	0.39%	\$	618.00	0.31%
7250	Credit Card Commissions	\$	3,552.60	2.25%	\$	3,583.26	2.25%	\$	4,480.03	2.25%
7256	Employment Ads	\$	92.70	0.06%	\$	92.70	0.06%	\$	92.70	0.05%
7270	Dues & Subscriptions	\$	51.50	0.03%	\$	51.50	0.03%	\$	51.50	0.03%
7285	Key Man/General Liability Insurance	\$	1,313.25	0.83%	\$	1,313.25	0.82%	\$	1,313.25	0.66%
	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7290					Φ	159.26	0.10%	\$	199.11	0.10%
7290 7320	Office Supplies & Postage	\$	157.89	0.10%	Ъ	100.20	0.1076	Ψ	199.11	0.107
	_	\$ \$	157.89 669.50	0.10% 0.42%		669.50	0.10%		669.50	
7320	Office Supplies & Postage				\$	_		\$		0.34%
7320 7350	Office Supplies & Postage Telephone/Internet/Cable	\$	669.50	0.42%	\$ \$	669.50	0.42%	\$ \$	669.50	0.34% 0.06% 0.00%

	2025/6 Budget - Smokecraft	PERI	OD 1		PER	RIOD 2		PER	RIOD 3	
	Start Date: 06/30/2025		12/29/2025			1/26/2026			2/23/2026	
	End Date: 06/28/2026		1/25/2026			2/22/2026			3/29/2026	
	LY Start: 07/01/2024									
	LY End: 06/30/2025									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	515.00	0.33%	\$	515.00	0.32%	\$	515.00	0.26%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	515.00	0.33%	\$	515.00	0.32%	\$	515.00	0.26%
	Repairs & Maintenance	Φ.	4 570 00	4.000/	 	4 500 50	4.000/	_	4 004 40	4.000/
7500 7600	Repairs & Maintenance	\$	1,578.93	1.00%		1,592.56	1.00%		1,991.13	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%		-	0.00%		-	0.00%
7630 7640	R&M - Plumbing	\$	-	0.00%		-	0.00%		-	0.00%
7640	R&M - Electric	\$	-	0.00%		-	0.00%		-	0.00%
7650 7660	R&M - Exterior/Structure	\$	-	0.00%		-	0.00%		-	0.00%
7660 7605	R&M - POS Systems	\$	2 700 40	0.00%		2 700 40	0.00%		2 700 40	0.00%
7695	Cleaning Service	\$	3,790.40 643.75	2.40%		3,790.40	2.38%		3,790.40	1.90%
7710	MC-HVAC & Refrigeration	\$		0.41%	-	643.75	0.40%		2,906.15	1.46%
7720 7750	MC-Other Equipment Pest Control	\$	262.65	0.17%		262.65	0.16%		262.65	0.13%
		\$	87.55	0.06%	-	87.55	0.05%		87.55	0.04%
7785	Carpet/Rug/Floor Cleaning Total Repairs & Maintenance	\$ \$	6,363.28	0.00% 4.03%		6,376.91	0.00% 4.00%	_	9,037.87	0.00% 4.54%
	Total Repairs & Maintenance	<u> </u>	0,303.20	4.03 %	 	0,376.91	4.00 76	.	9,037.67	4.54 76
	Utilities									
7810	Electricity	\$	3,552.60	2.25%	\$	3,185.12	2.00%	\$	2,986.69	1.50%
7820	Natural Gas	\$	1,105.25	0.70%	\$	1,114.79	0.70%	\$	1,194.68	0.60%
7830	Water & Sewer	\$	473.68	0.30%	\$	637.02	0.40%	\$	597.34	0.30%
7840	Firewood	\$	772.50	0.49%	\$	772.50	0.49%	\$	772.50	0.39%
	Total Utilities	\$	5,904.04	3.74%	\$	5,709.44	3.59%	\$	5,551.20	2.79%
	Total Operating Expenses	•	26 600 40	22 240/	\$	26 F70 90	22.96%	\$	42 COC 44	24 050/
	Total Operating Expenses		36,688.18	23.24%	1	36,570.86	22.90%	⊅	43,696.44	21.95%
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	2025/6 Budget - Smokecraft Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024	PERI	OD 1 12/29/2025 1/25/2026		PERI	OD 2 1/26/2026 2/22/2026		PER	2/23/2026 3/29/2026	
	LY End: 06/30/2025 Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	_	0.00%
5800	Commission Income	\$	_	0.00%		_	0.00%		_	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%		-	0.00%
	Operating Income Before Bonus	\$	16,368.32	10.37%	\$	16,849.99	10.58%	\$	23,147.00	11.63%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	16,368.32	10.37%	\$	16,849.99	10.58%	\$	23,147.00	11.63%
	Facility Expenses									
8010	Rents	\$	13,112.56	8.30%	\$	13,112.56	8.23%	\$	13,112.56	6.59%
8015	Common Area Maintenance	\$	2,384.45	1.51%	\$	2,384.45	1.50%	\$	2,384.45	1.20%
8020	Property Insurance	\$	135.96	0.09%	\$	135.96	0.09%	\$	135.96	0.07%
8030	Property Taxes	\$	3,781.60	2.40%	\$	3,781.60	2.37%	\$	3,781.60	1.90%
	Total Facility Expenses	\$	19,414.57	12.30%	\$	19,414.57	12.19%	\$	19,414.57	9.75%
	Restaurant EBDIT	\$	(3,046.25)	-1.93%	\$	(2,564.58)	-1.61%	\$	3,732.43	1.87%

	2025/6 Budget - Smokecraft Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025	PER	3/30/2026 4/26/2026		PER	4/27/2026 5/24/2026		PER	5/25/2026 6/28/2026	
	Gross Sales	2	5/26 Budget	% of Sales	2	5/26 Budget	% of Sales	2	5/26 Budget	% of Sales
5100	Food Sales	\$	137,723.62	84.46%	\$	159,961.61	84.78%	\$	189,870.93	84.37%
5180	NA Beverage	\$	2,514.09	1.54%		2,303.26	1.22%		3,667.74	1.63%
	Total Food Sales	\$	140,237.72	86.00%		162,264.87	86.00%		193,538.67	86.00%
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5210	Liquor Sales	\$	14,466.19	8.87%	\$	17,011.18	9.02%	\$	18,815.69	8.36%
5220	Wine Sales	\$	2,516.08	1.54%	\$	3,713.76	1.97%	\$	3,878.78	1.72%
5230	Bottled Beer Sales	\$	1,090.52	0.67%	\$	868.80	0.46%	\$	1,249.10	0.56%
5240	Draft Beer Sales	\$	8,833.29	5.42%	\$	9,538.48	5.06%	\$	13,188.85	5.86%
	Total Beverage Sales	\$	26,906.07	16.50%	\$	31,132.21	16.50%	\$	37,132.42	16.50%
	Gross F&B Sales	\$	167,143.79	102.50%	\$	193,397.09	102.50%	\$	230,671.09	102.50%
		\$	167,143.79	102.50%	\$	193,397.09	102.50%	\$	230,671.09	102.50%
5110	Deductions					·				
5110 5120		\$ \$	1,141.47 652.27	0.70% 0.40%	\$	193,397.09 1,320.76 754.72	0.70% 0.40%	\$	230,671.09 1,575.31 900.18	0.70% 0.40%
	Deductions Goodwill Comps	\$	1,141.47	0.70%	\$	1,320.76	0.70%	\$	1,575.31	0.70%
5120	Deductions Goodwill Comps Guest Recovery Comps	\$ \$	1,141.47 652.27	0.70% 0.40%	\$ \$	1,320.76 754.72	0.70% 0.40%	\$ \$	1,575.31 900.18	0.70% 0.40%
5120 5131	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts	\$ \$ \$	1,141.47 652.27 652.27	0.70% 0.40% 0.40%	\$ \$ \$	1,320.76 754.72 754.72	0.70% 0.40% 0.40%	\$ \$ \$	1,575.31 900.18 900.18	0.70% 0.40% 0.40%
5120 5131 5132	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	1,141.47 652.27 652.27 652.27	0.70% 0.40% 0.40% 0.40%	\$ \$ \$	1,320.76 754.72 754.72 754.72	0.70% 0.40% 0.40% 0.40%	\$ \$ \$ \$	1,575.31 900.18 900.18 900.18	0.70% 0.40% 0.40% 0.40%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$ \$	1,141.47 652.27 652.27 652.27 570.73	0.70% 0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$ \$	1,320.76 754.72 754.72 754.72 660.38	0.70% 0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$ \$ \$	1,575.31 900.18 900.18 900.18 787.66	0.70% 0.40% 0.40% 0.40% 0.35%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$ \$	1,141.47 652.27 652.27 652.27 570.73 407.67	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$	1,320.76 754.72 754.72 754.72 660.38 471.70	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$	1,575.31 900.18 900.18 900.18 787.66 562.61	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$ \$	1,141.47 652.27 652.27 652.27 570.73 407.67	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$	1,320.76 754.72 754.72 754.72 660.38 471.70	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$	1,575.31 900.18 900.18 900.18 787.66 562.61	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%

	2025/6 Budget - Smokecraft Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025	PER	3/30/2026 4/26/2026		PER	4/27/2026 5/24/2026		PER	5/25/2026 6/28/2026	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales	\$	163,067.11	100.00%	\$	188,680.08	100.00%	\$	225,044.96	100.00%
	Food Costs									
6110	Meat Cost	\$	20,474.71	14.60%	\$	23,690.67	14.60%	\$	28,256.65	14.60%
6120	Poultry Cost	\$	3,646.18	2.60%	\$	4,218.89	2.60%	\$	5,032.01	2.60%
6130	Seafood Cost	\$	701.19	0.50%	\$	811.32	0.50%	\$	967.69	0.50%
6140	Dairy Cost	\$	5,609.51	4.00%	\$	6,490.59	4.00%	\$	7,741.55	4.00%
6150	Produce Cost	\$	4,487.61	3.20%	\$	5,192.48	3.20%	\$	6,193.24	3.20%
6160	Bakery Cost	\$	1,963.33	1.40%	\$	2,271.71	1.40%	\$	2,709.54	1.40%
6170	Grocery Cost	\$	8,694.74	6.20%	\$	10,060.42	6.20%	\$	11,999.40	6.20%
6180	NA Beverage	\$	701.19	0.50%	\$	811.32	0.50%	\$	967.69	0.50%
	Total Food Cost	\$	46,278.45	33.00%	\$	53,547.41	33.00%	\$	63,867.76	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	2,816.31	10.47%	\$	3,299.48	10.60%	\$	3,706.71	9.98%
6220	Wine Cost	\$	504.59	1.88%	\$	793.82	2.55%	\$	757.69	2.04%
6230	Bottled Beer Cost	\$	270.43	1.01%	\$	279.11	0.90%	\$	47.17	0.13%
6240	Draft Beer Cost	\$	1,789.88	6.65%	\$	1,913.21	6.15%	\$	2,974.04	8.01%
	Total Bev Cost	\$	5,381.21	20.00%	\$	6,285.62	20.00%	\$	7,485.61	20.00%
	Total F&B Costs	\$	51,659.66	31.68%	\$	59,833.03	31.71%	\$	71,353.37	31.71%
	Gross Profit	\$	111,407.45	68.32%	\$	128,847.05	68.29%	\$	153,691.59	68.29%
	Payroll Costs									
6310	Management Salaries	\$	15,477.40	9.49%	\$	15,477.40	8.20%	\$	19,346.75	8.60%

	2025/6 Budget - Smokecraft	PERI	OD 4		PER	IOD 5		PER	IOD 6	
	Start Date: 06/30/2025		3/30/2026			4/27/2026			5/25/2026	
	End Date: 06/28/2026		4/26/2026			5/24/2026			6/28/2026	
	LY Start: 07/01/2024									
	LY End: 06/30/2025									
6311	Direct Labor - FOH	\$	4,076.68	2.50%	-	5,188.70	2.75%		6,188.74	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%	-	-	0.00%	-	-	0.00%
6313	Training Labor	\$	244.60	0.15%	1	283.02	0.15%		337.57	0.15%
6314	Direct Labor - BOH	\$	27,721.41	17.00%		31,132.21	16.50%	\$	35,444.58	15.75%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Labor	\$	47,520.09	29.14%	\$	52,081.34	27.60%	\$	61,317.64	27.25%
6510	Payroll Taxes	\$	6,196.55	3.80%		7,169.84	3.80%		8,551.71	3.80%
6530	Vacation Pay	\$	-	0.00%		-	0.00%		-	0.00%
6540	Parking	\$	206.00	0.13%		206.00	0.11%		206.00	0.09%
6550	Uniform Allowance	\$	-	0.00%	-	-	0.00%	-	-	0.00%
6560	Continuing Education	\$	-	0.00%	-	-	0.00%	-	-	0.00%
6570	Group Insurance	\$	618.00	0.38%		618.00	0.33%		618.00	0.27%
6580	Workers Compensation	\$	525.30	0.32%		525.30	0.28%		525.30	0.23%
6610	Other Benefits	\$	-	0.00%		-	0.00%		-	0.00%
6615	Payroll Processing Fees	\$	309.00	0.25%		309.00	0.25%		309.00	0.25%
	Total Payroll Expenses	\$	7,854.85	4.82%	\$	8,828.14	4.68%	\$	10,210.01	4.54%
	Total Payroll Costs	\$	55,374.94	33.96%	\$	60,909.48	32.28%	\$	71,527.65	31.78%
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	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	4,892.01	3.00%	\$	5,660.40	3.00%	\$	6,751.35	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	566.50	0.35%	\$	566.50	0.30%	\$	566.50	0.25%
6740	Security	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6790	Other Contracted Services	\$	309.00	0.19%	\$	309.00	0.16%	\$	309.00	0.14%
7010	Register Over/Short	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7010	China/Glassware/Silverware	\$	652.27	0.40%	\$	188.68	0.10%	\$	450.09	0.20%
7040	Cleaning Supplies	\$	326.13	0.20%	\$	377.36	0.20%	\$	450.09	0.20%

	2025/6 Budget - Smokecraft	PERI	OD 4		PERI	OD 5		PER	IOD 6	
	Start Date: 06/30/2025		3/30/2026			4/27/2026			5/25/2026	
	End Date: 06/28/2026		4/26/2026			5/24/2026			6/28/2026	
	LY Start: 07/01/2024									
	LY End: 06/30/2025									
7045	Dish Chemicals	\$	489.20	0.30%	\$	566.04	0.30%	\$	675.13	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,223.00	0.75%	\$	1,415.10	0.75%	\$	1,687.84	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,772.14	1.70%	\$	3,207.56	1.70%	\$	3,150.63	1.40%
7106	Catering Supplies	\$	652.27	0.40%	\$	754.72	0.40%	\$	900.18	0.40%
7110	Operating Supplies F&B	\$	1,630.67	1.00%	\$	1,886.80	1.00%	\$	2,250.45	1.00%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	13,513.20	8.29%	\$	14,932.17	7.91%	\$	17,191.26	7.64%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,545.00	0.95%	\$	1,545.00	0.82%	\$	1,545.00	0.69%
7195	Accounting Services	\$	8,240.00	5.05%	\$	2,575.00	1.36%	\$	2,575.00	1.14%
7220	Bank Charges & Fees	\$	15.45	0.01%	\$	15.45	0.01%	\$	15.45	0.01%
7230	Licenses & Permits	\$	618.00	0.38%	\$	618.00	0.33%	\$	618.00	0.27%
7250	Credit Card Commissions	\$	3,669.01	2.25%	\$	4,245.30	2.25%	\$	5,063.51	2.25%
7256	Employment Ads	\$	92.70	0.06%	\$	92.70	0.05%	\$	92.70	0.04%
7270	Dues & Subscriptions	\$	51.50	0.03%	\$	51.50	0.03%	\$	51.50	0.02%
7285	Key Man/General Liability Insurance	\$	1,313.25	0.81%	\$	1,313.25	0.70%	\$	1,313.25	0.58%
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	163.07	0.10%	\$	188.68	0.10%	\$	225.04	0.10%
7350	Telephone/Internet/Cable	\$	669.50	0.41%	\$	669.50	0.35%	\$	669.50	0.30%
	Travel	\$	128.75	0.08%	\$	128.75	0.07%	\$	128.75	0.06%
7360							0.000/	Φ		0.000/
7360 7370	Meals & Entertainment	\$	-	0.00%	\$	-	0.00%	Þ	-	0.00%

	2025/6 Budget - Smokecraft	PERI	OD 4		PER	IOD 5		PER	IOD 6	
	Start Date: 06/30/2025		3/30/2026			4/27/2026			5/25/2026	
	End Date: 06/28/2026		4/26/2026			5/24/2026			6/28/2026	
	LY Start: 07/01/2024									
	LY End: 06/30/2025									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	515.00	0.32%	\$	515.00	0.27%	\$	515.00	0.23%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	515.00	0.32%	\$	515.00	0.27%	\$	515.00	0.23%
	Danaina 9 Maintanana									
7500	Repairs & Maintenance	ф	4 620 67	4.000/	φ.	1 000 00	1.000/	φ	2 250 45	4 000/
7500 7620	Repairs & Maintenance	\$	1,630.67	1.00% 0.00%		1,886.80	1.00% 0.00%		2,250.45	1.00% 0.00%
7620 7630	R&M HVAC & Refrigeration	\$	-	0.00%		-	0.00%		-	0.00%
7630 7640	R&M - Plumbing R&M - Electric	\$ \$	-	0.00%		-	0.00%		-	0.00%
7640 7650	R&M - Exterior/Structure	э \$	-	0.00%		-	0.00%		-	0.00%
7660	R&M - POS Systems	φ \$	-	0.00%		-	0.00%		-	0.00%
7695	Cleaning Service	\$	3,790.40	2.32%		3,790.40	2.01%		3,790.40	1.68%
7695 7710	MC-HVAC & Refrigeration	\$	643.75	0.39%		643.75	0.34%		643.75	0.29%
7710 7720	MC-Other Equipment	\$	262.65	0.39 %	-	262.65	0.34 %		262.65	0.29%
7750	Pest Control	\$	87.55	0.16 %		87.55	0.14 %		87.55	0.12%
7785	Carpet/Rug/Floor Cleaning	\$	07.55	0.03 %		07.55	0.03%		07.55	0.04 %
1105	Total Repairs & Maintenance	\$ \$	6,415.02	3.93%		6,671.15	3.54%		6,992.04	3.11%
			0,11010_	0.0070	_	3,011110	010170	_	0,002.01	011170
	Utilities									
7810	Electricity	\$	2,446.01	1.50%		2,452.84	1.30%		2,250.45	1.00%
7820	Natural Gas	\$	978.40	0.60%		1,132.08	0.60%	\$	1,125.22	0.50%
7830	Water & Sewer	\$	489.20	0.30%		566.04	0.30%		675.13	0.30%
7840	Firewood	\$	772.50	0.47%	\$	772.50	0.41%	\$	772.50	0.34%
	Total Utilities	\$	4,686.11	2.87%	\$	4,923.46	2.61%	\$	4,823.31	2.14%
	Total Operating Expenses	\$	41,635.56	25.53%	\$	38,484.91	20.40%	\$	41,819.32	18.58%

	2025/6 Budget - Smokecraft Start Date: 06/30/2025 End Date: 06/28/2026	PERI	OD 4 3/30/2026 4/26/2026		PERI	4/27/2026 5/24/2026		PER	5/25/2026 6/28/2026	
	LY Start: 07/01/2024 LY End: 06/30/2025									
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus		14,396.95	8.83%	\$	29,452.66	15.61%	\$	40,344.62	17.93%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	14,396.95	8.83%	\$	29,452.66	15.61%	\$	40,344.62	17.93%
	Facility Expenses									
8010	Rents	\$	13,112.56	8.04%	\$	13,112.56	6.95%	\$	13,112.56	5.83%
8015	Common Area Maintenance	\$	2,384.45	1.46%	\$	2,384.45	1.26%	\$	2,384.45	1.06%
8020	Property Insurance	\$	135.96	0.08%	\$	135.96	0.07%	\$	135.96	0.06%
8030	Property Taxes	\$	3,781.60	2.32%	\$	3,781.60	2.00%	\$	3,781.60	1.68%
	Total Facility Expenses	\$	19,414.57	11.91%	\$	19,414.57	10.29%	\$	19,414.57	8.63%
	Restaurant EBDIT	\$	(5,017.62)	-3.08%	\$	10,038.09	5.32%	\$	20,930.05	9.30%

2025/6 Budget - Smokecraft

Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025

			TOTAL	
		2	25/26 Budget	% of Sales
	Gross Sales			
5100	Food Sales	\$	1,811,673.91	85.09%
5180	NA Beverage	\$	26,403.94	1.24%
	Total Food Sales	\$	1,838,077.85	86.33%
5210	Liquor Sales	\$	180,561.78	8.48%
5220	Wine Sales	\$	36,886.41	1.73%
5230	Bottled Beer Sales	\$	19,457.92	0.91%
5240	Draft Beer Sales	\$	106,763.73	5.01%
	Total Beverage Sales	\$	343,669.85	16.14%
	Gross F&B Sales	\$	2,181,747.70	102.47%
	Dadustiana			
=440	Deductions	•	11.001.07	0.000/
5110	Goodwill Comps	\$	14,394.37	0.68%
5120	Guest Recovery Comps	\$	8,176.97	0.38%
5131	50% Employee Discounts	\$	8,685.04	0.41%
5132			•	
	Manager Meal Discounts	\$	8,346.33	0.39%
5150	Discounts Marketing	\$ \$	8,346.33 7,451.22	0.39% 0.35%
	•	\$	8,346.33	0.39%
5150	Discounts Marketing Goodwill Bar Comps	\$ \$ \$	8,346.33 7,451.22 5,322.30	0.39% 0.35% 0.25%
5150	Discounts Marketing	\$ \$	8,346.33 7,451.22	0.39% 0.35%
5150	Discounts Marketing Goodwill Bar Comps	\$ \$ \$	8,346.33 7,451.22 5,322.30	0.39% 0.35% 0.25%
5150	Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$	8,346.33 7,451.22 5,322.30	0.39% 0.35% 0.25%

2025/6 Budget - Smokecraft

Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025

	Total Other Income and Expense	\$	-	0.00%
	Net Sales	\$	2,129,091.43	100.00%
	Food Costs			
6110	Meat Cost	\$	268,359.37	14.60%
6120	Poultry Cost	\$	47,790.02	2.60%
6130	Seafood Cost	\$	9,190.39	0.50%
6140	Dairy Cost	\$	73,523.11	4.00%
6150	Produce Cost	\$	58,818.49	3.20%
6160	Bakery Cost	\$	25,733.09	1.40%
6170	Grocery Cost	\$	113,960.83	6.20%
6180	NA Beverage	\$	9,190.39	0.50%
	Total Food Cost	\$	606,565.69	33.00%
	Beverage Costs			
6210	Liquor Cost	\$	35,416.87	1.66%
6220	Wine Cost	\$	8,155.66	0.38%
6230	Bottled Beer Cost	\$	4,545.98	0.21%
6240	Draft Beer Cost	\$	20,733.77	0.97%
	Total Bev Cost	\$	68,852.28	20.03%
	Total F&B Costs	_\$_	675,417.97	31.72%
	Gross Profit	\$	1,453,503.14	68.27%
	Payroll Costs			
6310	Management Salaries	\$	198,717.54	9.33%

	2025/6 Budget - Smokecraft Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025			
6311	Direct Labor - FOH	\$	57,578.21	2.70%
6312	Overtime Labor - FOH	\$	-	0.00%
6313	Training Labor	\$	3,748.39	0.18%
6314	Direct Labor - BOH	\$	362,522.10	17.03%
6315	Overtime Labor - BOH	_\$	-	0.00%
	Total Labor	\$	622,566.25	29.24%
6510	Payroll Taxes	\$	80,899.00	3.80%
6530	Vacation Pay	\$	-	0.00%
6540	Parking	\$	2,472.00	0.12%
6550	Uniform Allowance	\$	-	0.00%
6560	Continuing Education	\$	-	0.00%
6570	Group Insurance	\$	7,416.00	0.35%
6580	Workers Compensation	\$	6,303.60	0.30%
6610	Other Benefits	\$	113.30	0.01%
6615	Payroll Processing Fees	\$	3,708.00	0.17%
	Total Payroll Expenses	\$	100,911.90	4.74%
	Total Payroll Costs	\$	723,478.15	33.98%
	Controllable Expenses			
6500	3rd Party Delivery Expense	\$	61,467.48	2.89%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	6,798.00	0.32%
6740	Security	\$	618.00	0.03%
6750	Trash Removal	\$	-	0.00%
6790	Other Contracted Services	\$	3,708.00	0.17%
7010	Register Over/Short	\$	-	0.00%
7010	China/Glassware/Silverware	\$	5,735.52	0.27%
7040	Cleaning Supplies	\$	4,452.21	0.21%

	2025 /C Dudget Conclusional		
	2025/6 Budget - Smokecraft		
	Start Date: 06/30/2025		
	End Date: 06/28/2026		
	LY Start: 07/01/2024		
	LY End: 06/30/2025		
7045	Dish Chemicals	\$ 6,213.00	0.29%
7050	Decorations	\$ -	0.00%
7060	Linens	\$ 15,432.86	0.72%
7080	New Menus/Printing	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%
7105	To Go Supplies	\$ 32,495.96	1.53%
7106	Catering Supplies	\$ 14,767.29	0.69%
7110	Operating Supplies F&B	\$ 24,846.74	1.17%
7120	Uniforms	\$ -	0.00%
7470	Live Entertainment	\$ -	0.00%
	Total Controllable Expenses	\$ 176,535.05	8.29%
	General & Administrative		
7190	Other Contracted Services-Admin	\$ 18,540.00	0.87%
7195	Accounting Services	\$ 36,565.00	1.72%
7220	Bank Charges & Fees	\$ 798.25	0.04%
7230	Licenses & Permits	\$ 7,416.00	0.35%
7250	Credit Card Commissions	\$ 47,900.72	2.25%
7256	Employment Ads	\$ 1,112.40	0.05%
7270	Dues & Subscriptions	\$ 618.00	0.03%
7285	Key Man/General Liability Insurance	\$ 15,759.00	0.74%
7290	Legal & Professional Services	\$ -	0.00%
7320	Office Supplies & Postage	\$ 2,128.92	0.10%
7350	Telephone/Internet/Cable	\$ 8,034.00	0.38%
7360	Travel	\$ 1,545.00	0.07%
7370	Meals & Entertainment	\$ -	0.00%
	Total General & Administrative	\$ 140,417.30	6.60%
	Advertising & Promotion		

	Total Operating Expenses	\$	471,665.14	22.15%
	Total Utilities	\$	60,458.87	2.84%
7840	Firewood	\$	9,270.00	0.44%
7830	Water & Sewer	\$	6,812.03	0.32%
7820	Natural Gas	\$	13,177.10	0.62%
7810	Utilities Electricity	\$	31,199.75	1.47%
	Total Repairs & maintenance	Ψ	00,010.02	7.07/0
1100	Total Repairs & Maintenance	\$ \$	86,013.92	4.04%
7750 7785	Carpet/Rug/Floor Cleaning	\$ \$	1,050.60	0.05% 0.00%
7720 7750	MC-Other Equipment Pest Control	\$ \$	3,151.80	0.15%
7710	MC-HVAC & Refrigeration	\$	15,748.19	0.74%
7695	Cleaning Service	\$	45,484.80	2.14%
7660	R&M - POS Systems	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%
7640	R&M - Electric	\$	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%
7500	Repairs & Maintenance	\$	20,621.29	0.97%
	Repairs & Maintenance			
	Total Advertising & Promotion	\$	8,240.00	0.39%
7460	Special Promotions	\$	· -	0.00%
7435	Advertising & Marketing	\$	8,240.00	0.39%
7430	Local Advertising & Promotion	\$	_	0.00%
7400	Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025 Local Charitable Donations	\$		0.00%
	2025/6 Budget - Smokecraft			

			_
	2025/6 Budget - Smokecraft Start Date: 06/30/2025 End Date: 06/28/2026 LY Start: 07/01/2024 LY End: 06/30/2025		
	Other Income (Expenses)		
5500	Door Revenue	\$ -	0.00%
5800	Commission Income	\$ -	0.00%
	Total Other Income	\$ -	0.00%
	Operating Income Before Bonus	\$ 258,359.85	12.13%
6455	Management Bonuses	\$ -	0.00%
	Restaurant Operating Income	\$ 258,359.85	12.13%
	Facility Expenses		
8010	Rents	\$ 157,350.71	7.39%
8015	Common Area Maintenance	\$ 28,613.40	1.34%
8020	Property Insurance	\$ 1,631.52	0.08%
8030	Property Taxes	\$ 45,379.25	2.13%
	Total Facility Expenses	\$ 232,974.88	10.94%
	Restaurant EBDIT	 25,384.97	1.19%

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PER	6/29/2026 7/26/2026		PER	7/27/2026 8/23/2026		PER	8/24/2026 9/27/2026	
	Gross Sales	26	6/27 Budget	% of Sales	2	6/27 Budget	% of Sales	2	6/27 Budget	% of Sales
5100	Food Sales	\$	141,502.44	84.98%	\$	168,130.94	88.89%	\$	172,451.79	84.50%
5180	NA Beverage	\$	1,690.54	1.02%		2,103.65	1.11%		3,059.58	1.50%
	Total Food Sales	\$	143,192.98	86.00%		170,234.59	90.00%		175,511.38	86.00%
		·	•			•		•	,	
5210	Liquor Sales	\$	13,536.50	8.13%	\$	12,474.18	6.59%	\$	15,878.41	7.78%
5220	Wine Sales	\$	3,053.13	1.83%	\$	2,481.08	1.31%	\$	3,812.03	1.87%
5230	Bottled Beer Sales	\$	1,776.30	1.07%	\$	1,763.99	0.93%	\$	2,926.76	1.43%
5240	Draft Beer Sales	\$	8,690.88	5.22%	\$	6,924.45	3.66%	\$	11,056.49	5.42%
	Total Beverage Sales	\$	27,056.81	16.25%	\$	23,643.69	12.50%	\$	33,673.69	16.50%
			·							
	Gross F&B Sales	\$	170,249.79	102.25%	\$	193,878.29	102.50%	\$	209,185.07	102.50%
	Gross F&B Sales Deductions	\$	170,249.79	102.25%	\$	193,878.29	102.50%	\$	209,185.07	102.50%
5110			170,249.79 915.77	102.25% 0.55%		193,878.29 1,040.32	102.50% 0.55%		209,185.07 1,428.58	102.50% 0.70%
5110 5120	Deductions	\$ \$ \$			\$	·		\$	·	
	Deductions Goodwill Comps	\$	915.77	0.55%	\$	1,040.32	0.55%	\$	1,428.58	0.70%
5120	Deductions Goodwill Comps Guest Recovery Comps	\$ \$	915.77 499.51	0.55% 0.30%	\$ \$	1,040.32 567.45	0.55% 0.30%	\$ \$	1,428.58 816.33	0.70% 0.40%
5120 5131	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts	\$ \$ \$	915.77 499.51 749.27	0.55% 0.30% 0.45%	\$ \$ \$	1,040.32 567.45 851.17	0.55% 0.30% 0.45%	\$ \$ \$	1,428.58 816.33 816.33	0.70% 0.40% 0.40%
5120 5131 5132	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	915.77 499.51 749.27 582.76	0.55% 0.30% 0.45% 0.35%	\$ \$ \$	1,040.32 567.45 851.17 662.02	0.55% 0.30% 0.45% 0.35%	\$ \$ \$	1,428.58 816.33 816.33 816.33	0.70% 0.40% 0.40% 0.40%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$ \$	915.77 499.51 749.27 582.76 582.76	0.55% 0.30% 0.45% 0.35% 0.35%	\$ \$ \$ \$ \$	1,040.32 567.45 851.17 662.02 662.02	0.55% 0.30% 0.45% 0.35% 0.35%	\$ \$ \$ \$ \$	1,428.58 816.33 816.33 816.33 714.29	0.70% 0.40% 0.40% 0.40% 0.35%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$ \$	915.77 499.51 749.27 582.76 582.76 416.26	0.55% 0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$	1,040.32 567.45 851.17 662.02 662.02 472.87	0.55% 0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$	1,428.58 816.33 816.33 816.33 714.29 510.21	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$ \$	915.77 499.51 749.27 582.76 582.76 416.26	0.55% 0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$	1,040.32 567.45 851.17 662.02 662.02 472.87	0.55% 0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$ \$	1,428.58 816.33 816.33 816.33 714.29 510.21	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%

LY End: 06/28/2026		7/26/2026			8/23/2026			8/24/2026 9/27/2026	
Total Other Income and Expense		-	0.00%	\$	_	0.00%	\$	-	0.00%
•									
Net Sales	\$	166,503.47	100.00%	\$	189,149.55	100.25%	\$	204,082.99	100.00%
Food Costs									
Meat Cost	\$	20,906.18	14.60%	\$	24,854.25	14.60%	\$	25,624.66	14.60%
Poultry Cost	\$	3,723.02	2.60%	\$	4,426.10	2.60%	\$	4,563.30	2.60%
Seafood Cost	\$	715.96	0.50%	\$	851.17	0.50%	\$	877.56	0.50%
Dairy Cost	\$	5,727.72	4.00%	\$	6,809.38	4.00%	\$	7,020.46	4.00%
Produce Cost	\$	4,582.18	3.20%	\$	5,447.51	3.20%	\$	5,616.36	3.20%
Bakery Cost	\$	2,004.70	1.40%	\$	2,383.28	1.40%	\$	2,457.16	1.40%
Grocery Cost	\$	8,877.96	6.20%	\$	10,554.54	6.20%	\$	10,881.71	6.20%
NA Beverage	\$	715.96	0.50%	\$	851.17	0.50%	\$	877.56	0.50%
Total Food Cost	\$	47,253.68	33.00%	\$	56,177.42	33.00%	\$	57,918.75	33.00%
Beverage Costs									
•	\$	2,726.19	10.08%	\$	2,384.34	10.08%	\$	2,958.88	8.79%
Wine Cost	\$	759.13			503.86			1,392.04	4.13%
Bottled Beer Cost	\$	484.15	1.79%	\$	385.80	1.63%	\$	754.10	2.24%
Draft Beer Cost	\$	1,441.90	5.33%	\$	1,454.74	6.15%	\$	1,629.72	4.84%
Total Bev Cost	\$	5,411.36	20.00%	\$	4,728.74	20.00%	\$	6,734.74	20.00%
Total F&B Costs	\$	52,665.05	31.63%	\$	60,906.15	32.20%	\$	64,653.49	31.68%
Gross Profit	\$	113,838.42	68.37%	\$	128,243.39	67.80%	\$	139,429.50	68.32%
	Food Costs Meat Cost Poultry Cost Seafood Cost Dairy Cost Produce Cost Bakery Cost Grocery Cost NA Beverage Total Food Cost Beverage Costs Liquor Cost Wine Cost Bottled Beer Cost Draft Beer Cost Total F&B Costs	Total Other Income and Expense Net Sales Food Costs Meat Cost Poultry Cost Seafood Cost Dairy Cost Shakery Cost Bakery Cost Grocery Cost NA Beverage Total Food Cost Severage Costs Liquor Cost Shottled Beer Cost	Total Other Income and Expense \$ -	Total Other Income and Expense \$ - 0.00% Net Sales \$ 166,503.47 100.00% Food Costs Meat Cost \$ 20,906.18 14.60% Poultry Cost \$ 3,723.02 2.60% Seafood Cost \$ 715.96 0.50% Dairy Cost \$ 5,727.72 4.00% Produce Cost \$ 4,582.18 3.20% Bakery Cost \$ 2,004.70 1.40% Grocery Cost \$ 8,877.96 6.20% NA Beverage \$ 715.96 0.50% Total Food Cost \$ 47,253.68 33.00% Beverage Costs Liquor Cost \$ 2,726.19 10.08% Wine Cost \$ 759.13 2.81% Bottled Beer Cost \$ 484.15 1.79% Draft Beer Cost \$ 1,441.90 5.33% Total F&B Costs \$ 5,411.36 20.00%	Total Other Income and Expense \$ - 0.00% \$ Net Sales \$ 166,503.47 100.00% \$ Food Costs Meat Cost \$ 20,906.18 14.60% \$ Poultry Cost \$ 3,723.02 2.60% \$ Seafood Cost \$ 715.96 0.50% \$ Dairy Cost \$ 5,727.72 4.00% \$ Produce Cost \$ 4,582.18 3.20% \$ Bakery Cost \$ 2,004.70 1.40% \$ Grocery Cost \$ 8,877.96 6.20% \$ NA Beverage \$ 715.96 0.50% \$ Total Food Cost \$ 47,253.68 33.00% \$ Beverage Costs Liquor Cost \$ 2,726.19 10.08% \$ Wine Cost \$ 759.13 2.81% \$ Bottled Beer Cost \$ 484.15 1.79% \$ Draft Beer Cost \$ 1,441.90 5.33% \$ Total F&B Cost \$ 5,411.36 20.00% \$	Total Other Income and Expense \$ - 0.00% \$ - Net Sales \$ 166,503.47 100.00% \$ 189,149.55 Food Costs Meat Cost \$ 20,906.18 14.60% \$ 24,854.25 Poultry Cost \$ 3,723.02 2.60% \$ 4,426.10 Seafood Cost \$ 715.96 0.50% \$ 851.17 Dairy Cost \$ 5,727.72 4.00% \$ 6,809.38 Produce Cost \$ 4,582.18 3.20% \$ 5,447.51 Bakery Cost \$ 2,004.70 1.40% \$ 2,383.28 Grocery Cost \$ 8,877.96 6.20% \$ 10,554.54 NA Beverage \$ 715.96 0.50% \$ 851.17 Total Food Cost \$ 47,253.68 33.00% \$ 56,177.42 Beverage Costs Liquor Cost \$ 2,726.19 10.08% \$ 2,384.34 Wine Cost \$ 759.13 2.81% \$ 503.86 Bottled Beer Cost \$ 484.15 1.79% \$ 385.80 Draft Beer Cost \$ 1,441.90 5.33% \$ 1,454.74 Total F&B Costs \$ 52,665.05 31.63% \$ 60,906.15	Total Other Income and Expense \$ - 0.00% \$ - 0.00% Net Sales \$ 166,503.47 100.00% \$ 189,149.55 100.25% Food Costs Meat Cost \$ 20,906.18 14.60% \$ 24,854.25 14.60% Poultry Cost \$ 3,723.02 2.60% \$ 4,426.10 2.60% Seafood Cost \$ 715.96 0.50% \$ 851.17 0.50% Dairy Cost \$ 5,727.72 4.00% \$ 6,809.38 4.00% Produce Cost \$ 4,582.18 3.20% \$ 5,447.51 3.20% Bakery Cost \$ 2,004.70 1.40% \$ 2,383.28 1.40% Grocery Cost \$ 8,877.96 6.20% \$ 10,554.54 6.20% NA Beverage \$ 715.96 0.50% \$ 851.17 0.50% Total Food Cost \$ 47,253.68 33.00% \$ 56,177.42 33.00% Beverage Costs Liquor Cost \$ 2,726.19 10.08% \$ 2,384.34 10.08% Wine Cost \$ 759.13 2.81% \$ 503.86 2.13% Bottled Beer Cost \$ 484.15 1.79% \$ 385.80 1.63% Draft Beer Cost \$ 1,441.90 5.33% \$ 1,454.74 6.15% Total F&B Costs \$ 52,665.05 31.63% \$ 60,906.15 32.20%	Total Other Income and Expense \$ - 0.00% \$ - 0.00% \$ Net Sales \$ 166,503.47 100.00% \$ 189,149.55 100.25% \$ Food Costs Meat Cost \$ 20,906.18 14.60% \$ 24,854.25 14.60% \$ \$ Poultry Cost \$ 3,723.02 2.60% \$ 4,426.10 2.60% \$ \$ Seafood Cost \$ 715.96 0.50% \$ 851.17 0.50% \$ \$ Dairy Cost \$ 5,727.72 4.00% \$ 6,809.38 4.00% \$ \$ Produce Cost \$ 4,582.18 3.20% \$ 5,447.51 3.20% \$ \$ Bakery Cost \$ 2,004.70 1.40% \$ 2,383.28 1.40% \$ \$ Grocery Cost \$ 8,877.96 6.20% \$ 10,554.54 6.20% \$ \$ NA Beverage \$ 715.96 0.50% \$ 851.17 0.50% \$ \$ Total Food Cost \$ 47,253.68 33.00% \$ 56,177.42 33.00% \$ \$ Beverage Costs Liquor Cost \$ 2,726.19 10.08% \$ 2,384.34 10.08% \$ \$ Wine Cost \$ 759.13 2.81% \$ 503.86 2.13% \$ \$ Bottled Beer Cost \$ 484.15 1.79% \$ 385.80 1.63% \$ \$ Draft Beer Cost \$ 1,441.90 5.33% \$ 1,454.74 6.15% \$ \$ Total F&B Costs \$ 55,665.05 31.63% \$ 60,906.15 32.20% \$ \$	Total Other Income and Expense \$ - 0.00% \$ - 0.00% \$ - \ Net Sales \$ 166,503.47 100.00% \$ 189,149.55 100.25% \$ 204,082.99 Food Costs Meat Cost \$ 20,906.18 14.60% \$ 24,854.25 14.60% \$ 25,624.66 Poultry Cost \$ 3,723.02 2.60% \$ 4,426.10 2.60% \$ 4,563.30 Seafood Cost \$ 715.96 0.50% \$ 851.17 0.50% \$ 877.56 Dairy Cost \$ 5,727.72 4.00% \$ 6,809.38 4.00% \$ 7,020.46 Produce Cost \$ 4,582.18 3.20% \$ 5,447.51 3.20% \$ 5,616.36 Bakery Cost \$ 2,004.70 1.40% \$ 2,383.28 1.40% \$ 2,457.16 Grocery Cost \$ 8,877.96 6.20% \$ 10,554.54 6.20% \$ 10,881.71 NA Beverage \$ 715.96 0.50% \$ 851.17 0.50% \$ 877.56 Total Food Cost \$ 47,253.68 33.00% \$ 56,177.42 33.00% \$ 57,918.75 Beverage Costs Liquor Cost \$ 759.13 2.81% \$ 503.86 2.13% \$ 1,392.04 Bottled Beer Cost \$ 484.15 1.79% \$ 385.80 1.63% \$ 754.10 Draft Beer Cost \$ 1,441.90 5.33% \$ 1,454.74 6.15% \$ 1,629.72 Total F&B Costs \$ 5,411.36 20.00% \$ 4,728.74 20.00% \$ 6,734.74 Total F&B Costs \$ 5,665.05 31.63% \$ 60,906.15 32.20% \$ 64,653.49

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PERI	OD 7 6/29/2026 7/26/2026		PER	7/27/2026 8/23/2026		PER	8/24/2026 9/27/2026	
	Payroll Costs									
6310	Management Salaries	\$	15,943.85	9.58%	\$	15,943.85	8.43%	\$	19,929.80	9.77%
6311	Direct Labor - FOH	\$	5,827.62	3.50%	\$	3,782.99	2.00%	\$	5,612.28	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6313	Training Labor	\$	832.52	0.50%	\$	283.72	0.15%	\$	306.12	0.15%
6314	Direct Labor - BOH	\$	30,803.14	18.50%	\$	31,209.68	16.50%	\$	35,714.52	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Labor	\$	53,407.13	32.08%	\$	51,220.24	27.08%	\$	61,562.74	30.17%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses Total Payroll Costs	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	6,327.13 - 212.18 - - 636.54 541.06 58.35 318.27 8,093.53	3.80% 0.00% 0.13% 0.00% 0.38% 0.32% 0.04% 0.25% 4.86%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	7,187.68 - 212.18 636.54 541.06 58.35 318.27 8,954.08	3.80% 0.00% 0.11% 0.00% 0.34% 0.29% 0.03% 0.25% 4.73%	\$ \$ \$ \$ \$ \$ \$ \$	7,755.15 - 212.18 636.54 541.06 - 318.27 9,463.20 71,025.94	3.80% 0.00% 0.10% 0.00% 0.31% 0.27% 0.00% 0.25% 4.64%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	4,995.10	3.00%		5,674.49	3.00%		6,020.45	2.95%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	583.50	0.35%	-	583.50	0.31%		583.50	0.29%
6740	Security	\$	-	0.00%		-	0.00%		-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2026/7 Budget - Smokecraft	PERI	OD 7		PER	IOD 8		PER	IOD 9	
	Start Date: 06/28/2026		6/29/2026			7/27/2026			8/24/2026	
	End Date: 06/27/2027		7/26/2026			8/23/2026			9/27/2026	
	LY Start: 06/29/2025									
	LY End: 06/28/2026									
6790	Other Contracted Services	\$	318.27	0.19%	¢	318.27	0.17%	¢	318.27	0.16%
7010	Register Over/Short	\$	510.27	0.00%	-	510.27	0.00%		510.27	0.10%
7010 7010	China/Glassware/Silverware	\$	666.01	0.40%		378.30	0.20%		408.17	0.20%
7010	Cleaning Supplies	\$	333.01	0.40%		378.30	0.20%	\$	612.25	0.20%
7045	Dish Chemicals	\$	499.51	0.30%		567.45	0.30%	\$	510.21	0.25%
7050	Decorations Decorations	\$	-	0.00%		-	0.00%	\$	-	0.20%
7060	Linens	\$	1,248.78	0.75%		1,040.32	0.55%	\$	1,428.58	0.70%
7080	New Menus/Printing	\$	-	0.00%		-	0.00%	\$	-, 120.00	0.00%
7090	Menu/Guest Check/POS Supplies	\$	_	0.00%		-	0.00%	\$	_	0.00%
7105	To Go Supplies	\$	2,830.56	1.70%		2,269.79	1.20%	\$	2,857.16	1.40%
7106	Catering Supplies	\$	666.01	0.40%		3,215.54	1.70%	\$	1,020.41	0.50%
7110	Operating Supplies F&B	\$	2,331.05	1.40%		2,648.09	1.40%	\$	2,040.83	1.00%
7120	Uniforms	\$	-	0.00%		-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	14,471.80	8.69%	\$	17,074.05	9.03%	\$	15,799.82	7.74%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,591.35	0.96%		1,591.35	0.84%	\$	1,591.35	0.78%
7195	Accounting Services	\$	2,652.25	1.59%	\$	2,652.25	1.40%	\$	2,652.25	1.30%
7220	Bank Charges & Fees	\$	106.09	0.06%		106.09	0.06%	\$	106.09	0.05%
7230	Licenses & Permits	\$	636.54	0.38%		636.54	0.34%	\$	636.54	0.31%
7250	Credit Card Commissions	\$	3,746.33	2.25%		4,255.86	2.25%	\$	4,591.87	2.25%
7256	Employment Ads	\$	95.48	0.06%		95.48	0.05%	\$	95.48	0.05%
7270	Dues & Subscriptions	\$	53.05	0.03%		53.05	0.03%	\$	53.05	0.03%
7285	Key Man/General Liability Insurance	\$	1,352.65	0.81%		1,352.65	0.72%	\$	1,352.65	0.66%
7290	Legal & Professional Services	\$	-	0.00%	-	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	166.50	0.10%	\$	189.15	0.10%	\$	204.08	0.10%

	2026/7 Budget - Smokecraft Start Date: 06/28/2026	PERI	6/29/2026		PER	IOD 8 7/27/2026		PER	8/24/2026	
	End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026		7/26/2026			8/23/2026			9/27/2026	
7350	Telephone/Internet/Cable	\$	689.59	0.41%	\$	689.59	0.36%	\$	689.59	0.34%
7360	Travel	\$	132.61	0.08%	-	132.61	0.07%		132.61	0.06%
7370	Meals & Entertainment	\$	-	0.00%		-	0.00%		-	0.00%
	Total General & Administrative	\$	11,222.43	6.74%	\$	11,754.62	6.21%	\$	12,105.55	5.93%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	530.45	0.32%	\$	530.45	0.28%	\$	530.45	0.26%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	530.45	0.32%	\$	530.45	0.28%	\$	530.45	0.26%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,665.03	1.00%	\$	1,891.50	1.00%	\$	2,040.83	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	3,904.11	2.34%	\$	3,904.11	2.06%	\$	3,904.11	1.91%
7710	MC-HVAC & Refrigeration	\$	2,542.45	1.53%	\$	663.06	0.35%	\$	1,113.95	0.55%
7720	MC-Other Equipment	\$	270.53	0.16%	\$	270.53	0.14%	\$	270.53	0.13%
7750	Pest Control	\$	90.18	0.05%		90.18	0.05%	\$	90.18	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%		-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	8,472.30	5.09%	\$	6,819.38	3.61%	\$	7,419.59	3.64%
	Utilities									

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PERI	OD 7 6/29/2026 7/26/2026		PER	7/27/2026 8/23/2026		PER	8/24/2026 9/27/2026	
7810	Electricity	\$	2,497.55	1.50%	\$	2,269.79	1.20%	\$	2,244.91	1.10%
7820	Natural Gas	\$	999.02	0.60%	\$	1,134.90	0.60%	\$	1,224.50	0.60%
7830	Water & Sewer	\$	499.51	0.30%	\$	567.45	0.30%	\$	714.29	0.35%
7840	Firewood	\$	795.68	0.48%	\$	795.68	0.42%	\$	795.68	0.39%
	Total Utilities	\$	4,791.76	2.88%	\$	4,767.82	2.52%	\$	4,979.38	2.44%
	Total Operating Expenses	\$	39,488.74	23.72%	\$	40,946.31	21.65%	\$	40,834.79	20.01%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%		-	0.00%	-	-	0.00%
5800	Commission Income	\$	-	0.00%		-	0.00%		-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	12,849.02	7.72%	\$	27,122.77	14.34%	\$	27,568.77	13.51%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	12,849.02	7.72%	\$	27,122.77	14.34%	\$	27,568.77	13.51%
	Facility Expenses									
8010	Rents	\$	13,505.94	8.11%	\$	13,505.94	7.14%	\$	13,505.94	6.62%
8015	Common Area Maintenance	\$	2,455.98	1.48%		2,455.98	1.30%		2,455.98	1.20%
8020	Property Insurance	\$	140.04	0.08%		140.04	0.07%		140.04	0.07%
8030	Property Taxes	\$	3,895.05	2.34%	\$	3,895.05	2.06%	\$	3,895.05	1.91%
	Total Facility Expenses	\$	19,997.01	12.01%	\$	19,997.01	10.57%	\$	19,997.01	9.80%
	Restaurant EBDIT	\$	(7,147.99)	-4.29%	\$	7,125.76	3.77%	\$	7,571.76	3.71%

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PERIOD 7	PERIOD 8	PERIOD 9
6/29/2026	7/27/2026	8/24/2026
7/26/2026	8/23/2026	9/27/2026

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PER	9/28/2026 10/25/2026		PEF	RIOD 11 10/26/2026 11/22/2026		PEF	11/23/2026 12/27/2026	
		20	6/27 Budget	% of Sales	2	6/27 Budget	% of Sales	2	26/27 Budget	% of Sales
- 400	Gross Sales	•	400 500 00	0.4.000/		110 710 70	05.040/	_	100 000 04	05.440/
5100	Food Sales	\$	136,528.08	84.89%		113,742.78	85.31%		198,962.94	85.11%
5180	NA Beverage	\$	1,781.57	1.11%		919.27	0.69%		2,080.16	0.89%
	Total Food Sales	\$	138,309.65	86.00%	\$	114,662.05	86.00%	\$	201,043.10	86.00%
5210	Liquor Sales	\$	13,205.90	8.21%	\$	11,509.20	8.63%	\$	21,611.43	9.24%
5220	Wine Sales	\$	2,718.01	1.69%		2,480.35	1.86%		3,389.70	1.45%
5230	Bottled Beer Sales	\$	1,569.82	0.98%		1,528.62	1.15%		2,464.04	1.05%
5240	Draft Beer Sales	\$	9,042.43	5.62%		6,480.95	4.86%		11,107.05	4.75%
	Total Beverage Sales	\$	26,536.15	16.50%	—	21,999.11	16.50%	\$	38,572.22	16.50%
			•		—	·				
	Gross F&B Sales	\$	164,845.81	102.50%	\$	136,661.16	102.50%	\$	239,615.32	102.50%
	Gross F&B Sales Deductions	\$	164,845.81	102.50%	\$	136,661.16	102.50%	\$	239,615.32	102.50%
5110		\$	164,845.81 1,125.78	102.50%		136,661.16 933.30	102.50% 0.70%		239,615.32 1,636.40	102.50% 0.70%
5110 5120	Deductions				\$	·		\$		
	Deductions Goodwill Comps	\$	1,125.78	0.70%	\$	933.30	0.70%	\$	1,636.40	0.70%
5120	Deductions Goodwill Comps Guest Recovery Comps	\$ \$	1,125.78 643.30	0.70% 0.40%	\$ \$	933.30 533.31	0.70% 0.40%	\$ \$	1,636.40 935.08	0.70% 0.40%
5120 5131	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts	\$ \$ \$	1,125.78 643.30 643.30	0.70% 0.40% 0.40%	\$ \$ \$	933.30 533.31 533.31	0.70% 0.40% 0.40%	\$ \$ \$	1,636.40 935.08 935.08	0.70% 0.40% 0.40%
5120 5131 5132	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	1,125.78 643.30 643.30 643.30	0.70% 0.40% 0.40% 0.40%	\$ \$ \$ \$	933.30 533.31 533.31 533.31	0.70% 0.40% 0.40% 0.40%	\$ \$ \$ \$	1,636.40 935.08 935.08 935.08	0.70% 0.40% 0.40% 0.40%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$ \$	1,125.78 643.30 643.30 643.30 562.89	0.70% 0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$ \$	933.30 533.31 533.31 533.31 466.65	0.70% 0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$ \$	1,636.40 935.08 935.08 935.08 818.20	0.70% 0.40% 0.40% 0.40% 0.35%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$ \$	1,125.78 643.30 643.30 643.30 562.89 402.06	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$	933.30 533.31 533.31 533.31 466.65 333.32	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$	1,636.40 935.08 935.08 935.08 818.20 584.43	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$ \$	1,125.78 643.30 643.30 643.30 562.89 402.06	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$	933.30 533.31 533.31 533.31 466.65 333.32	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$	1,636.40 935.08 935.08 935.08 818.20 584.43	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PER	9/28/2026 10/25/2026		PER	10D 11 10/26/2026 11/22/2026		PER	11/23/2026 12/27/2026	
	Total Other Income and Expense	\$	_	0.00%	\$	_	0.00%	\$	_	0.00%
	·									
	Net Sales	\$	160,825.18	100.00%	\$	133,327.96	100.00%	\$	233,771.05	100.00%
	Food Costs									
6110	Meat Cost	\$	20,193.21	14.60%	\$	16,740.66	14.60%	\$	29,352.29	14.60%
6120	Poultry Cost	\$	3,596.05	2.60%	\$	2,981.21	2.60%	\$	5,227.12	2.60%
6130	Seafood Cost	\$	691.55	0.50%	\$	573.31	0.50%	\$	1,005.22	0.50%
6140	Dairy Cost	\$	5,532.39	4.00%	\$	4,586.48	4.00%	\$	8,041.72	4.00%
6150	Produce Cost	\$	4,425.91	3.20%	\$	3,669.19	3.20%	\$	6,433.38	3.20%
6160	Bakery Cost	\$	1,936.34	1.40%	\$	1,605.27	1.40%	\$	2,814.60	1.40%
6170	Grocery Cost	\$	8,575.20	6.20%	\$	7,109.05	6.20%	\$	12,464.67	6.20%
6180	NA Beverage	\$	691.55	0.50%	\$	573.31	0.50%	\$	1,005.22	0.50%
	Total Food Cost	\$	45,642.19	33.00%	\$	37,838.48	33.00%	\$	66,344.22	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,200.35	12.06%	\$	1,957.11	8.90%	\$	3,232.63	8.38%
6220	Wine Cost	\$	119.85	0.45%	\$	684.52	3.11%	\$	489.33	1.27%
6230	Bottled Beer Cost	\$	259.19	0.98%	\$	450.98	2.05%	\$	977.62	2.53%
6240	Draft Beer Cost	\$	1,727.84	6.51%	\$	1,307.21	5.94%	\$	3,014.87	7.82%
	Total Bev Cost	\$	5,307.23	20.00%	\$	4,399.82	20.00%	\$	7,714.44	20.00%
	Total F&B Costs	\$	50,949.42	31.68%	\$	42,238.30	31.68%	\$	74,058.67	31.68%
	Gross Profit	\$	109,875.76	68.32%	\$	91,089.66	68.32%	\$	159,712.38	68.32%

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PER	9/28/2026 10/25/2026		PER	10/26/2026 11/22/2026		PEF	11/23/2026 12/27/2026	
	Payroll Costs									
6310	Management Salaries	\$	15,943.85	9.91%		15,943.85	11.96%	-	19,929.80	8.53%
6311	Direct Labor - FOH	\$	4,422.69	2.75%		4,666.48	3.50%		5,259.85	2.25%
6312	Overtime Labor - FOH	\$	-	0.00%		-	0.00%		-	0.00%
6313	Training Labor	\$	241.24	0.15%		199.99	0.15%	\$	350.66	0.15%
6314	Direct Labor - BOH	\$	28,144.41	17.50%	\$	24,665.67	18.50%	\$	36,234.51	15.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Labor	\$	48,752.18	30.31%	\$	45,475.99	34.11%	\$	61,774.82	26.43%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses Total Payroll Costs	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	6,111.36 - 212.18 - - 636.54 541.06 - 318.27 7,819.41 56,571.59	3.80% 0.00% 0.13% 0.00% 0.40% 0.34% 0.00% 0.25% 4.86%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	5,066.46 - 212.18 636.54 541.06 - 318.27 6,774.51	3.80% 0.00% 0.16% 0.00% 0.48% 0.41% 0.00% 0.25% 5.08%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	8,883.30 - 212.18 - - 636.54 541.06 - 318.27 10,591.35	3.80% 0.00% 0.09% 0.00% 0.27% 0.23% 0.00% 0.25% 4.53%
	Operfor Holds Forescope									
GEOO.	Controllable Expenses	¢	4 744 24	2.95%	ď	2 000 94	3.00%	\$	4,675.42	2.009/
6500 6710	3rd Party Delivery Expense	\$	4,744.34 583.50	0.36%		3,999.84 583.50	0.44%		583.50	2.00% 0.25%
	Operating Lease/Rentals-Kitchen/Bar	\$	563.50			583.50			583.50	
6740	Security	\$	-	0.00%		-	0.00%		-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2026/7 Budget - Smokecraft	PER	IOD 10		PER	IOD 11		PER	RIOD 12	
	Start Date: 06/28/2026		9/28/2026			10/26/2026			11/23/2026	
	End Date: 06/27/2027		10/25/2026			11/22/2026			12/27/2026	
	LY Start: 06/29/2025									
	LY End: 06/28/2026									
6790	Other Contracted Services	\$	318.27	0.20%		318.27	0.24%		318.27	0.14%
7010	Register Over/Short	\$	-	0.00%		-	0.00%		-	0.00%
7010	China/Glassware/Silverware	\$	643.30	0.40%		266.66	0.20%		467.54	0.20%
7040	Cleaning Supplies	\$	321.65	0.20%		266.66	0.20%	\$	467.54	0.20%
7045	Dish Chemicals	\$	402.06	0.25%		399.98	0.30%	\$	701.31	0.30%
7050	Decorations	\$	-	0.00%		-	0.00%	\$	-	0.00%
7060	Linens	\$	1,125.78	0.70%		999.96	0.75%	\$	1,753.28	0.75%
7080	New Menus/Printing	\$	-	0.00%		-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,251.55	1.40%	\$	1,866.59	1.40%	\$	3,740.34	1.60%
7106	Catering Supplies	\$	804.13	0.50%	\$	533.31	0.40%	\$	4,675.42	2.00%
7110	Operating Supplies F&B	\$	2,010.31	1.25%	\$	1,866.59	1.40%	\$	2,922.14	1.25%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	13,204.89	8.21%	\$	11,101.35	8.33%	\$	20,304.76	8.69%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,591.35	0.99%		1,591.35	1.19%		1,591.35	0.68%
7195	Accounting Services	\$	2,652.25	1.65%		2,652.25	1.99%	\$	2,652.25	1.13%
7220	Bank Charges & Fees	\$	106.09	0.07%		106.09	0.08%	\$	106.09	0.05%
7230	Licenses & Permits	\$	636.54	0.40%		636.54	0.48%	\$	636.54	0.27%
7250	Credit Card Commissions	\$	3,618.57	2.25%		2,999.88	2.25%	\$	5,259.85	2.25%
7256	Employment Ads	\$	95.48	0.06%		95.48	0.07%	\$	95.48	0.04%
7270	Dues & Subscriptions	\$	53.05	0.03%		53.05	0.04%	\$	53.05	0.02%
7285	Key Man/General Liability Insurance	\$	1,352.65	0.84%		1,352.65	1.01%	\$	1,352.65	0.58%
7290	Legal & Professional Services	\$	-	0.00%	-	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	160.83	0.10%	\$	133.33	0.10%	\$	233.77	0.10%

	2026/7 Budget - Smokecraft	PER	IOD 10		PER	IOD 11		PER	RIOD 12	
	Start Date: 06/28/2026		9/28/2026			10/26/2026			11/23/2026	
	End Date: 06/27/2027		10/25/2026			11/22/2026			12/27/2026	
	LY Start: 06/29/2025									
	LY End: 06/28/2026									
7350	Telephone/Internet/Cable	\$	689.59	0.43%	-	689.59	0.52%		689.59	0.29%
7360	Travel	\$	132.61	0.08%		132.61	0.10%		132.61	0.06%
7370	Meals & Entertainment	\$	-	0.00%		-	0.00%		-	0.00%
	Total General & Administrative		11,088.99	6.90%	\$	10,442.81	7.83%	\$	12,803.22	5.48%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	530.45	0.33%	\$	1,591.35	1.19%	\$	1,591.35	0.68%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	530.45	0.33%	\$	1,591.35	1.19%	\$	1,591.35	0.68%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,608.25	1.00%	¢	1,333.28	1.00%	\$	1,636.40	0.70%
7620	R&M HVAC & Refrigeration	φ \$	1,000.23	0.00%		1,333.20	0.00%		1,030.40	0.70%
7620 7630	R&M - Plumbing	φ \$	-	0.00%		-	0.00%		-	0.00%
7640	R&M - Electric	φ \$	- -	0.00%		-	0.00%		-	0.00%
7640 7650	R&M - Exterior/Structure	φ \$	-	0.00%		-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	φ \$	-	0.00%		-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	3,904.11	2.43%	-	3,904.11	2.93%		3,904.11	1.67%
7093 7710	MC-HVAC & Refrigeration	\$	663.06	0.41%		2,542.45	1.91%	\$	2,387.03	1.02%
7710	MC-Other Equipment	\$	270.53	0.41%		270.53	0.20%		270.53	0.12%
7750	Pest Control	\$	90.18	0.06%	-	90.18	0.20%		90.18	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	30.10	0.00%		-	0.00%	\$	-	0.04 %
7703	Total Repairs & Maintenance	\$	6,536.13	4.06%	-	8,140.54	6.11%		8,288.24	3.55%
	. otal Ropalio & Mailtenance	Ψ	0,000.10	7.00 /0	 	O, 170.07	0.11/0	<u> </u>	0,200.24	3.33 /6
	Utilities									

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PERI	9/28/2026 10/25/2026			10/26/2026 11/22/2026			11/23/2026 12/27/2026	
7810	Electricity	\$	2,090.73	1.30%	\$	2,666.56	2.00%	\$	3,272.79	1.40%
7820	Natural Gas	\$	1,125.78	0.70%	\$	1,199.95	0.90%	\$	1,168.86	0.50%
7830	Water & Sewer	\$	643.30	0.40%	\$	533.31	0.40%	\$	584.43	0.25%
7840	Firewood	\$	795.68	0.49%	\$	795.68	0.60%	\$	795.68	0.34%
	Total Utilities	\$	4,655.48	2.89%	\$	5,195.50	3.90%	\$	5,821.75	2.49%
	Total Operating Expenses	\$	36,015.95	22.39%	\$	36,471.55	27.35%	\$	48,809.33	20.88%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%		-	0.00%		-	0.00%
5800	Commission Income	\$	-	0.00%		-	0.00%		-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	17,288.23	10.75%	\$	2,367.61	1.78%	\$	38,536.88	16.48%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	17,288.23	10.75%	\$	2,367.61	1.78%	\$	38,536.88	16.48%
	Facility Expenses									
8010	Rents	\$	13,505.94	8.40%	\$	13,505.94	10.13%	\$	13,505.94	5.78%
8015	Common Area Maintenance	\$	2,455.98	1.53%		2,455.98	1.84%		2,455.98	1.05%
8020	Property Insurance	\$	140.04	0.09%		140.04	0.11%		140.04	0.06%
8030	Property Taxes	\$	3,895.05	2.42%	-	3,895.05	2.92%	-	3,895.05	1.67%
	Total Facility Expenses	\$	19,997.01	12.43%		19,997.01	15.00%		19,997.01	8.55%
	Restaurant EBDIT	\$	(2,708.78)	-1.68%	\$	(17,629.40)	-13.22%	\$	18,539.87	7.93%

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PERIOD 10	PERIOD 11	PERIOD 12
9/28/2026	10/26/2026	11/23/2026
10/25/2026	11/22/2026	12/27/2026
	9/28/2026	9/28/2026 10/26/2026

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PER	IOD 1 12/28/2026 1/24/2027		PER	1/25/2027 2/21/2027		PEF	2/22/2027 3/28/2027	
	Gross Sales	20	6/27 Budget	% of Sales	2	6/27 Budget	% of Sales	2	6/27 Budget	% of Sales
5100	Food Sales	\$	140,491.80	84.74%	\$	141,601.55	84.68%	\$	176,911.31	84.62%
5180	NA Beverage	\$	2,085.96	1.26%		2,206.66	1.32%		2,887.40	1.38%
	Total Food Sales	\$	142,577.76	86.00%		143,808.20	86.00%		179,798.71	86.00%
5210	Liquor Sales	\$	14,744.79	8.89%	\$	15,468.98	9.25%	\$	18,352.78	8.78%
5220	Wine Sales	\$	3,471.79	2.09%	\$	3,438.00	2.06%	\$	3,272.60	1.57%
5230	Bottled Beer Sales	\$	1,638.76	0.99%	\$	1,945.53	1.16%	\$	1,448.15	0.69%
5240	Draft Beer Sales	\$	7,499.69	4.52%	\$	6,738.60	4.03%	\$	11,422.74	5.46%
	Total Beverage Sales		27,355.04	16.50%	\$	27,591.11	16.50%	\$	34,496.26	16.50%
	Gross F&B Sales	\$	169,932.79	102.50%	\$	171,399.31	102.50%	\$	214,294.97	102.50%
	Gross F&B Sales Deductions	\$	169,932.79	102.50%	\$	171,399.31	102.50%	\$	214,294.97	102.50%
5110	Deductions		169,932.79 1,160.52	102.50%		·	102.50% 0.70%		214,294.97 1,463.48	102.50% 0.70%
5110 5120		\$ \$ \$			\$	1,170.53 668.88		\$	·	
	Deductions Goodwill Comps	\$	1,160.52	0.70%	\$	1,170.53	0.70%	\$	1,463.48	0.70%
5120	Deductions Goodwill Comps Guest Recovery Comps	\$ \$	1,160.52 663.15	0.70% 0.40%	\$ \$	1,170.53 668.88	0.70% 0.40%	\$ \$	1,463.48 836.27	0.70% 0.40%
5120 5131	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts	\$ \$ \$	1,160.52 663.15 663.15	0.70% 0.40% 0.40%	\$ \$ \$	1,170.53 668.88 668.88	0.70% 0.40% 0.40%	\$ \$ \$	1,463.48 836.27 836.27	0.70% 0.40% 0.40%
5120 5131 5132	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	1,160.52 663.15 663.15 663.15	0.70% 0.40% 0.40% 0.40%	\$ \$ \$	1,170.53 668.88 668.88 668.88	0.70% 0.40% 0.40% 0.40%	\$ \$ \$	1,463.48 836.27 836.27 836.27	0.70% 0.40% 0.40% 0.40%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$ \$	1,160.52 663.15 663.15 663.15 580.26	0.70% 0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$ \$	1,170.53 668.88 668.88 668.88 585.27	0.70% 0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$ \$	1,463.48 836.27 836.27 836.27 731.74	0.70% 0.40% 0.40% 0.40% 0.35%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$ \$	1,160.52 663.15 663.15 663.15 580.26 414.47	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$	1,170.53 668.88 668.88 668.88 585.27 418.05	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$	1,463.48 836.27 836.27 836.27 731.74 522.67	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$ \$	1,160.52 663.15 663.15 663.15 580.26 414.47	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$	1,170.53 668.88 668.88 668.88 585.27 418.05	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$	1,463.48 836.27 836.27 836.27 731.74 522.67	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PER	12/28/2026 1/24/2027		PER	1/25/2027 2/21/2027		PER	2/22/2027 3/28/2027	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales	\$	165,788.09	100.00%	\$	167,218.84	100.00%	\$	209,068.26	100.00%
	Food Costs		•		-	•			·	
6110	Meat Cost	\$	20,816.35	14.60%	¢	20,996.00	14.60%	¢	26,250.61	14.60%
6120	Poultry Cost	φ \$	3,707.02	2.60%		3,739.01	2.60%		4,674.77	2.60%
6130	Seafood Cost	\$	712.89	0.50%		719.04	0.50%		898.99	0.50%
6140	Dairy Cost	\$	5,703.11	4.00%		5,752.33	4.00%		7,191.95	4.00%
6150	Produce Cost	\$	4,562.49	3.20%		4,601.86	3.20%		5,753.56	3.20%
6160	Bakery Cost	\$	1,996.09	1.40%		2,013.31	1.40%		2,517.18	1.40%
6170	Grocery Cost	\$	8,839.82	6.20%		8,916.11	6.20%		11,147.52	6.20%
6180	NA Beverage	\$	712.89	0.50%		719.04	0.50%		898.99	0.50%
	Total Food Cost	\$	47,050.66	33.00%		47,456.71	33.00%		59,333.57	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,513.61	12.84%	\$	2,904.35	10.53%	\$	3,996.63	11.59%
6220	Wine Cost	\$	708.74	2.59%		983.26	3.56%		763.83	2.21%
6230	Bottled Beer Cost	\$	130.23	0.48%		410.92	1.49%		293.73	0.85%
6240	Draft Beer Cost	\$	1,118.43	4.09%	\$	1,219.69	4.42%	\$	1,845.06	5.35%
	Total Bev Cost	\$	5,471.01	20.00%	\$	5,518.22	20.00%	\$	6,899.25	20.00%
	Total F&B Costs	\$	52,521.67	31.68%	\$	52,974.93	31.68%	\$	66,232.83	31.68%
	Gross Profit	\$	113,266.42	68.32%	\$	114,243.91	68.32%	\$	142,835.44	68.32%

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PER	12/28/2026 1/24/2027		PER	1/25/2027 2/21/2027		PER	2/22/2027 3/28/2027	
	Payroll Costs									
6310	Management Salaries	\$	15,943.85	9.62%	\$	15,943.85	9.53%	\$	20,314.09	9.72%
6311	Direct Labor - FOH	\$	4,310.49	2.60%	\$	4,598.52	2.75%	\$	5,749.38	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6313	Training Labor	\$	248.68	0.15%	\$	250.83	0.15%	\$	313.60	0.15%
6314	Direct Labor - BOH	\$	29,012.92	17.50%	\$	29,263.30	17.50%	\$	36,586.95	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Labor	\$	49,515.94	29.87%	\$	50,056.49	29.93%	\$	62,964.02	30.12%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	6,299.95 - 212.18 - - 636.54 541.06 - 318.27 8,008.00	3.80% 0.00% 0.13% 0.00% 0.38% 0.33% 0.00% 0.25% 4.83%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	6,354.32 - 212.18 - - 636.54 541.06 - 318.27 8,062.36	3.80% 0.00% 0.13% 0.00% 0.38% 0.32% 0.00% 0.25% 4.82%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	7,944.59 - 212.18 636.54 541.06 - 318.27 9,652.64	3.80% 0.00% 0.10% 0.00% 0.30% 0.26% 0.00% 4.62%
	Total Payroll Costs	\$	57,523.93	34.70%	\$	58,118.86	34.76%	\$	72,616.66	34.73%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	4,973.64	3.00%		5,016.57	3.00%		6,272.05	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	583.50	0.35%	-	583.50	0.35%		583.50	0.28%
6740	Security	\$	636.54	0.38%		-	0.00%		-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027	PER	IOD 1 12/28/2026 1/24/2027		PEF	RIOD 2 1/25/2027 2/21/2027		PEF	2/22/2027 3/28/2027	
	LY Start: 06/29/2025 LY End: 06/28/2026		2/ = 1/ = 0 = 1			2/ = -/ = -2			3, 23, 232	
6790	Other Contracted Services	\$	318.27	0.19%	\$	318.27	0.19%	\$	318.27	0.15%
7010	Register Over/Short	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7010	China/Glassware/Silverware	\$	331.58	0.20%	\$	668.88	0.40%	\$	836.27	0.40%
7040	Cleaning Supplies	\$	331.58	0.20%	\$	334.44	0.20%	\$	418.14	0.20%
7045	Dish Chemicals	\$	497.36	0.30%	\$	501.66	0.30%	\$	627.20	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,243.41	0.75%	\$	1,254.14	0.75%	\$	1,568.01	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,321.03	1.40%	\$	2,842.72	1.70%	\$	3,554.16	1.70%
7106	Catering Supplies	\$	663.15	0.40%	\$	668.88	0.40%	\$	836.27	0.40%
7110	Operating Supplies F&B	\$	1,823.67	1.10%	\$	1,672.19	1.00%	\$	2,717.89	1.30%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	13,723.73	8.28%	\$	13,861.23	8.29%	\$	17,731.76	8.48%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,591.35	0.96%	\$	1,591.35	0.95%	\$	1,591.35	0.76%
7195	Accounting Services	\$	2,652.25	1.60%	\$	2,652.25	1.59%	\$	2,652.25	1.27%
7220	Bank Charges & Fees	\$	106.09	0.06%	\$	15.91	0.01%	\$	15.91	0.01%
7230	Licenses & Permits	\$	636.54	0.38%	\$	636.54	0.38%	\$	636.54	0.30%
7250	Credit Card Commissions	\$	3,730.23	2.25%	\$	3,762.42	2.25%	\$	4,704.04	2.25%
7256	Employment Ads	\$	95.48	0.06%	\$	95.48	0.06%	\$	95.48	0.05%
7270	Dues & Subscriptions	\$	53.05	0.03%	\$	53.05	0.03%	\$	53.05	0.03%
7285	Key Man/General Liability Insurance	\$	1,352.65	0.82%	\$	1,352.65	0.81%	\$	1,352.65	0.65%
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	165.79	0.10%	\$	167.22	0.10%	\$	209.07	0.10%

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PERI	OD 1 12/28/2026 1/24/2027		PER	1/25/2027 2/21/2027		PER	2/22/2027 3/28/2027	
7350	Telephone/Internet/Cable	\$	689.59	0.42%	\$	689.59	0.41%	\$	689.59	0.33%
7360	Travel	\$	132.61	0.08%		132.61	0.08%		132.61	0.06%
7370	Meals & Entertainment	\$	_	0.00%		-	0.00%		-	0.00%
	Total General & Administrative	\$	11,205.62	6.76%	\$	11,149.07	6.67%	\$	12,132.53	5.80%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	530.45	0.32%	\$	530.45	0.32%	\$	530.45	0.25%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	530.45	0.32%	\$	530.45	0.32%	\$	530.45	0.25%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,657.88	1.00%	\$	1,672.19	1.00%	\$	2,090.68	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%		_	0.00%		-	0.00%
7630	R&M - Plumbing	\$	_	0.00%		_	0.00%		_	0.00%
7640	R&M - Electric	\$	-	0.00%		_	0.00%		-	0.00%
7650	R&M - Exterior/Structure	\$	_	0.00%	\$	-	0.00%		-	0.00%
7660	R&M - POS Systems	\$	_	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	3,904.11	2.35%	\$	3,904.11	2.33%	\$	3,904.11	1.87%
7710	MC-HVAC & Refrigeration	\$	663.06	0.40%	\$	663.06	0.40%	\$	2,993.33	1.43%
7720	MC-Other Equipment	\$	270.53	0.16%	\$	270.53	0.16%	\$	270.53	0.13%
7750	Pest Control	\$	90.18	0.05%	\$	90.18	0.05%	\$	90.18	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	6,585.76	3.97%	\$	6,600.07	3.95%	\$	9,348.83	4.47%
	Utilities									

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PERI	OD 1 12/28/2026 1/24/2027			1/25/2027 2/21/2027			2/22/2027 3/28/2027	
7810	Electricity	\$	3,730.23	2.25%	\$	3,344.38	2.00%	\$	3,136.02	1.50%
7820	Natural Gas	\$	1,160.52	0.70%	\$	1,170.53	0.70%	\$	1,254.41	0.60%
7830	Water & Sewer	\$	497.36	0.30%	\$	668.88	0.40%	\$	627.20	0.30%
7840	Firewood	\$	795.68	0.48%	\$	795.68	0.48%	\$	795.68	0.38%
	Total Utilities	\$	6,183.79	3.73%	\$	5,979.46	3.58%	\$	5,813.31	2.78%
	Total Operating Expenses	\$	38,229.35	23.06%	\$	38,120.27	22.80%	\$	45,556.88	21.79%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%		-	0.00%		-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	17,513.14	10.56%	\$	18,004.79	10.77%	\$	24,661.89	11.80%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	17,513.14	10.56%	\$	18,004.79	10.77%	\$	24,661.89	11.80%
	Facility Expenses									
8010	Rents	\$	13,505.94	8.15%	\$	13,505.94	8.08%	\$	13,505.94	6.46%
8015	Common Area Maintenance	\$	2,455.98	1.48%		2,455.98	1.47%		2,455.98	1.17%
8020	Property Insurance	\$	140.04	0.08%		140.04	0.08%	-	140.04	0.07%
8030	Property Taxes	\$	3,895.05	2.35%	-	3,895.05	2.33%		3,895.05	1.86%
	Total Facility Expenses	\$	19,997.01	12.06%		19,997.01	11.96%		19,997.01	9.56%
	Restaurant EBDIT	\$	(2,483.87)	-1.50%	\$	(1,992.22)	-1.19%	\$	4,664.88	2.23%

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2026/7 Budget - Smokecraft	PERIOD 1	PERIOD 2	PERIOD 3
Start Date: 06/28/2026	12/28/2026	1/25/2027	2/22/2027
End Date: 06/27/2027	1/24/2027	2/21/2027	3/28/2027
LY Start: 06/29/2025			
LY End: 06/28/2026			

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PER	3/29/2027 4/25/2027		PEF	4/26/2027 5/23/2027		PEI	5/24/2027 6/27/2027	
	Overe Oaks	20	6/27 Budget	% of Sales	2	6/27 Budget	% of Sales	2	.6/27 Budget	% of Sales
E400	Gross Sales Food Sales	Φ	111 000 00	04.460/	φ.	167.050.60	04.700/	φ.	100 264 40	04.070/
5100 5180		\$	144,609.80	84.46% 1.54%		167,959.69	84.78% 1.22%		199,364.48	84.37%
5180	NA Beverage Total Food Sales	\$ \$	2,639.80 147,249.60	86.00%		2,418.43 170,378.11	86.00%		3,851.13 203,215.60	1.63% 86.00%
	Total rood Sales	Þ	147,249.60	00.00%	Þ	170,376.11	00.00%	Þ	203,215.60	86.00%
5210	Liquor Sales	\$	15,189.50	8.87%	\$	17,861.73	9.02%	\$	19,756.48	8.36%
5220	Wine Sales	\$	2,641.88	1.54%		3,899.44	1.97%		4,072.72	1.72%
5230	Bottled Beer Sales	\$	1,145.05	0.67%		912.24	0.46%		1,311.55	0.56%
5240	Draft Beer Sales	\$	9,274.95	5.42%		10,015.41	5.06%		13,848.30	5.86%
	Total Beverage Sales	\$	28,251.38	16.50%	\$	32,688.82	16.50%	\$	38,989.04	16.50%
	Gross F&B Sales	\$	175,500.98	102.50%	\$	203,066.94	102.50%	\$	242,204.64	102.50%
	Deductions									
5110	Goodwill Comps	\$	1,198.54	0.70%	\$	1,386.80	0.70%	\$	1,654.08	0.70%
5120	Guest Recovery Comps	\$	684.88	0.40%	\$	792.46	0.40%	\$	945.19	0.40%
5131	50% Employee Discounts	\$	684.88	0.40%	\$	792.46	0.40%	\$	945.19	0.40%
5132	Manager Meal Discounts	\$	684.88	0.40%	\$	792.46	0.40%	\$	945.19	0.40%
5150	Discounts Marketing	\$	599.27	0.35%	\$	693.40	0.35%	\$	827.04	0.35%
5250	Goodwill Bar Comps	\$	428.05	0.25%	\$	495.29	0.25%	\$	590.74	0.25%
	Total Deductions	\$	4,280.51	2.50%	\$	4,952.85	2.50%	\$	5,907.43	2.50%
	Other Income and Expense									
5300	Sundry Sales	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PER	3/29/2027 4/25/2027		PER	4/26/2027 5/23/2027		PER	5/24/2027 6/27/2027	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales	\$	171,220.47	100.00%	\$	198,114.09	100.00%	\$	236,297.21	100.00%
	Not Jules	Ψ_	17 1,220.47	100.0070	Ψ_	130,114.03	100.00 /0	Ψ_	200,237.21	100.0070
	Food Costs									
6110	Meat Cost	\$	21,498.44	14.60%	\$	24,875.20	14.60%	\$	29,669.48	14.60%
6120	Poultry Cost	\$	3,828.49	2.60%	\$	4,429.83	2.60%	\$	5,283.61	2.60%
6130	Seafood Cost	\$	736.25	0.50%	\$	851.89	0.50%	\$	1,016.08	0.50%
6140	Dairy Cost	\$	5,889.98	4.00%	\$	6,815.12	4.00%	\$	8,128.62	4.00%
6150	Produce Cost	\$	4,711.99	3.20%	\$	5,452.10	3.20%	\$	6,502.90	3.20%
6160	Bakery Cost	\$	2,061.49	1.40%	\$	2,385.29	1.40%	\$	2,845.02	1.40%
6170	Grocery Cost	\$	9,129.48	6.20%	\$	10,563.44	6.20%	\$	12,599.37	6.20%
6180	NA Beverage	\$	736.25	0.50%	\$	851.89	0.50%	\$	1,016.08	0.50%
	Total Food Cost	\$	48,592.37	33.00%	\$	56,224.78	33.00%	\$	67,061.15	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	2,957.13	10.47%	\$	3,464.45	10.60%	\$	3,892.04	9.98%
6220	Wine Cost	\$	529.82	1.88%	\$	833.51	2.55%	\$	795.58	2.04%
6230	Bottled Beer Cost	\$	283.95	1.01%	\$	293.07	0.90%	\$	49.53	0.13%
6240	Draft Beer Cost	\$	1,879.37	6.65%	\$	2,008.87	6.15%	\$	3,122.75	8.01%
	Total Bev Cost	\$	5,650.28	20.00%	\$	6,599.90	20.00%	\$	7,859.89	20.00%
	Total F&B Costs	\$	54,242.64	31.68%	\$	62,824.68	31.71%	\$	74,921.04	31.71%
	Gross Profit	\$	116,977.82	68.32%	\$	135,289.41	68.29%	\$	161,376.17	68.29%

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PERI	OD 4 3/29/2027 4/25/2027		PER	4/26/2027 5/23/2027		PER	5/24/2027 6/27/2027	
	Payroll Costs									
6310	Management Salaries	\$	16,251.27	9.49%		16,251.27	8.20%		20,314.09	8.60%
6311	Direct Labor - FOH	\$	4,280.51	2.50%		5,448.14	2.75%		6,498.17	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%	-	-	0.00%		-	0.00%
6313	Training Labor	\$	256.83	0.15%		297.17	0.15%		354.45	0.15%
6314	Direct Labor - BOH	\$	29,107.48	17.00%		32,688.82	16.50%		37,216.81	15.75%
6315	Overtime Labor - BOH	\$	-	0.00%		-	0.00%		-	0.00%
	Total Labor	\$	49,896.09	29.14%	\$	54,685.40	27.60%	\$	64,383.52	27.25%
6510 6530 6540 6550 6560 6570 6580 6610	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits	\$ \$ \$ \$ \$ \$ \$ \$ \$	6,506.38 - 212.18 - - 636.54 541.06	3.80% 0.00% 0.12% 0.00% 0.00% 0.37% 0.32% 0.00%	\$ \$ \$ \$ \$ \$ \$	7,528.34 - 212.18 - - 636.54 541.06	3.80% 0.00% 0.11% 0.00% 0.00% 0.32% 0.27% 0.00%	\$ \$ \$ \$ \$ \$ \$ \$	8,979.29 - 212.18 - - 636.54 541.06	3.80% 0.00% 0.09% 0.00% 0.00% 0.27% 0.23% 0.00%
6615	Payroll Processing Fees	\$	318.27	0.25%		318.27	0.25%		318.27	0.25%
	Total Payroll Expenses		8,214.43	4.80%	\$	9,236.38	4.66%	\$	10,687.34	4.52%
	Total Payroll Costs	\$	58,110.52	33.94%	\$	63,921.79	32.27%	\$	75,070.86	31.77%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	5,136.61	3.00%	\$	5,943.42	3.00%	\$	7,088.92	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	583.50	0.34%	\$	583.50	0.29%	\$	583.50	0.25%
6740	Security	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2026/7 Budget - Smokecraft	PERI	IOD 4		PER	IOD 5		PER	IOD 6	
	Start Date: 06/28/2026		3/29/2027			4/26/2027			5/24/2027	
	End Date: 06/27/2027		4/25/2027			5/23/2027			6/27/2027	
	LY Start: 06/29/2025									
	LY End: 06/28/2026									
								l management		
6790	Other Contracted Services	\$	318.27	0.19%	-	318.27	0.16%		318.27	0.13%
7010	Register Over/Short	\$	-	0.00%		-	0.00%		-	0.00%
7010	China/Glassware/Silverware	\$	684.88	0.40%		198.11	0.10%		472.59	0.20%
7040	Cleaning Supplies	\$	342.44	0.20%		396.23	0.20%	\$	472.59	0.20%
7045	Dish Chemicals	\$	513.66	0.30%		594.34	0.30%	\$	708.89	0.30%
7050	Decorations	\$	-	0.00%		-	0.00%	\$	-	0.00%
7060	Linens	\$	1,284.15	0.75%		1,485.86	0.75%	\$	1,772.23	0.75%
7080	New Menus/Printing	\$	-	0.00%		-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,910.75	1.70%		3,367.94	1.70%	\$	3,308.16	1.40%
7106	Catering Supplies	\$	684.88	0.40%	\$	792.46	0.40%	\$	945.19	0.40%
7110	Operating Supplies F&B	\$	1,712.20	1.00%	\$	1,981.14	1.00%	\$	2,362.97	1.00%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	14,171.35	8.28%	\$	15,661.26	7.91%	\$	18,033.31	7.63%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,591.35	0.93%		1,591.35	0.80%	\$	1,591.35	0.67%
7195	Accounting Services	\$	8,487.20	4.96%	-	2,652.25	1.34%		2,652.25	1.12%
7220	Bank Charges & Fees	\$	15.91	0.01%		15.91	0.01%	\$	15.91	0.01%
7230	Licenses & Permits	\$	636.54	0.37%		636.54	0.32%	\$	636.54	0.27%
7250	Credit Card Commissions	\$	3,852.46	2.25%		4,457.57	2.25%	\$	5,316.69	2.25%
7256	Employment Ads	\$	95.48	0.06%		95.48	0.05%	\$	95.48	0.04%
7270	Dues & Subscriptions	\$	53.05	0.03%		53.05	0.03%	\$	53.05	0.02%
7285	Key Man/General Liability Insurance	\$	1,352.65	0.79%		1,352.65	0.68%	\$	1,352.65	0.57%
7290	Legal & Professional Services	\$	-	0.00%	-	-	0.00%		-	0.00%
7320	Office Supplies & Postage	\$	171.22	0.10%	\$	198.11	0.10%	\$	236.30	0.10%

	2026/7 Budget - Smokecraft	PERI	OD 4		PER	IOD 5		PER	RIOD 6	
	Start Date: 06/28/2026		3/29/2027			4/26/2027			5/24/2027	
	End Date: 06/27/2027		4/25/2027			5/23/2027			6/27/2027	
	LY Start: 06/29/2025									
	LY End: 06/28/2026									
7350	Telephone/Internet/Cable	\$	689.59	0.40%	-	689.59	0.35%		689.59	0.29%
7360	Travel	\$	132.61	0.08%	\$	132.61	0.07%	\$	132.61	0.06%
7370	Meals & Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total General & Administrative	\$	17,078.06	9.97%	\$	11,875.11	5.99%	\$	12,772.41	5.41%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	530.45	0.31%	\$	530.45	0.27%	\$	530.45	0.22%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	530.45	0.31%	\$	530.45	0.27%	\$	530.45	0.22%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,712.20	1.00%	\$	1,981.14	1.00%	\$	2,362.97	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	3,904.11	2.28%	\$	3,904.11	1.97%	\$	3,904.11	1.65%
7710	MC-HVAC & Refrigeration	\$	663.06	0.39%	\$	663.06	0.33%	\$	663.06	0.28%
7720	MC-Other Equipment	\$	270.53	0.16%	\$	270.53	0.14%	\$	270.53	0.11%
7750	Pest Control	\$	90.18	0.05%	\$	90.18	0.05%	\$	90.18	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	6,640.09	3.88%	\$	6,909.02	3.49%	\$	7,290.85	3.09%
	Utilities									
	Othlities				l			l		I

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026	PERIO	3/29/2027 4/25/2027			4/26/2027 5/23/2027		5/24/2027 6/27/2027	
7810	Electricity	\$	2,568.31	1.50%		2,575.48	1.30%	2,362.97	1.00%
7820	Natural Gas	\$	1,027.32	0.60%		1,188.68	0.60%	1,181.49	0.50%
7830	Water & Sewer	\$	513.66	0.30%		594.34	0.30%	708.89	0.30%
7840	Firewood	\$	795.68	0.46%	\$	795.68	0.40%	 795.68	0.34%
	Total Utilities	\$	4,904.97	2.86%	\$	5,154.18	2.60%	\$ 5,049.02	2.14%
	Total Operating Expenses	\$	43,324.91	25.30%	\$	40,130.03	20.26%	\$ 43,676.05	18.48%
	Other Income (Expenses)								
5500	Door Revenue	\$	-	0.00%		-	0.00%	 -	0.00%
5800	Commission Income	\$	-	0.00%		-	0.00%	 -	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$ -	0.00%
	Operating Income Before Bonus	\$	15,542.40	9.08%	\$	31,237.59	15.77%	\$ 42,629.26	18.04%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$ -	0.00%
	Restaurant Operating Income	\$	15,542.40	9.08%	\$	31,237.59	15.77%	\$ 42,629.26	18.04%
	Facility Expenses								
8010	Rents	\$	13,505.94	7.89%	\$	13,505.94	6.82%	\$ 13,505.94	5.72%
8015	Common Area Maintenance	\$	2,455.98	1.43%		2,455.98	1.24%	2,455.98	1.04%
8020	Property Insurance	\$	140.04	0.08%		140.04	0.07%	 140.04	0.06%
8030	Property Taxes	\$	3,895.05	2.27%	-	3,895.05	1.97%	 3,895.05	1.65%
	Total Facility Expenses	\$	19,997.01	11.68%		19,997.01	10.09%	 19,997.01	8.46%
	Restaurant EBDIT	\$	(4,454.61)	-2.60%	\$	11,240.58	5.67%	\$ 22,632.25	9.58%

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PERIOD 4	PERIOD 5	PERIOD 6
3/29/2027	4/26/2027	5/24/2027
4/25/2027	5/23/2027	6/27/2027
	3/29/2027	3/29/2027 4/26/2027

Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026

			TOTAL	
		2	26/27 Budget	% of Sales
	Gross Sales			
5100	Food Sales	\$	1,902,257.60	85.09%
5180	NA Beverage	\$	27,724.14	1.24%
	Total Food Sales	\$	1,929,981.74	86.33%
5210	Liquor Sales	\$	189,589.87	8.48%
5220	Wine Sales	\$	38,730.73	1.73%
5230	Bottled Beer Sales	\$	20,430.82	0.91%
5240	Draft Beer Sales	\$	112,101.92	5.01%
	Total Beverage Sales	\$	360,853.34	16.14%
	Gross F&B Sales	\$	2,290,835.08	102.47%
	Deductions			
5110	Goodwill Comps	\$	15,114.09	0.68%
5120	Guest Recovery Comps	\$	8,585.82	0.38%
5131	50% Employee Discounts	\$	9,119.30	0.41%
5132	Manager Meal Discounts	\$	8,763.64	0.39%
5150	Discounts Marketing	\$	7,823.79	0.35%
5250	Goodwill Bar Comps	\$	5,588.42	0.25%
	Total Deductions	\$	53,543.79	2.40%
	Other Income and Expense			
5300	Sundry Sales	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	-	0.00%

Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026

TOTAL

	Total Other Income and Expense	_\$_	-	0.00%
	Net Sales	\$	2,235,546.01	100.00%
	Food Costs			
6110	Meat Cost	\$	281,777.33	14.60%
6120	Poultry Cost	\$	50,179.53	2.60%
6130	Seafood Cost	\$	9,649.91	0.50%
6140	Dairy Cost	\$	77,199.27	4.00%
6150	Produce Cost	\$	61,759.42	3.20%
6160	Bakery Cost	\$	27,019.74	1.40%
6170	Grocery Cost	\$	119,658.87	6.20%
6180	NA Beverage	\$	9,649.91	0.50%
	Total Food Cost	\$	636,893.97	33.00%
	Beverage Costs			
6210	Liquor Cost	\$	37,187.71	1.66%
6220	Wine Cost	\$	8,563.45	0.38%
6230	Bottled Beer Cost	\$	4,773.28	0.21%
6240	Draft Beer Cost	\$	21,770.45	0.97%
	Total Bev Cost	\$	72,294.89	20.03%
	Total F&B Costs	\$	709,188.87	31.72%
	Gross Profit	\$	1,526,178.30	68.27%

Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026

			TOTAL	
	Payroll Costs		TOTAL	
6310	Management Salaries	\$	208,653.42	9.33%
6311	Direct Labor - FOH	\$	60,457.12	2.70%
6312	Overtime Labor - FOH	\$	-	0.00%
6313	Training Labor	\$	3,935.81	0.18%
6314	Direct Labor - BOH	\$	380,648.21	17.03%
6315	Overtime Labor - BOH	\$	-	0.00%
0010	Total Labor	\$	653,694.56	29.24%
6510	Payroll Taxes	\$	84,943.95	3.80%
6530	Vacation Pay	\$	-	0.00%
6540	Parking	\$	2,546.16	0.11%
6550	Uniform Allowance	\$	-	0.00%
6560	Continuing Education	\$	-	0.00%
6570	Group Insurance	\$	7,638.48	0.34%
6580	Workers Compensation	\$	6,492.71	0.29%
6610	Other Benefits	\$	116.70	0.01%
6615	Payroll Processing Fees	\$	3,819.24	0.17%
	Total Payroll Expenses	\$	105,557.24	4.72%
	Total Payroll Costs	\$	759,251.80	33.96%
	Controllable Francisco			
0500	Controllable Expenses	ф	C4 E40 0E	0.000/
6500 6740	3rd Party Delivery Expense	\$	64,540.85	2.89%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	7,001.94	0.31%
6740	Security Track Demonstration	\$	636.54	0.03%
6750	Trash Removal	\$	-	0.00%

Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026

	2. 2.10. 00, 20, 2020		
		TOTAL	
6790	Other Contracted Services	\$ 3,819.24	0.17%
7010	Register Over/Short	\$ -	0.00%
7010	China/Glassware/Silverware	\$ 6,022.29	0.27%
7040	Cleaning Supplies	\$ 4,674.82	0.21%
7045	Dish Chemicals	\$ 6,523.65	0.29%
7050	Decorations	\$ -	0.00%
7060	Linens	\$ 16,204.50	0.72%
7080	New Menus/Printing	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%
7105	To Go Supplies	\$ 34,120.76	1.53%
7106	Catering Supplies	\$ 15,505.66	0.69%
7110	Operating Supplies F&B	\$ 26,089.08	1.17%
7120	Uniforms	\$ -	0.00%
7470	Live Entertainment	\$ -	0.00%
	Total Controllable Expenses	\$ 185,139.32	8.28%
	General & Administrative		
7190	Other Contracted Services-Admin	\$ 19,096.20	0.85%
7195	Accounting Services	\$ 37,661.95	1.68%
7220	Bank Charges & Fees	\$ 822.20	0.04%
7230	Licenses & Permits	\$ 7,638.48	0.34%
7250	Credit Card Commissions	\$ 50,295.76	2.25%
7256	Employment Ads	\$ 1,145.77	0.05%
7270	Dues & Subscriptions	\$ 636.54	0.03%
7285	Key Man/General Liability Insurance	\$ 16,231.77	0.73%
7290	Legal & Professional Services	\$ -	0.00%
7320	Office Supplies & Postage	\$ 2,235.37	0.10%

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026		TOTAL	
7250	Talankana/Intamat/Cakla	Ф.	TOTAL	0.270/
7350 7360	Telephone/Internet/Cable Travel	\$ \$	8,275.02 1,591.35	0.37% 0.07%
7360 7370	Meals & Entertainment	э \$	1,591.55	0.07%
1310	Total General & Administrative	\$ \$	145,630.41	6.51%
	Total General & Administrative	<u> </u>	145,650.41	0.51/6
	Advertising & Promotion			
7400	Local Charitable Donations	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%
7435	Advertising & Marketing	\$	8,487.20	0.38%
7460	Special Promotions	\$	-	0.00%
	Total Advertising & Promotion	\$	8,487.20	0.38%
	Boundary & Madadayana			
7500	Repairs & Maintenance	Φ	04 650 06	0.97%
7500 7620	Repairs & Maintenance	\$	21,652.36	0.97%
7620 7620	R&M HVAC & Refrigeration	\$	-	0.00%
7630 7640	R&M - Plumbing R&M - Electric	\$	-	0.00%
7640 7650		\$ \$	-	0.00%
7650 7660	R&M - Exterior/Structure R&M - POS Systems	э \$	-	0.00%
7695	Cleaning Service	э \$	- 46,849.34	2.10%
7695 7710	MC-HVAC & Refrigeration	э \$	16,220.63	0.73%
7710 7720	MC-Other Equipment	э \$	3,246.35	0.75%
7720 7750	Pest Control	φ \$	3,240.33 1,082.12	0.15%
7750 7785	Carpet/Rug/Floor Cleaning	э \$	1,002.12	0.05%
1100	Total Repairs & Maintenance	\$ \$	- 89,050.81	3.98%
	i otal Repairs a maintenance	<u> </u>	03,030.01	3.90%
	Utilities			

	2026/7 Budget - Smokecraft Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026		TOTAL	
	-		TOTAL	4 4=0/
7810	Electricity	\$	32,759.74	1.47%
7820	Natural Gas	\$	13,835.95	0.62%
7830	Water & Sewer	\$	7,152.63	0.32%
7840	Firewood	_\$_	9,548.10	0.43%
	Total Utilities		63,296.42	2.83%
	Total Operating Expenses	\$	491,604.15	21.99%
	Other Income (Expenses)			
5500	Door Revenue	\$	-	0.00%
5800	Commission Income	\$	-	0.00%
	Total Other Income	\$	-	0.00%
	Operating Income Before Bonus	\$	275,322.35	12.32%
6455	Management Bonuses	\$	-	0.00%
	Restaurant Operating Income	\$	275,322.35	12.32%
	Facility Expenses			
8010	Rents	\$	162,071.23	7.25%
8015	Common Area Maintenance	\$	29,471.80	1.32%
8020	Property Insurance	\$	1,680.47	0.08%
8030	Property Taxes	\$	46,740.62	2.09%
	Total Facility Expenses	\$	239,964.12	10.73%
	Restaurant EBDIT		35,358.22	1.58%
			,	

Start Date: 06/28/2026 End Date: 06/27/2027 LY Start: 06/29/2025 LY End: 06/28/2026

TOTAL

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PER	6/28/2027 7/25/2027		PER	7/26/2027 8/22/2027		PER	8/23/2027 9/26/2027	
		27	7/28 Budget	% of Sales	2	7/28 Budget	% of Sales	2	7/28 Budget	% of Sales
- 400	Gross Sales	•	140 577 50	0.4.000/		470 507 40	00.000/	_	404.074.00	0.4.500/
5100	Food Sales	\$	148,577.56	84.98%		176,537.49	88.89%		181,074.38	84.50%
5180	NA Beverage	\$	1,775.07	1.02%		2,208.83	1.11%		3,212.56	1.50%
	Total Food Sales	\$	150,352.63	86.00%	\$	178,746.32	90.00%	\$	184,286.94	86.00%
5210	Liquor Sales	\$	14,213.32	8.13%	\$	13,097.89	6.59%	\$	16,672.33	7.78%
5220	Wine Sales	\$	3,205.79	1.83%		2,605.13	1.31%		4,002.64	1.87%
5230	Bottled Beer Sales	\$	1,865.12	1.07%		1,852.19	0.93%		3,073.10	1.43%
5240	Draft Beer Sales	\$	9,125.42	5.22%		7,270.67	3.66%		11,609.32	5.42%
	Total Beverage Sales	\$	28,409.65	16.25%		24,825.88	12.50%	\$	35,357.38	16.50%
	i Otal Develage Sales	Ψ	20,700.00	10.23/0	ıΨ					
	Total Develage Jales	_Ψ_	20,403.00	10.23 /6	٣		1210070	Ť	00,007.00	1010070
	Gross F&B Sales	\$	178,762.28	102.25%		203,572.20	102.50%		219,644.32	102.50%
	-		•						, 	
5110	Gross F&B Sales		•		\$			\$, 	
5110 5120	Gross F&B Sales Deductions	\$	178,762.28	102.25%	\$	203,572.20	102.50%	\$	219,644.32	102.50%
	Gross F&B Sales Deductions Goodwill Comps	\$	178,762.28 961.56	102.25% 0.55%	\$ \$ \$	203,572.20 1,092.34	102.50% 0.55%	\$ \$	219,644.32 1,500.01	102.50% 0.70%
5120	Gross F&B Sales Deductions Goodwill Comps Guest Recovery Comps	\$ \$	178,762.28 961.56 524.49	0.55% 0.30%	\$ \$ \$ \$	203,572.20 1,092.34 595.82	0.55% 0.30%	\$ \$ \$	219,644.32 1,500.01 857.15	0.70% 0.40%
5120 5131	Gross F&B Sales Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts	\$ \$ \$ \$	961.56 524.49 786.73	0.55% 0.30% 0.45%	\$ \$ \$ \$ \$	203,572.20 1,092.34 595.82 893.73	0.55% 0.30% 0.45%	\$ \$ \$ \$	219,644.32 1,500.01 857.15 857.15	0.70% 0.40% 0.40%
5120 5131 5132	Gross F&B Sales Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$ \$	961.56 524.49 786.73 611.90	0.55% 0.30% 0.45% 0.35%	\$ \$ \$ \$ \$ \$	203,572.20 1,092.34 595.82 893.73 695.12	0.55% 0.30% 0.45% 0.35%	\$ \$ \$ \$ \$	1,500.01 857.15 857.15 857.15	0.70% 0.40% 0.40% 0.40%
5120 5131 5132 5150	Gross F&B Sales Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$ \$ \$	961.56 524.49 786.73 611.90 611.90	0.55% 0.30% 0.45% 0.35% 0.35%	\$ \$ \$ \$ \$ \$	1,092.34 595.82 893.73 695.12 695.12	0.55% 0.30% 0.45% 0.35%	\$ \$ \$ \$ \$ \$	1,500.01 857.15 857.15 857.15 750.01	0.70% 0.40% 0.40% 0.40% 0.35%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$ \$	961.56 524.49 786.73 611.90 611.90 437.07	0.55% 0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$ \$	1,092.34 595.82 893.73 695.12 695.12 496.52	0.55% 0.30% 0.45% 0.35% 0.25%	\$ \$ \$ \$ \$ \$	1,500.01 857.15 857.15 857.15 750.01 535.72	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$ \$	961.56 524.49 786.73 611.90 611.90 437.07	0.55% 0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$	1,092.34 595.82 893.73 695.12 695.12 496.52	0.55% 0.30% 0.45% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$	1,500.01 857.15 857.15 857.15 750.01 535.72	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PER	6/28/2027 7/25/2027		PER	7/26/2027 8/22/2027		PER	8/23/2027 9/26/2027	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales		474 000 04	100.00%	•	400 007 02	400.250/	\$	244 207 44	400.000/
	Net Sales		174,828.64	100.00%	\$	198,607.03	100.25%	Þ	214,287.14	100.00%
	Food Costs									
6110	Meat Cost	\$	21,951.48	14.60%	\$	26,096.96	14.60%	\$	26,905.89	14.60%
6120	Poultry Cost	\$	3,909.17	2.60%	\$	4,647.40	2.60%	\$	4,791.46	2.60%
6130	Seafood Cost	\$	751.76	0.50%	\$	893.73	0.50%	\$	921.43	0.50%
6140	Dairy Cost	\$	6,014.11	4.00%	\$	7,149.85	4.00%	\$	7,371.48	4.00%
6150	Produce Cost	\$	4,811.28	3.20%	\$	5,719.88	3.20%	\$	5,897.18	3.20%
6160	Bakery Cost	\$	2,104.94	1.40%	\$	2,502.45	1.40%	\$	2,580.02	1.40%
6170	Grocery Cost	\$	9,321.86	6.20%	\$	11,082.27	6.20%	\$	11,425.79	6.20%
6180	NA Beverage	\$	751.76	0.50%		893.73	0.50%		921.43	0.50%
	Total Food Cost	\$	49,616.37	33.00%	\$	58,986.29	33.00%	\$	60,814.69	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	2,862.49	10.08%	\$	2,503.56	10.08%	\$	3,106.83	8.79%
6220	Wine Cost	\$	797.08	2.81%		529.05	2.13%	\$	1,461.64	4.13%
6230	Bottled Beer Cost	\$	508.35	1.79%	\$	405.09	1.63%	\$	791.80	2.24%
6240	Draft Beer Cost	\$	1,514.00	5.33%	\$	1,527.48	6.15%	\$	1,711.20	4.84%
	Total Bev Cost	\$	5,681.93	20.00%	\$	4,965.18	20.00%	\$	7,071.48	20.00%
	Total F&B Costs	\$	55,298.30	31.63%	\$	63,951.46	32.20%	\$	67,886.17	31.68%
	Gross Profit	\$	119,530.34	68.37%	\$	134,655.56	67.80%	\$	146,400.98	68.32%

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PERI	OD 7 6/28/2027 7/25/2027		PER	7/26/2027 8/22/2027		PER	8/23/2027 9/26/2027	
	Payroll Costs									
6310	Management Salaries	\$	16,741.04	9.58%		16,741.04	8.43%		20,926.29	9.77%
6311	Direct Labor - FOH	\$	6,119.00	3.50%		3,972.14	2.00%		5,892.90	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%		-	0.00%		-	0.00%
6313	Training Labor	\$	874.14	0.50%		297.91	0.15%	\$	321.43	0.15%
6314	Direct Labor - BOH	\$	32,343.30	18.50%	\$	32,770.16	16.50%	\$	37,500.25	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%		-	0.00%	\$	-	0.00%
	Total Labor	\$	56,077.48	32.08%	\$	53,781.25	27.08%	\$	64,640.87	30.17%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses	\$ \$ \$ \$ \$ \$ \$	6,643.49 - 218.55 - - 655.64 557.29 60.10 327.82 8,462.88	3.80% 0.00% 0.13% 0.00% 0.38% 0.32% 0.03% 0.25% 4.84%	\$ \$ \$ \$ \$ \$ \$ \$	7,547.07 - 218.55 655.64 557.29 60.10 327.82 9,366.46	3.80% 0.00% 0.11% 0.00% 0.33% 0.28% 0.03% 0.25% 4.72%	\$ \$ \$ \$ \$ \$ \$ \$ \$	8,142.91 - 218.55 - - 655.64 557.29 - 327.82 9,902.20	3.80% 0.00% 0.10% 0.00% 0.31% 0.26% 0.00% 0.25% 4.62%
	Total Payroll Costs	\$	64,540.36	36.92%	\$	63,147.71	31.80%	\$	74,543.07	34.79%
	Controllable Expenses				١.			١.		
6500	3rd Party Delivery Expense	\$	5,244.86	3.00%		5,958.21	3.00%		6,321.47	2.95%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	601.00	0.34%		601.00	0.30%		601.00	0.28%
6740	Security	\$	-	0.00%		-	0.00%		-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2027/8 Budget - Smokecraft	PERI	OD 7		PER	IOD 8		PER	IOD 9	
	Start Date: 06/28/2027		6/28/2027			7/26/2027			8/23/2027	
	End Date: 06/25/2028		7/25/2027			8/22/2027			9/26/2027	
	LY Start: 06/28/2026									
	LY End: 06/27/2027									
6790	Other Contracted Services	\$	327.82	0.19%	\$	327.82	0.17%	\$	327.82	0.15%
7010	Register Over/Short	\$	-	0.00%	-	-	0.00%	-	-	0.00%
7010	China/Glassware/Silverware	\$	699.31	0.40%	\$	397.21	0.20%	\$	428.57	0.20%
7040	Cleaning Supplies	\$	349.66	0.20%	\$	397.21	0.20%	\$	642.86	0.30%
7045	Dish Chemicals	\$	524.49	0.30%	\$	595.82	0.30%	\$	535.72	0.25%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,311.21	0.75%	\$	1,092.34	0.55%	\$	1,500.01	0.70%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,972.09	1.70%	\$	2,383.28	1.20%	\$	3,000.02	1.40%
7106	Catering Supplies	\$	699.31	0.40%	\$	3,376.32	1.70%	\$	1,071.44	0.50%
7110	Operating Supplies F&B	\$	2,447.60	1.40%	\$	2,780.50	1.40%	\$	2,142.87	1.00%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%		-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	15,177.35	8.68%	\$	17,909.72	9.02%	\$	16,571.78	7.73%
	One and O Administrative									
7400	General & Administrative Other Contracted Services-Admin	φ	1,639.09	0.94%	\$	1,639.09	0.83%	\$	1,639.09	0.76%
7190 7195		\$		1.56%		2,731.82	1.38%	\$		1.27%
7195 7220	Accounting Services Bank Charges & Fees	\$	2,731.82 109.27	0.06%	-	109.27	0.06%	\$	2,731.82 109.27	0.05%
7220 7230	Licenses & Permits	\$	655.64	0.00 %		655.64	0.00 %		655.64	0.03 %
7250 7250	Credit Card Commissions	\$	3,933.64	2.25%		4,468.66	2.25%	\$	4,821.46	2.25%
7256	Employment Ads	\$	98.35	0.06%		98.35	0.05%	\$	98.35	0.05%
7230 7270	Dues & Subscriptions	\$	54.64	0.03%		54.64	0.03%	\$	54.64	0.03%
7270 7285	Key Man/General Liability Insurance	\$	1,393.23	0.80%		1,393.23	0.03 %	\$	1,393.23	0.65%
7290	Legal & Professional Services	\$	1,000.20	0.00%		1,000.20	0.00%		1,000.20	0.00%
7320	Office Supplies & Postage	\$	174.83	0.10%	-	198.61	0.10%		214.29	0.10%
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	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PERI	OD 7 6/28/2027 7/25/2027		PER	7/26/2027 8/22/2027		PER	8/23/2027 9/26/2027	
7350	Telephone/Internet/Cable	\$	710.27	0.41%	\$	710.27	0.36%	\$	710.27	0.33%
7360	Travel	\$	136.59	0.08%		136.59	0.07%		136.59	0.06%
7370	Meals & Entertainment	\$	-	0.00%		-	0.00%		-	0.00%
	Total General & Administrative	\$	11,637.36	6.66%	\$	12,196.15	6.14%	\$	12,564.64	5.86%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	546.36	0.31%	\$	546.36	0.28%	\$	546.36	0.25%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	546.36	0.31%	\$	546.36	0.28%	\$	546.36	0.25%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,748.29	1.00%	\$	1,986.07	1.00%	\$	2,142.87	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%		-	0.00%		_,	0.00%
7630	R&M - Plumbing	\$	_	0.00%		_	0.00%		-	0.00%
7640	R&M - Electric	\$	_	0.00%		_	0.00%		_	0.00%
7650	R&M - Exterior/Structure	\$	_	0.00%	\$	_	0.00%		_	0.00%
7660	R&M - POS Systems	\$	-	0.00%		_	0.00%		-	0.00%
7695	Cleaning Service	\$	4,021.24	2.30%		4,021.24	2.02%		4,021.24	1.88%
7710	MC-HVAC & Refrigeration	\$	2,618.72	1.50%	\$	682.95	0.34%	\$	1,147.36	0.54%
7720	MC-Other Equipment	\$	278.65	0.16%	\$	278.65	0.14%	\$	278.65	0.13%
7750	Pest Control	\$	92.88	0.05%	\$	92.88	0.05%	\$	92.88	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	8,759.77	5.01%	\$	7,061.79	3.56%	\$	7,683.00	3.59%
	Utilities									

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PERI	OD 7 6/28/2027 7/25/2027		PER	7/26/2027 8/22/2027		PER	8/23/2027 9/26/2027	
7810	Electricity	\$	2,622.43	1.50%	\$	2,383.28	1.20%	\$	2,357.16	1.10%
7820	Natural Gas	\$	1,048.97	0.60%	\$	1,191.64	0.60%	\$	1,285.72	0.60%
7830	Water & Sewer	\$	524.49	0.30%	\$	595.82	0.30%	\$	750.01	0.35%
7840	Firewood	\$	819.55	0.47%	\$	819.55	0.41%	\$	819.55	0.38%
	Total Utilities	\$	5,015.43	2.87%	\$	4,990.29	2.51%	\$	5,212.43	2.43%
	Total Operating Expenses	\$	41,136.28	23.53%	\$	42,704.32	21.50%	\$	42,578.21	19.87%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%		-	0.00%	-	-	0.00%
5800	Commission Income	\$	-	0.00%		-	0.00%		-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	13,853.70	7.92%	\$	28,803.54	14.50%	\$	29,279.69	13.66%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	13,853.70	7.92%	\$	28,803.54	14.50%	\$	29,279.69	13.66%
	Facility Expenses									
8010	Rents	\$	13,911.11	7.96%	\$	13,911.11	7.00%	\$	13,911.11	6.49%
8015	Common Area Maintenance	\$	2,529.66	1.45%		2,529.66	1.27%		2,529.66	1.18%
8020	Property Insurance	\$	144.24	0.08%		144.24	0.07%		144.24	0.07%
8030	Property Taxes	\$	4,011.90	2.29%	\$	4,011.90	2.02%	\$	4,011.90	1.87%
	Total Facility Expenses	\$	20,596.92	11.78%		20,596.92	10.37%	\$	20,596.92	9.61%
	Restaurant EBDIT	\$	(6,743.22)	-3.86%	\$	8,206.62	4.13%	\$	8,682.77	4.05%

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PERIOD 7	PERIOD 8	PERIOD 9
6/28/2027	7/26/2027	8/23/2027
7/25/2027	8/22/2027	9/26/2027
	6/28/2027	6/28/2027 7/26/2027

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PER	9/27/2027 10/24/2027		PEF	10/25/2027 11/21/2027		PEF	11/22/2027 12/26/2027	
	Gross Sales	27	7/28 Budget	% of Sales	2	7/28 Budget	% of Sales	2	7/28 Budget	% of Sales
5100	Food Sales	\$	143,354.48	84.89%	\$	119,429.91	85.31%	\$	208,911.09	85.11%
5180	NA Beverage	\$	1,870.65	1.11%		965.24	0.69%		2,184.17	0.89%
0.00	Total Food Sales	\$	145,225.14	86.00%		120,395.15	86.00%		211,095.25	86.00%
5210	Liquor Sales	\$	13,866.20	8.21%	\$	12,084.66	8.63%		22,692.00	9.24%
5220	Wine Sales	\$	2,853.91	1.69%	\$	2,604.36	1.86%	\$	3,559.18	1.45%
5230	Bottled Beer Sales	\$	1,648.31	0.98%	\$	1,605.05	1.15%	\$	2,587.25	1.05%
5240	Draft Beer Sales	\$	9,494.55	5.62%	\$	6,805.00	4.86%	\$	11,662.40	4.75%
	Total Beverage Sales		27,862.96	16.50%	\$	23,099.07	16.50%	\$	40,500.83	16.50%
	Gross F&B Sales	\$	173,088.10	102.50%	\$	143,494.22	102.50%	\$	251,596.09	102.50%
	Deductions									
5110	Goodwill Comps	\$	1,182.07	0.70%	\$	979.96	0.70%	\$	1,718.22	0.70%
5120	Guest Recovery Comps	\$	675.47	0.40%		559.98	0.40%		981.84	0.40%
				0.7070	Ψ					
5131	50% Employee Discounts	\$	675.47	0.40%		559.98	0.40%		981.84	0.40%
5131 5132	50% Employee Discounts Manager Meal Discounts	\$ \$	675.47 675.47		\$			\$	981.84 981.84	0.40% 0.40%
	50% Employee Discounts Manager Meal Discounts Discounts Marketing	•		0.40%	\$ \$	559.98	0.40%	\$ \$		
5132	Manager Meal Discounts	\$	675.47	0.40% 0.40%	\$ \$ \$	559.98 559.98	0.40% 0.40%	\$ \$ \$	981.84	0.40%
5132 5150	Manager Meal Discounts Discounts Marketing	\$ \$	675.47 591.03	0.40% 0.40% 0.35%	\$ \$ \$	559.98 559.98 489.98	0.40% 0.40% 0.35%	\$ \$ \$	981.84 859.11	0.40% 0.35%
5132 5150	Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$	675.47 591.03 422.17	0.40% 0.40% 0.35% 0.25%	\$ \$ \$	559.98 559.98 489.98 349.99	0.40% 0.40% 0.35% 0.25%	\$ \$ \$	981.84 859.11 613.65	0.40% 0.35% 0.25%
5132 5150	Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$	675.47 591.03 422.17	0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$	559.98 559.98 489.98 349.99	0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$	981.84 859.11 613.65	0.40% 0.35% 0.25%

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PER	9/27/2027 10/24/2027		PER	10D 11 10/25/2027 11/21/2027		PER	11/22/2027 12/26/2027	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales	\$	168,866.44	100.00%	\$	139,994.36	100.00%	\$	245,459.60	100.00%
	Food Costs									
6110	Meat Cost	\$	21,202.87	14.60%	\$	17,577.69	14.60%	\$	30,819.91	14.60%
6120	Poultry Cost	\$	3,775.85	2.60%		3,130.27	2.60%		5,488.48	2.60%
6130	Seafood Cost	\$	726.13	0.50%	\$	601.98	0.50%	\$	1,055.48	0.50%
6140	Dairy Cost	\$	5,809.01	4.00%	\$	4,815.81	4.00%	\$	8,443.81	4.00%
6150	Produce Cost	\$	4,647.20	3.20%	\$	3,852.64	3.20%	\$	6,755.05	3.20%
6160	Bakery Cost	\$	2,033.15	1.40%	\$	1,685.53	1.40%	\$	2,955.33	1.40%
6170	Grocery Cost	\$	9,003.96	6.20%	\$	7,464.50	6.20%	\$	13,087.91	6.20%
6180	NA Beverage	\$	726.13	0.50%	\$	601.98	0.50%	\$	1,055.48	0.50%
	Total Food Cost	\$	47,924.30	33.00%	\$	39,730.40	33.00%	\$	69,661.43	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,360.37	12.06%	\$	2,054.97	8.90%	\$	3,394.26	8.38%
6220	Wine Cost	\$	125.84	0.45%	\$	718.75	3.11%	\$	513.79	1.27%
6230	Bottled Beer Cost	\$	272.15	0.98%	\$	473.53	2.05%	\$	1,026.50	2.53%
6240	Draft Beer Cost	\$	1,814.23	6.51%	\$	1,372.57	5.94%	\$	3,165.62	7.82%
	Total Bev Cost	\$	5,572.59	20.00%	\$	4,619.81	20.00%	\$	8,100.17	20.00%
	Total F&B Costs	\$	53,496.89	31.68%	\$	44,350.21	31.68%	\$	77,761.60	31.68%
	Gross Profit	\$	115,369.55	68.32%	\$	95,644.15	68.32%	\$	167,698.00	68.32%

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PER	9/27/2027 10/24/2027		PER	10/25/2027 11/21/2027		PEF	11/22/2027 12/26/2027	
	Payroll Costs	•	1071101	0.040/	_	1071101	4.4.000/	_	00 000 00	0.500/
6310	Management Salaries	\$	16,741.04	9.91%		16,741.04	11.96%		20,926.29	8.53%
6311	Direct Labor - FOH	\$	4,643.83	2.75%		4,899.80	3.50%		5,522.84	2.25%
6312	Overtime Labor - FOH	\$	-	0.00%		-	0.00%		-	0.00%
6313	Training Labor	\$	253.30	0.15%		209.99	0.15%		368.19	0.15%
6314	Direct Labor - BOH	\$	29,551.63	17.50%		25,898.96	18.50%		38,046.24	15.50%
6315	Overtime Labor - BOH	\$	-	0.00%		-	0.00%		-	0.00%
	Total Labor	\$	51,189.79	30.31%	\$	47,749.79	34.11%	\$	64,863.56	26.43%
6510 6530 6540 6550 6560 6570 6580 6610	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses	\$ \$ \$ \$ \$ \$ \$ \$ \$	6,416.92 - 218.55 - - 655.64 557.29 - 327.82 8,176.22	3.80% 0.00% 0.13% 0.00% 0.39% 0.33% 0.00% 0.25% 4.84%	\$ \$ \$ \$ \$ \$	5,319.79 - 218.55 655.64 557.29 - 327.82 7,079.08	3.80% 0.00% 0.16% 0.00% 0.47% 0.40% 0.00% 0.25% 5.06%	\$ \$ \$ \$ \$ \$ \$	9,327.46 - 218.55 - - 655.64 557.29 - 327.82 11,086.76	3.80% 0.00% 0.09% 0.00% 0.27% 0.23% 0.00% 0.25% 4.52%
	Total Payroll Costs	\$	59,366.01	35.16%	\$	54,828.87	39.17%	\$	75,950.32	30.94%
	Controllable Expenses							١		
6500	3rd Party Delivery Expense	\$	4,981.56	2.95%		4,199.83	3.00%		4,909.19	2.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	601.00	0.36%		601.00	0.43%		601.00	0.24%
6740	Security	\$	-	0.00%		-	0.00%		-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2027/8 Budget - Smokecraft	PER	IOD 10		PER	IOD 11		PER	RIOD 12	
	Start Date: 06/28/2027		9/27/2027			10/25/2027			11/22/2027	
	End Date: 06/25/2028		10/24/2027			11/21/2027			12/26/2027	
	LY Start: 06/28/2026									
	LY End: 06/27/2027									
								l management		
6790	Other Contracted Services	\$	327.82	0.19%	-	327.82	0.23%		327.82	0.13%
7010	Register Over/Short	\$	-	0.00%		-	0.00%		-	0.00%
7010	China/Glassware/Silverware	\$	675.47	0.40%		279.99	0.20%		490.92	0.20%
7040	Cleaning Supplies	\$	337.73	0.20%		279.99	0.20%	\$	490.92	0.20%
7045	Dish Chemicals	\$	422.17	0.25%		419.98	0.30%	\$	736.38	0.30%
7050	Decorations	\$	-	0.00%		-	0.00%	\$	-	0.00%
7060	Linens	\$	1,182.07	0.70%	\$	1,049.96	0.75%	\$	1,840.95	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,364.13	1.40%	\$	1,959.92	1.40%	\$	3,927.35	1.60%
7106	Catering Supplies	\$	844.33	0.50%	\$	559.98	0.40%	\$	4,909.19	2.00%
7110	Operating Supplies F&B	\$	2,110.83	1.25%	\$	1,959.92	1.40%	\$	3,068.24	1.25%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	13,847.10	8.20%	\$	11,638.39	8.31%	\$	21,301.96	8.68%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,639.09	0.97%		1,639.09	1.17%	\$	1,639.09	0.67%
7195	Accounting Services	\$	2,731.82	1.62%	-	2,731.82	1.95%	\$	2,731.82	1.11%
7220	Bank Charges & Fees	\$	109.27	0.06%		109.27	0.08%	\$	109.27	0.04%
7230	Licenses & Permits	\$	655.64	0.39%		655.64	0.47%	\$	655.64	0.27%
7250	Credit Card Commissions	\$	3,799.49	2.25%		3,149.87	2.25%	\$	5,522.84	2.25%
7256	Employment Ads	\$	98.35	0.06%		98.35	0.07%	\$	98.35	0.04%
7270	Dues & Subscriptions	\$	54.64	0.03%		54.64	0.04%	\$	54.64	0.02%
7285	Key Man/General Liability Insurance	\$	1,393.23	0.83%		1,393.23	1.00%	\$	1,393.23	0.57%
7290	Legal & Professional Services	\$	-	0.00%	-	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	168.87	0.10%	\$	139.99	0.10%	\$	245.46	0.10%

	2027/8 Budget - Smokecraft	PERI	OD 10		PER	IOD 11		PER	RIOD 12	
	Start Date: 06/28/2027		9/27/2027			10/25/2027			11/22/2027	
	End Date: 06/25/2028		10/24/2027			11/21/2027			12/26/2027	
	LY Start: 06/28/2026									
	LY End: 06/27/2027									
7350	Telephone/Internet/Cable	\$	710.27	0.42%	-	710.27	0.51%		710.27	0.29%
7360	Travel	\$	136.59	0.08%	\$	136.59	0.10%	\$	136.59	0.06%
7370	Meals & Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total General & Administrative	\$	11,497.25	6.81%	\$	10,818.76	7.73%	\$	13,297.19	5.42%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	546.36	0.32%	\$	1,639.09	1.17%	\$	1,639.09	0.67%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	546.36	0.32%	\$	1,639.09	1.17%	\$	1,639.09	0.67%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,688.66	1.00%	\$	1,399.94	1.00%	\$	1,718.22	0.70%
7620	R&M HVAC & Refrigeration	\$	-	0.00%		-	0.00%		, - -	0.00%
7630	R&M - Plumbing	\$	_	0.00%		_	0.00%		-	0.00%
7640	R&M - Electric	\$	-	0.00%		-	0.00%		-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	4,021.24	2.38%	\$	4,021.24	2.87%	\$	4,021.24	1.64%
7710	MC-HVAC & Refrigeration	\$	682.95	0.40%	\$	2,618.72	1.87%	\$	2,458.64	1.00%
7720	MC-Other Equipment	\$	278.65	0.17%	\$	278.65	0.20%	\$	278.65	0.11%
7750	Pest Control	\$	92.88	0.06%	\$	92.88	0.07%	\$	92.88	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	6,764.38	4.01%	\$	8,411.43	6.01%	\$	8,569.62	3.49%
	Utilities									

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027		9/27/2027 10/24/2027			10/25/2027 11/21/2027			11/22/2027 12/26/2027	
7810	Electricity	\$	2,195.26	1.30%		2,799.89	2.00%		3,436.43	1.40%
7820	Natural Gas	\$	1,182.07	0.70%		1,259.95	0.90%	\$	1,227.30	0.50%
7830	Water & Sewer	\$	675.47	0.40%		559.98	0.40%		613.65	0.25%
7840	Firewood	\$	819.55	0.49%	\$	819.55	0.59%		819.55	0.33%
	Total Utilities	\$	4,872.34	2.89%	\$	5,439.36	3.89%	\$	6,096.93	2.48%
	Total Operating Expenses	_\$	37,527.44	22.22%	\$	37,947.02	27.11%	\$	50,904.79	20.74%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	-	-	0.00%		-	0.00%
5800	Commission Income	\$	-	0.00%		-	0.00%		-	0.00%
	Total Other Income	_\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	18,476.11	10.94%	\$	2,868.26	2.05%	\$	40,842.89	16.64%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	18,476.11	10.94%	\$	2,868.26	2.05%	\$	40,842.89	16.64%
	Facility Expenses									
8010	Rents	\$	13,911.11	8.24%	\$	13,911.11	9.94%	\$	13,911.11	5.67%
8015	Common Area Maintenance	\$	2,529.66	1.50%		2,529.66	1.81%		2,529.66	1.03%
8020	Property Insurance	\$	144.24	0.09%		144.24	0.10%		144.24	0.06%
8030	Property Taxes	\$	4,011.90	2.38%	-	4,011.90	2.87%		4,011.90	1.63%
	Total Facility Expenses	\$	20,596.92	12.20%		20,596.92	14.71%	\$	20,596.92	8.39%
	Restaurant EBDIT	\$	(2,120.81)	-1.26%	\$	(17,728.66)	-12.66%	e	20,245.97	8.25%
	Nestaurant EDDN	Ψ	(2,120.01)	-1.20%	Ψ	(17,720.00)	-12.00%	Ψ	20,245.57	0.25%

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9/27/2027		
9/2//202/	10/25/2027	11/22/2027
10/24/2027	11/21/2027	12/26/2027
	10/24/2027	10/24/2027

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PER	12/27/2027 1/23/2028		PE	RIOD 2 1/24/2028 2/20/2028		PEI	2/21/2028 3/26/2028	
		27	7/28 Budget	% of Sales	2	27/28 Budget	% of Sales	2	7/28 Budget	% of Sales
F400	Gross Sales	Φ.	447.540.00	04.740/	φ.	440,004,00	0.4.000/	φ.	405 750 07	04.00%
5100 5480	Food Sales	\$	147,516.39	84.74%		148,681.62	84.68% 1.32%		185,756.87	84.62%
5180	NA Beverage Total Food Sales	\$ \$	2,190.25 149,706.65	1.26% 86.00%		2,316.99 150,998.61	86.00%		3,031.77 188,788.64	1.38% 86.00%
	Total Food Sales	Þ	149,700.05	00.00%	Þ	150,956.61	00.00%	Ψ	100,700.04	86.00 %
5210	Liquor Sales	\$	15,482.03	8.89%	\$	16,242.43	9.25%	\$	19,270.41	8.78%
5220	Wine Sales	\$	3,645.38	2.09%		3,609.90	2.06%		3,436.23	1.57%
5230	Bottled Beer Sales	\$	1,720.69	0.99%		2,042.80	1.16%		1,520.56	0.69%
5240	Draft Beer Sales	\$	7,874.68	4.52%		7,075.53	4.03%		11,993.87	5.46%
	Total Beverage Sales	\$	28,722.79	16.50%	\$	28,970.66	16.50%	\$	36,221.08	16.50%
	Gross F&B Sales	\$	178,429.43	102.50%	\$	179,969.28	102.50%	\$	225,009.72	102.50%
	Deductions									
5110	Goodwill Comps	\$	1,218.54	0.70%	\$	1,229.06	0.70%	\$	1,536.65	0.70%
5120	Guest Recovery Comps	\$	696.31	0.40%	\$	702.32	0.40%	\$	878.09	0.40%
5131	50% Employee Discounts	\$	696.31	0.40%	\$	702.32	0.40%	\$	878.09	0.40%
5132	Manager Meal Discounts	\$	696.31	0.40%	\$	702.32	0.40%	\$	878.09	0.40%
5150	Discounts Marketing	\$	609.27	0.35%	\$	614.53	0.35%	\$	768.33	0.35%
5250	Goodwill Bar Comps	\$	435.19	0.25%	\$	438.95	0.25%	\$	548.80	0.25%
	Total Deductions	\$	4,351.94	2.50%	\$	4,389.49	2.50%	\$	5,488.04	2.50%
	Other Income and Expense									
5300	Sundry Sales	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PER	12/27/2027 1/23/2028		PER	1/24/2028 2/20/2028		PER	2/21/2028 3/26/2028	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales	\$	174,077.50	100.00%	\$	175,579.78	100.00%	\$	219,521.68	100.00%
	Food Costs									
6110	Meat Cost	\$	21,857.17	14.60%	\$	22,045.80	14.60%	\$	27,563.14	14.60%
6120	Poultry Cost	\$	3,892.37	2.60%	\$	3,925.96	2.60%	\$	4,908.50	2.60%
6130	Seafood Cost	\$	748.53	0.50%	\$	754.99	0.50%	\$	943.94	0.50%
6140	Dairy Cost	\$	5,988.27	4.00%	\$	6,039.94	4.00%	\$	7,551.55	4.00%
6150	Produce Cost	\$	4,790.61	3.20%	\$	4,831.96	3.20%	\$	6,041.24	3.20%
6160	Bakery Cost	\$	2,095.89	1.40%	\$	2,113.98	1.40%	\$	2,643.04	1.40%
6170	Grocery Cost	\$	9,281.81	6.20%	\$	9,361.91	6.20%	\$	11,704.90	6.20%
6180	NA Beverage	\$	748.53	0.50%	\$	754.99	0.50%	\$	943.94	0.50%
	Total Food Cost	\$	49,403.19	33.00%	\$	49,829.54	33.00%	\$	62,300.25	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,689.29	12.84%	\$	3,049.57	10.53%	\$	4,196.46	11.59%
6220	Wine Cost	\$	744.17	2.59%	\$	1,032.42	3.56%	\$	802.02	2.21%
6230	Bottled Beer Cost	\$	136.74	0.48%	\$	431.47	1.49%	\$	308.42	0.85%
6240	Draft Beer Cost	\$	1,174.36	4.09%	\$	1,280.67	4.42%	\$	1,937.32	5.35%
	Total Bev Cost	\$	5,744.56	20.00%	\$	5,794.13	20.00%	\$	7,244.22	20.00%
	Total F&B Costs	\$	55,147.75	31.68%	\$	55,623.68	31.68%	\$	69,544.47	31.68%
	Gross Profit	\$	118,929.75	68.32%	\$	119,956.11	68.32%	\$	149,977.21	68.32%

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PER	12/27/2027 1/23/2028		PER	1/24/2028 2/20/2028		PEF	2/21/2028 3/26/2028	
	Payroll Costs									
6310	Management Salaries	\$	16,741.04	9.62%		16,741.04	9.53%		21,329.80	9.72%
6311	Direct Labor - FOH	\$	4,526.01	2.60%		4,828.44	2.75%		6,036.85	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%		-	0.00%		-	0.00%
6313	Training Labor	\$	261.12	0.15%		263.37	0.15%		329.28	0.15%
6314	Direct Labor - BOH	\$	30,463.56	17.50%		30,726.46	17.50%		38,416.29	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%		-	0.00%		-	0.00%
	Total Labor	\$	51,991.73	29.87%	\$	52,559.32	29.93%	\$	66,112.22	30.12%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses Total Payroll Costs	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	6,614.94 - 218.55 - - 655.64 557.29 - 327.82 8,374.24	3.80% 0.00% 0.13% 0.00% 0.00% 0.38% 0.32% 0.00% 0.25% 4.81%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	6,672.03 - 218.55 - - 655.64 557.29 - 327.82 8,431.32	3.80% 0.00% 0.12% 0.00% 0.00% 0.37% 0.32% 0.00% 4.80%	\$ \$ \$ \$ \$ \$ \$ \$	8,341.82 - 218.55 - - 655.64 557.29 - 327.82 10,101.11	3.80% 0.00% 0.10% 0.00% 0.30% 0.25% 0.00% 0.25% 4.60%
	Total Payroll Costs	<u> </u>	00,303.37	34.00 /	Ψ_	60,990.04	34.74 /0	Ψ_	76,213.33	34.12/0
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	5,222.32	3.00%	\$	5,267.39	3.00%	\$	6,585.65	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	601.00	0.35%	\$	601.00	0.34%	\$	601.00	0.27%
6740	Security	\$	655.64	0.38%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2027/8 Budget - Smokecraft	PER	IOD 1		PER	IOD 2		PER	RIOD 3	
	Start Date: 06/28/2027		12/27/2027			1/24/2028			2/21/2028	
	End Date: 06/25/2028		1/23/2028			2/20/2028			3/26/2028	
	LY Start: 06/28/2026		The state of the s			<u> </u>			<u> </u>	
	LY End: 06/27/2027									
6790	Other Contracted Services	\$	327.82	0.19%	\$	327.82	0.19%	\$	327.82	0.15%
7010	Register Over/Short	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7010	China/Glassware/Silverware	\$	348.15	0.20%	\$	702.32	0.40%	\$	878.09	0.40%
7040	Cleaning Supplies	\$	348.15	0.20%	\$	351.16	0.20%	\$	439.04	0.20%
7045	Dish Chemicals	\$	522.23	0.30%	\$	526.74	0.30%	\$	658.57	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,305.58	0.75%	\$	1,316.85	0.75%	\$	1,646.41	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,437.08	1.40%	\$	2,984.86	1.70%	\$	3,731.87	1.70%
7106	Catering Supplies	\$	696.31	0.40%	\$	702.32	0.40%	\$	878.09	0.40%
7110	Operating Supplies F&B	\$	1,914.85	1.10%	\$	1,755.80	1.00%	\$	2,853.78	1.30%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	14,379.15	8.26%	\$	14,536.25	8.28%	\$	18,600.31	8.47%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,639.09	0.94%		1,639.09	0.93%		1,639.09	0.75%
7195	Accounting Services	\$	2,731.82	1.57%	-	2,731.82	1.56%	-	2,731.82	1.24%
7220	Bank Charges & Fees	\$	109.27	0.06%		16.39	0.01%		16.39	0.01%
7230	Licenses & Permits	\$	655.64	0.38%	\$	655.64	0.37%	\$	655.64	0.30%
7250	Credit Card Commissions	\$	3,916.74	2.25%	\$	3,950.55	2.25%	\$	4,939.24	2.25%
7256	Employment Ads	\$	98.35	0.06%		98.35	0.06%		98.35	0.04%
7270	Dues & Subscriptions	\$	54.64	0.03%	\$	54.64	0.03%	\$	54.64	0.02%
7285	Key Man/General Liability Insurance	\$	1,393.23	0.80%	\$	1,393.23	0.79%	\$	1,393.23	0.63%
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	174.08	0.10%	\$	175.58	0.10%	\$	219.52	0.10%

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PERI	OD 1 12/27/2027 1/23/2028		PER	1/24/2028 2/20/2028		PEF	2/21/2028 3/26/2028	
7350	Telephone/Internet/Cable	\$	710.27	0.41%	\$	710.27	0.40%	\$	710.27	0.32%
7360	Travel	\$	136.59	0.08%		136.59	0.08%		136.59	0.06%
7370	Meals & Entertainment	\$	-	0.00%		-	0.00%		-	0.00%
	Total General & Administrative	\$	11,619.71	6.68%	\$	11,562.13	6.59%	\$	12,594.77	5.74%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	546.36	0.31%	\$	546.36	0.31%	\$	546.36	0.25%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	546.36	0.31%	\$	546.36	0.31%	\$	546.36	0.25%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,740.77	1.00%	\$	1,755.80	1.00%	\$	2,195.22	1.00%
7620	R&M HVAC & Refrigeration	\$, -	0.00%		, _	0.00%		, -	0.00%
7630	R&M - Plumbing	\$	-	0.00%		-	0.00%		-	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	4,021.24	2.31%	\$	4,021.24	2.29%	\$	4,021.24	1.83%
7710	MC-HVAC & Refrigeration	\$	682.95	0.39%	\$	682.95	0.39%	\$	3,083.13	1.40%
7720	MC-Other Equipment	\$	278.65	0.16%	\$	278.65	0.16%	\$	278.65	0.13%
7750	Pest Control	\$	92.88	0.05%	\$	92.88	0.05%	\$	92.88	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	6,816.49	3.92%	\$	6,831.51	3.89%	\$	9,671.11	4.41%
	Utilities									

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PERI	OD 1 12/27/2027 1/23/2028		PER	1/24/2028 2/20/2028		PER	2/21/2028 3/26/2028	
7810	Electricity	\$	3,916.74	2.25%	\$	3,511.60	2.00%	\$	3,292.83	1.50%
7820	Natural Gas	\$	1,218.54	0.70%	\$	1,229.06	0.70%	\$	1,317.13	0.60%
7830	Water & Sewer	\$	522.23	0.30%	\$	702.32	0.40%	\$	658.57	0.30%
7840	Firewood	\$	819.55	0.47%	\$	819.55	0.47%	\$	819.55	0.37%
	Total Utilities	\$	6,477.06	3.72%	\$	6,262.52	3.57%	\$	6,088.07	2.77%
	Total Operating Expenses	\$	39,838.78	22.89%	\$	39,738.78	22.63%	\$	47,500.62	21.64%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%		-	0.00%		-	0.00%
5800	Commission Income	\$	-	0.00%		-	0.00%		-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	18,725.00	10.76%	\$	19,226.69	10.95%	\$	26,263.26	11.96%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	18,725.00	10.76%	\$	19,226.69	10.95%	\$	26,263.26	11.96%
	Facility Expenses									
8010	Rents	\$	13,911.11	7.99%	\$	13,911.11	7.92%	\$	13,911.11	6.34%
8015	Common Area Maintenance	\$	2,529.66	1.45%		2,529.66	1.44%		2,529.66	1.15%
8020	Property Insurance	\$	144.24	0.08%		144.24	0.08%		144.24	0.07%
8030	Property Taxes	\$	4,011.90	2.30%	-	4,011.90	2.28%		4,011.90	1.83%
	Total Facility Expenses	\$	20,596.92	11.83%	\$	20,596.92	11.73%	\$	20,596.92	9.38%
	Restaurant EBDIT	\$	(1,871.92)	-1.08%	\$	(1,370.23)	-0.78%	\$	5,666.34	2.58%

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12/27/2027 1/23/2028	1/24/202 2/20/202		2/21/2028 3/26/2028
1/23/2028	2/20/202	28	3/26/2028

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PER	3/27/2028 4/23/2028		PE	4/24/2028 5/21/2028		PEI	5/22/2028 6/25/2028	
		27	7/28 Budget	% of Sales	2	27/28 Budget	% of Sales	2	7/28 Budget	% of Sales
	Gross Sales									
5100	Food Sales	\$	151,840.29	84.46%		176,357.67	84.78%		209,332.70	84.37%
5180	NA Beverage	\$	2,771.79	1.54%		2,539.35	1.22%		4,043.68	1.63%
	Total Food Sales	\$	154,612.08	86.00%	\$	178,897.02	86.00%	\$	213,376.38	86.00%
5210	Liquor Sales	\$	15 040 07	8.87%	φ.	18,754.82	9.02%	φ.	20,744.30	8.36%
5210 5220	Wine Sales		15,948.97 2,773.97	1.54%		4,094.42	1.97%		4,276.35	1.72%
5220 5230	Bottled Beer Sales	\$ \$	1,202.30	0.67%		4,094.42 957.85	0.46%	,	1,377.13	0.56%
5230 5240	Draft Beer Sales	э \$	9,738.70	5.42%		10,516.18	5.06%		1,577.13	5.86%
5240	Total Beverage Sales	<u>\$</u>	29,663.95	16.50%	_	34,323.27	16.50%	_	40,938.49	16.50%
	Total beverage Sales	<u> </u>	29,003.93	10.50 /6	Ψ	34,323.21	10.50 /6	Ψ	40,936.49	10.50 /6
	Gross F&B Sales	\$	184,276.03	102.50%	\$	213,220.29	102.50%	\$	254,314.88	102.50%
	Deductions									
5110	Goodwill Comps	\$	1,258.47	0.70%	\$	1,456.14	0.70%	\$	1,736.78	0.70%
5120	Guest Recovery Comps	\$	719.13	0.40%		832.08	0.40%	\$	992.45	0.40%
5131	50% Employee Discounts	\$	719.13	0.40%	\$	832.08	0.40%	\$	992.45	0.40%
5132	Manager Meal Discounts	\$	719.13	0.40%	\$	832.08	0.40%	\$	992.45	0.40%
5150	Discounts Marketing	\$	629.24	0.35%	\$	728.07	0.35%	\$	868.39	0.35%
5250	Goodwill Bar Comps	\$	449.45	0.25%	\$	520.05	0.25%	\$	620.28	0.25%
	Total Deductions	\$	4,494.54	2.50%	\$	5,200.49	2.50%	\$	6,202.80	2.50%
	Other Income and Expense									
5300	Sundry Sales	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	-	0.00%	\$	-	0.00%		-	0.00%

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PER	3/27/2028 4/23/2028		PER	4/24/2028 5/21/2028		PER	5/22/2028 6/25/2028	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales	\$	179,781.49	100.00%	\$	208,019.79	100.00%	\$	248,112.07	100.00%
	Net Jales	Ψ	179,701.49	100.00 /8	Ψ	200,013.73	100.00 /6	Ψ	240,112.07	100.00 /6
	Food Costs									
6110	Meat Cost	\$	22,573.36	14.60%	\$	26,118.97	14.60%	\$	31,152.95	14.60%
6120	Poultry Cost	\$	4,019.91	2.60%	\$	4,651.32	2.60%	\$	5,547.79	2.60%
6130	Seafood Cost	\$	773.06	0.50%	\$	894.49	0.50%	\$	1,066.88	0.50%
6140	Dairy Cost	\$	6,184.48	4.00%	\$	7,155.88	4.00%	\$	8,535.06	4.00%
6150	Produce Cost	\$	4,947.59	3.20%	\$	5,724.70	3.20%	\$	6,828.04	3.20%
6160	Bakery Cost	\$	2,164.57	1.40%	\$	2,504.56	1.40%	\$	2,987.27	1.40%
6170	Grocery Cost	\$	9,585.95	6.20%	\$	11,091.62	6.20%		13,229.34	6.20%
6180	NA Beverage	\$	773.06	0.50%		894.49	0.50%		1,066.88	0.50%
	Total Food Cost	\$	51,021.99	33.00%	\$	59,036.02	33.00%	\$	70,414.21	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,104.99	10.47%	\$	3,637.67	10.60%	\$	4,086.64	9.98%
6220	Wine Cost	\$	556.31	1.88%	\$	875.19	2.55%	\$	835.35	2.04%
6230	Bottled Beer Cost	\$	298.15	1.01%	\$	307.72	0.90%	\$	52.01	0.13%
6240	Draft Beer Cost	\$	1,973.34	6.65%	\$	2,109.31	6.15%	\$	3,278.88	8.01%
	Total Bev Cost	\$	5,932.79	20.00%	\$	6,929.90	20.00%	\$	8,252.89	20.00%
	Total F&B Costs	\$	56,954.78	31.68%	\$	65,965.91	31.71%	\$	78,667.09	31.71%
	Gross Profit	\$	122,826.72	68.32%	\$	142,053.88	68.29%	\$	169,444.98	68.29%

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PERI	OD 4 3/27/2028 4/23/2028		PER	4/24/2028 5/21/2028		PER	5/22/2028 6/25/2028	
	Payroll Costs			- 1-0/	_	.=	/			
6310	Management Salaries	\$	17,063.83	9.49%		17,063.83	8.20%		21,329.80	8.60%
6311	Direct Labor - FOH	\$	4,494.54	2.50%		5,720.54	2.75%		6,823.08	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%		-	0.00%		-	0.00%
6313	Training Labor	\$	269.67	0.15%		312.03	0.15%		372.17	0.15%
6314	Direct Labor - BOH	\$	30,562.85	17.00%		34,323.27	16.50%		39,077.65	15.75%
6315	Overtime Labor - BOH	\$	-	0.00%		-	0.00%		-	0.00%
	Total Labor	\$	52,390.90	29.14%	\$	57,419.67	27.60%	\$	67,602.70	27.25%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses Total Payroll Costs	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	6,831.70 - 218.55 - - 655.64 557.29 - 327.82 8,590.99	3.80% 0.00% 0.12% 0.00% 0.36% 0.31% 0.00% 4.78% 33.92%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	7,904.75 - 218.55 655.64 557.29 - 327.82 9,664.04	3.80% 0.00% 0.11% 0.00% 0.32% 0.27% 0.00% 4.65% 32.25%	\$ \$ \$ \$ \$	9,428.26 - 218.55 - 655.64 557.29 - 327.82 11,187.55	3.80% 0.00% 0.09% 0.00% 0.26% 0.22% 0.00% 0.25% 4.51%
	Total Layron Gosts	Ψ	00,301.00	JJ.J2 /0	<u>Ψ</u>	01,000.11	02.20 /0	Ψ_	70,730.20	31.7070
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	5,393.44	3.00%	\$	6,240.59	3.00%	\$	7,443.36	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	601.00	0.33%	\$	601.00	0.29%	\$	601.00	0.24%
6740	Security	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2027/8 Budget - Smokecraft Start Date: 06/28/2027	PERI	OD 4 3/27/2028		PEF	4/24/2028		PER	5/22/2028	
	End Date: 06/25/2028		4/23/2028			5/21/2028			6/25/2028	
	LY Start: 06/28/2026									
	LY End: 06/27/2027									
6790	Other Contracted Services	\$	327.82	0.18%	\$	327.82	0.16%	\$	327.82	0.13%
7010	Register Over/Short	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7010	China/Glassware/Silverware	\$	719.13	0.40%	\$	208.02	0.10%	\$	496.22	0.20%
7040	Cleaning Supplies	\$	359.56	0.20%	\$	416.04	0.20%	\$	496.22	0.20%
7045	Dish Chemicals	\$	539.34	0.30%	\$	624.06	0.30%	\$	744.34	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,348.36	0.75%	\$	1,560.15	0.75%	\$	1,860.84	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	3,056.29	1.70%	\$	3,536.34	1.70%	\$	3,473.57	1.40%
7106	Catering Supplies	\$	719.13	0.40%	\$	832.08	0.40%	\$	992.45	0.40%
7110	Operating Supplies F&B	\$	1,797.81	1.00%	\$	2,080.20	1.00%	\$	2,481.12	1.00%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	14,861.88	8.27%	\$	16,426.29	7.90%	\$	18,916.94	7.62%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,639.09	0.91%	\$	1,639.09	0.79%	\$	1,639.09	0.66%
7195	Accounting Services	\$	8,741.82	4.86%		2,731.82	1.31%		2,731.82	1.10%
7220	Bank Charges & Fees	\$	16.39	0.01%		16.39	0.01%	-	16.39	0.01%
7230	Licenses & Permits	\$	655.64	0.36%		655.64	0.32%		655.64	0.26%
7250	Credit Card Commissions	\$	4,045.08	2.25%		4,680.45	2.25%		5,582.52	2.25%
7256	Employment Ads	\$	98.35	0.05%		98.35	0.05%		98.35	0.04%
7270	Dues & Subscriptions	\$	54.64	0.03%		54.64	0.03%		54.64	0.02%
7285	Key Man/General Liability Insurance	\$	1,393.23	0.77%	\$	1,393.23	0.67%	\$	1,393.23	0.56%
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	179.78	0.10%	\$	208.02	0.10%	\$	248.11	0.10%

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PERI	OD 4 3/27/2028 4/23/2028		PER	1OD 5 4/24/2028 5/21/2028		PER	5/22/2028 6/25/2028	
7350	Telephone/Internet/Cable	\$	710.27	0.40%	\$	710.27	0.34%	\$	710.27	0.29%
7360	Travel	\$	136.59	0.08%		136.59	0.07%	-	136.59	0.06%
7370	Meals & Entertainment	\$	-	0.00%		-	0.00%		-	0.00%
	Total General & Administrative	\$	17,670.87	9.83%	\$	12,324.47	5.92%	\$	13,266.64	5.35%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	_	0.00%	\$	_	0.00%	\$	_	0.00%
7430	Local Advertising & Promotion	\$	_	0.00%		-	0.00%		-	0.00%
7435	Advertising & Marketing	\$	546.36	0.30%		546.36	0.26%	-	546.36	0.22%
7460	Special Promotions	\$	-	0.00%		-	0.00%		-	0.00%
	Total Advertising & Promotion	\$	546.36	0.30%		546.36	0.26%		546.36	0.22%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,797.81	1.00%	\$	2,080.20	1.00%	\$	2,481.12	1.00%
7620	R&M HVAC & Refrigeration	\$	1,737.01	0.00%		2,000.20	0.00%		2,401.12	0.00%
7630	R&M - Plumbing	\$	_	0.00%		_	0.00%		_	0.00%
7640	R&M - Electric	\$	_	0.00%		_ _	0.00%		_	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	_	0.00%		_	0.00%
7660	R&M - POS Systems	\$	_	0.00%		_	0.00%		_	0.00%
7695	Cleaning Service	\$	4,021.24	2.24%		4,021.24	1.93%		4,021.24	1.62%
7710	MC-HVAC & Refrigeration	\$	682.95	0.38%		682.95	0.33%		682.95	0.28%
7720	MC-Other Equipment	\$	278.65	0.15%		278.65	0.13%		278.65	0.11%
7750	Pest Control	\$	92.88	0.05%		92.88	0.04%		92.88	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%		-	0.00%		-	0.00%
	Total Repairs & Maintenance	\$	6,873.53	3.82%	\$	7,155.91	3.44%	\$	7,556.84	3.05%
	Utilities									

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027	PERI	3/27/2028 4/23/2028			1OD 5 4/24/2028 5/21/2028			5/22/2028 6/25/2028	
7810	Electricity	\$	2,696.72	1.50%		2,704.26	1.30%		2,481.12	1.00%
7820	Natural Gas	\$	1,078.69	0.60%		1,248.12	0.60%		1,240.56	0.50%
7830	Water & Sewer	\$	539.34	0.30%	\$	624.06	0.30%	\$	744.34	0.30%
7840	Firewood	\$	819.55	0.46%	\$	819.55	0.39%	\$	819.55	0.33%
	Total Utilities	\$	5,134.30	2.86%	\$	5,395.98	2.59%	\$	5,285.56	2.13%
	Total Operating Expenses	\$	45,086.95	25.08%	\$	41,849.02	20.12%	\$	45,572.35	18.37%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%		-	0.00%	-	-	0.00%
5800	Commission Income	\$	-	0.00%		-	0.00%		-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	16,757.88	9.32%	\$	33,121.14	15.92%	\$	45,082.38	18.17%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	16,757.88	9.32%	\$	33,121.14	15.92%	\$	45,082.38	18.17%
	Facility Expenses									
8010	Rents	\$	13,911.11	7.74%	\$	13,911.11	6.69%	\$	13,911.11	5.61%
8015	Common Area Maintenance	\$	2,529.66	1.41%		2,529.66	1.22%		2,529.66	1.02%
8020	Property Insurance	\$	144.24	0.08%	-	144.24	0.07%		144.24	0.06%
8030	Property Taxes	\$	4,011.90	2.23%	-	4,011.90	1.93%	-	4,011.90	1.62%
	Total Facility Expenses	\$	20,596.92	11.46%		20,596.92	9.90%	\$	20,596.92	8.30%
	Restaurant EBDIT	\$	(3,839.04)	-2.14%	\$	12,524.22	6.02%	\$	24,485.46	9.87%

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PERIOD 4	PERIOD 5	PERIOD 6
3/27/2028	4/24/2028	5/22/2028
4/23/2028	5/21/2028	6/25/2028
	3/27/2028	3/27/2028 4/24/2028

			TOTAL	
		2	27/28 Budget	% of Sales
	Gross Sales			
5100	Food Sales	\$	1,997,370.48	85.09%
5180	NA Beverage	\$	29,110.35	1.24%
	Total Food Sales	\$	2,026,480.83	86.33%
5210	Liquor Sales	\$	199,069.36	8.48%
5220	Wine Sales	\$	40,667.27	1.73%
5230	Bottled Beer Sales	\$	21,452.36	0.91%
5240	Draft Beer Sales	\$	117,707.02	5.01%
	Total Beverage Sales	\$	378,896.01	16.14%
	Gross F&B Sales	\$	2,405,376.84	102.47%
	Deductions			
5110	Goodwill Comps	\$	15,869.80	0.68%
5120	Guest Recovery Comps	\$	9,015.11	0.38%
5131	50% Employee Discounts	\$	9,575.26	0.41%
5132	Manager Meal Discounts	\$	9,201.82	0.39%
5150	Discounts Marketing	\$	8,214.97	0.35%
5250	Goodwill Bar Comps	\$	5,867.84	0.25%
	Total Deductions	\$	55,998.17	2.39%
	Other Income and Expense			
5300	Sundry Sales	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	-	0.00%

Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027

TOTAL

Total Other Income and Expense	_\$_		0.00%
	_		
Net Sales		2,347,323.31	100.00%
Food Costs			
Meat Cost	\$	295,866.20	14.60%
Poultry Cost	\$	52,688.50	2.60%
Seafood Cost	\$	10,132.40	0.50%
Dairy Cost	\$	81,059.23	4.00%
Produce Cost	\$	64,847.39	3.20%
Bakery Cost	\$	28,370.73	1.40%
Grocery Cost	\$	125,641.81	6.20%
NA Beverage	\$	10,132.40	0.50%
Total Food Cost	\$	668,738.67	33.00%
_	•		
•			1.66%
Wine Cost		8,991.62	0.38%
Bottled Beer Cost	\$	5,011.94	0.21%
Draft Beer Cost	\$	22,858.98	0.97%
Total Bev Cost	\$	75,909.64	20.03%
Total F&B Costs	\$	744,648.31	31.72%
Gross Profit	\$	1,602,487.21	68.27%
	Food Costs Meat Cost Poultry Cost Seafood Cost Dairy Cost Produce Cost Bakery Cost Grocery Cost NA Beverage Total Food Cost Beverage Costs Liquor Cost Wine Cost Bottled Beer Cost Draft Beer Cost Total F&B Costs	Food Costs Meat Cost Poultry Cost Seafood Cost Dairy Cost Produce Cost Bakery Cost Grocery Cost NA Beverage Total Food Cost Severage Costs Liquor Cost Wine Cost Bottled Beer Cost Draft Beer Cost St Total F&B Costs \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Food Costs Meat Cost \$ 295,866.20 Poultry Cost \$ 52,688.50 Seafood Cost \$ 10,132.40 Dairy Cost \$ 81,059.23 Produce Cost \$ 64,847.39 Bakery Cost \$ 28,370.73 Grocery Cost \$ 125,641.81 NA Beverage \$ 10,132.40 Total Food Cost \$ 668,738.67 Beverage Costs Liquor Cost \$ 39,047.10 Wine Cost \$ 39,047.10 Wine Cost \$ 5,011.94 Draft Beer Cost \$ 22,858.98 Total Bev Cost \$ 75,909.64 Total F&B Costs \$ 744,648.31

		TOTAL	
	Payroll Costs		
6310	Management Salaries	\$ 219,086.09	9.33%
6311	Direct Labor - FOH	\$ 63,479.98	2.70%
6312	Overtime Labor - FOH	\$ -	0.00%
6313	Training Labor	\$ 4,132.60	0.18%
6314	Direct Labor - BOH	\$ 399,680.62	17.03%
6315	Overtime Labor - BOH	\$ -	0.00%
	Total Labor	\$ 686,379.29	29.24%
6510	Payroll Taxes	\$ 89,191.15	3.80%
6530	Vacation Pay	\$ -	0.00%
6540	Parking	\$ 2,622.54	0.11%
6550	Uniform Allowance	\$ -	0.00%
6560	Continuing Education	\$ -	0.00%
6570	Group Insurance	\$ 7,867.63	0.34%
6580	Workers Compensation	\$ 6,687.49	0.28%
6610	Other Benefits	\$ 120.20	0.01%
6615	Payroll Processing Fees	\$ 3,933.82	0.17%
	Total Payroll Expenses	\$ 110,422.84	4.70%
	Total Payroll Costs	\$ 796,802.12	33.95%
	Controllable Expenses		
6500	3rd Party Delivery Expense	\$ 67,767.89	2.89%
6710	Operating Lease/Rentals-Kitchen/Bar	\$ 7,212.00	0.31%
6740	Security	\$ 655.64	0.03%
6750	Trash Removal	\$ -	0.00%

			TOTAL	
6790	Other Contracted Services	\$	3,933.82	0.17%
7010	Register Over/Short	\$	-	0.00%
7010	China/Glassware/Silverware	\$	6,323.41	0.27%
7040	Cleaning Supplies	\$	4,908.56	0.21%
7045	Dish Chemicals	\$	6,849.83	0.29%
7050	Decorations	\$	-	0.00%
7060	Linens	\$	17,014.73	0.72%
7080	New Menus/Printing	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%
7105	To Go Supplies	\$	35,826.80	1.53%
7106	Catering Supplies	\$	16,280.94	0.69%
7110	Operating Supplies F&B	\$	27,393.53	1.17%
7120	Uniforms	\$	-	0.00%
7470	Live Entertainment	_\$_	-	0.00%
	Total Controllable Expenses		194,167.14	8.27%
	General & Administrative			
7190	Other Contracted Services-Admin	\$	19,669.09	0.84%
7195	Accounting Services	\$	38,791.81	1.65%
7220	Bank Charges & Fees	\$	846.86	0.04%
7230	Licenses & Permits	\$	7,867.63	0.34%
7250	Credit Card Commissions	\$	52,810.55	2.25%
7256	Employment Ads	\$	1,180.15	0.05%
7270	Dues & Subscriptions	\$	655.64	0.03%
7285	Key Man/General Liability Insurance	\$	16,718.72	0.71%
7290	Legal & Professional Services	\$	-	0.00%
7320	Office Supplies & Postage	\$	2,347.14	0.10%

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027		TOTAL	
7250	Talanhana/Intarnat/Cabla	¢.		0.36%
7350	Telephone/Internet/Cable Travel	\$ \$	8,523.27	0.36%
7360 7370			1,639.09	0.07%
7370	Meals & Entertainment	<u>\$</u>	454 040 04	
	Total General & Administrative	<u> </u>	151,049.94	6.43%
	Advertising & Promotion			
7400	Local Charitable Donations	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%
7435	Advertising & Marketing	\$	8,741.82	0.37%
7460	Special Promotions	\$	-	0.00%
	Total Advertising & Promotion	\$	8,741.82	0.37%
	Danaira 9 Maintanana			
7500	Repairs & Maintenance Repairs & Maintenance	\$	22,734.98	0.97%
7620	R&M HVAC & Refrigeration	э \$	22,734.90	0.97%
	G		-	0.00%
7630 7640	R&M - Plumbing R&M - Electric	\$ \$	-	0.00%
		э \$	-	0.00%
7650 7660	R&M - Exterior/Structure	ֆ \$	-	0.00%
	R&M - POS Systems		40 054 00	2.06%
7695	Cleaning Service	\$	48,254.82	
7710	MC-HVAC & Refrigeration	\$	16,707.25	0.71%
7720 7750	MC-Other Equipment	\$	3,343.74	0.14%
7750	Pest Control	\$	1,114.58	0.05%
7785	Carpet/Rug/Floor Cleaning	<u>\$</u>		0.00%
	Total Repairs & Maintenance	<u> </u>	92,155.38	3.93%
	Utilities			

	2027/8 Budget - Smokecraft Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027			
			TOTAL	
7810	Electricity	\$	34,397.72	1.47%
7820	Natural Gas	\$	14,527.75	0.62%
7830	Water & Sewer	\$	7,510.26	0.32%
7840	Firewood	_\$_	9,834.54	0.42%
	Total Utilities		66,270.27	2.82%
	Total Operating Expenses	\$	512,384.55	21.83%
	Other Income (Expenses)			
5500	Door Revenue	\$	-	0.00%
5800	Commission Income	\$	-	0.00%
	Total Other Income	\$	-	0.00%
	Operating Income Before Bonus		293,300.54	12.50%
	- p	<u> </u>		
6455	Management Bonuses	\$	-	0.00%
	Restaurant Operating Income	\$	293,300.54	12.50%
	Facility Expenses			
8010	Rents	\$	166,933.37	7.11%
8015	Common Area Maintenance	\$	30,355.96	1.29%
8020	Property Insurance	\$	1,730.88	0.07%
8030	Property Taxes	\$	48,142.84	2.05%
	Total Facility Expenses	\$	247,163.05	10.53%
	Restaurant EBDIT	\$	46,137.50	1.97%
			,	1.0.70

Start Date: 06/28/2027 End Date: 06/25/2028 LY Start: 06/28/2026 LY End: 06/27/2027

TOTAL

	2028/29 Budget - Smokecraft	PER	PERIOD 7					PE	PERIOD 9		
	Start Date: 6/26/2028		6/26/2028			7/24/2028			8/21/2028		
	End Date: 06/25/2028		7/23/2028			8/20/2028			9/24/2028		
	LY Start: 06/28/27										
	LY End: 05/26/2024										
		28	3/29 Budget	% of Sales	2	8/29 Budget	% of Sales	2	28/29 Budget	% of Sales	
	Gross Sales										
5100	Food Sales	\$	156,006.44	84.98%	\$	185,364.37	88.89%	\$	190,128.10	84.50%	
5180	NA Beverage	\$	1,863.82	1.02%	\$	2,319.27	1.11%	\$	3,373.19	1.50%	
	Total Food Sales	\$	157,870.26	86.00%	\$	187,683.64	90.00%	\$	193,501.29	86.00%	
F240	Lieuwa Calaa	φ	14 000 00	8.13%	φ.	40 750 70	6 500/	_	47 505 04	7 700/	
5210	Liquor Sales	\$	14,923.99			13,752.78	6.59%	•	17,505.94	7.78%	
5220	Wine Sales	\$	3,366.08	1.83%		2,735.39	1.31%		4,202.77	1.87%	
5230	Bottled Beer Sales	\$	1,958.38	1.07%		1,944.80	0.93%		3,226.75	1.43%	
5240	Draft Beer Sales	\$	9,581.69	5.22%		7,634.20	3.66%	—	12,189.78	5.42%	
						76 NG7 17		\$	37 175 75		
	Total Beverage Sales	\$	29,830.14	16.25%	\$	26,067.17	12.50%	┝	37,125.25	16.50%	
	Gross F&B Sales	\$	187,700.40	102.25%		213,750.81	102.50%		230,626.54	102.50%	
	Gross F&B Sales		·			·			·		
5110	Gross F&B Sales Deductions	\$	187,700.40	102.25%	\$	213,750.81	102.50%	\$	230,626.54	102.50%	
5110 5120	Gross F&B Sales		·		\$	·		\$	·		
	Gross F&B Sales Deductions Goodwill Comps	\$	187,700.40 1,009.64	102.25% 0.55%	\$ \$ \$	213,750.81 1,146.96	102.50% 0.55%	\$ \$ \$	230,626.54 1,575.01	102.50% 0.70%	
5120	Gross F&B Sales Deductions Goodwill Comps Guest Recovery Comps	\$ \$	1,009.64 550.71	0.55% 0.30%	\$ \$ \$	213,750.81 1,146.96 625.61	0.55% 0.30%	\$ \$ \$ \$	230,626.54 1,575.01 900.01	0.70% 0.40%	
5120 5131	Gross F&B Sales Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts	\$ \$ \$ \$	1,009.64 550.71 826.07	0.55% 0.30% 0.45%	\$ \$ \$ \$	213,750.81 1,146.96 625.61 938.42	0.55% 0.30% 0.45%	\$ \$ \$ \$ \$	230,626.54 1,575.01 900.01 900.01	0.70% 0.40% 0.40%	
5120 5131 5132	Gross F&B Sales Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$ \$ \$	1,009.64 550.71 826.07 642.50	0.55% 0.30% 0.45% 0.35%	\$ \$ \$ \$ \$	213,750.81 1,146.96 625.61 938.42 729.88	0.55% 0.30% 0.45% 0.35%	\$ \$ \$ \$ \$	1,575.01 900.01 900.01 900.01	0.70% 0.40% 0.40% 0.40%	
5120 5131 5132 5150	Gross F&B Sales Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$ \$ \$	1,009.64 550.71 826.07 642.50 642.50	0.55% 0.30% 0.45% 0.35%	\$ \$\$\$\$\$\$\$\$\$\$\$	213,750.81 1,146.96 625.61 938.42 729.88 729.88	0.55% 0.30% 0.45% 0.35%	\$ \$\$\$\$\$\$\$\$\$\$\$\$	1,575.01 900.01 900.01 900.01 787.51	0.70% 0.40% 0.40% 0.40% 0.35%	
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$ \$ \$	1,009.64 550.71 826.07 642.50 642.50 458.93	0.55% 0.30% 0.45% 0.35% 0.25%	\$ \$\$\$\$\$\$\$\$\$\$	213,750.81 1,146.96 625.61 938.42 729.88 729.88 521.34	0.55% 0.30% 0.45% 0.35% 0.25%	\$ \$\$\$\$\$\$\$\$\$\$\$\$	230,626.54 1,575.01 900.01 900.01 900.01 787.51 562.50	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$ \$ \$	1,009.64 550.71 826.07 642.50 642.50 458.93	0.55% 0.30% 0.45% 0.35% 0.25%	\$ \$	213,750.81 1,146.96 625.61 938.42 729.88 729.88 521.34	0.55% 0.30% 0.45% 0.35% 0.25%	\$ \$ \$ \$ \$ \$	230,626.54 1,575.01 900.01 900.01 900.01 787.51 562.50	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	

	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024	PER	6/26/2028 7/23/2028		PER	7/24/2028 8/20/2028		PER	8/21/2028 9/24/2028	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales		183,570.07	100.00%	\$	208,537.38	100.25%	\$	225,001.50	100.00%
	Net Jales	Ψ	103,370.07	100.00 /0	Ψ_	200,337.30	100.23 /0	Ψ	223,001.30	100.00 /0
	Food Costs									
6110	Meat Cost	\$	23,049.06	14.60%	\$	27,401.81	14.60%	\$	28,251.19	14.60%
6120	Poultry Cost	\$	4,104.63	2.60%	\$	4,879.77	2.60%	\$	5,031.03	2.60%
6130	Seafood Cost	\$	789.35	0.50%	\$	938.42	0.50%	\$	967.51	0.50%
6140	Dairy Cost	\$	6,314.81	4.00%	\$	7,507.35	4.00%	\$	7,740.05	4.00%
6150	Produce Cost	\$	5,051.85	3.20%	\$	6,005.88	3.20%	\$	6,192.04	3.20%
6160	Bakery Cost	\$	2,210.18	1.40%	\$	2,627.57	1.40%	\$	2,709.02	1.40%
6170	Grocery Cost	\$	9,787.96	6.20%	\$	11,636.39	6.20%	\$	11,997.08	6.20%
6180	NA Beverage	\$	789.35	0.50%	\$	938.42	0.50%	\$	967.51	0.50%
	Total Food Cost	\$	52,097.19	33.00%	\$	61,935.60	33.00%	\$	63,855.43	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,005.62	10.08%	\$	2,628.73	10.08%	\$	3,262.17	8.79%
6220	Wine Cost	\$	836.94	2.81%	\$	555.50	2.13%	\$	1,534.73	4.13%
6230	Bottled Beer Cost	\$	533.77	1.79%	\$	425.35	1.63%	\$	831.39	2.24%
6240	Draft Beer Cost	\$	1,589.70	5.33%	\$	1,603.85	6.15%	\$	1,796.76	4.84%
	Total Bev Cost	\$	5,966.03	20.00%	\$	5,213.43	20.00%	\$	7,425.05	20.00%
	Total F&B Costs		58,063.21	31.63%	\$	67,149.04	32.20%	\$	71,280.48	31.68%
	Gross Profit	\$	125,506.86	68.37%	\$	141,388.34	67.80%	\$	153,721.03	68.32%
	Payroll Costs									

	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024	PERI	OD 7 6/26/2028 7/23/2028		PER	7/24/2028 8/20/2028		PER	8/21/2028 9/24/2028	
6310	Management Salaries	\$	17,578.09	9.58%	Φ.	17,578.09	8.43%	¢	21,972.61	9.77%
6311	Direct Labor - FOH	\$	6,424.95	3.50%		4,170.75	2.00%		6,187.54	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%		-,170.73	0.00%		-	0.00%
6313	Training Labor	\$	917.85	0.50%		312.81	0.15%		337.50	0.15%
6314	Direct Labor - BOH	\$	33,960.46	18.50%		34,408.67	16.50%	\$	39,375.26	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%		-	0.00%		-	0.00%
	Total Labor	\$	58,881.36	32.08%		56,470.31	27.08%	\$	67,872.92	30.17%
		<u> </u>	· · · · · · · · · · · · · · · · · · ·			,			,	
6510	Payroll Taxes	\$	6,975.66	3.80%	\$	7,924.42	3.80%	\$	8,550.06	3.80%
6530	Vacation Pay	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6540	Parking	\$	225.10	0.12%	\$	225.10	0.11%	\$	225.10	0.10%
6550	Uniform Allowance	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6560	Continuing Education	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6570	Group Insurance	\$	675.31	0.37%	\$	675.31	0.32%	\$	675.31	0.30%
6580	Workers Compensation	\$	574.01	0.31%	\$	574.01	0.28%	\$	574.01	0.26%
6610	Other Benefits	\$	61.90	0.03%	\$	61.90	0.03%	\$	-	0.00%
6615	Payroll Processing Fees	\$	337.65	0.25%	\$	337.65	0.25%	\$	337.65	0.25%
	Total Payroll Expenses	\$	8,849.63	4.82%	\$	9,798.39	4.70%	\$	10,362.13	4.61%
	Total Payroll Costs	\$	67,730.99	36.90%	\$	66,268.71	31.78%	\$	78,235.04	34.77%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	5,507.10	3.00%	\$	6,256.12	3.00%	\$	6,637.54	2.95%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	619.03	0.34%	\$	619.03	0.30%	\$	619.03	0.28%
6740	Security	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%		-	0.00%	-	-	0.00%
6790	Other Contracted Services	\$	337.65	0.18%		337.65	0.16%		337.65	0.15%
7010	Register Over/Short	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2028/29 Budget - Smokecraft	PERI	OD 7		PER	IOD 8		PER	IOD 9	
	Start Date: 6/26/2028		6/26/2028			7/24/2028			8/21/2028	
	End Date: 06/25/2028		7/23/2028			8/20/2028			9/24/2028	
	LY Start: 06/28/27									
	LY End: 05/26/2024									
7010	China/Glassware/Silverware	\$	734.28	0.40%	\$	417.07	0.20%	\$	450.00	0.20%
7040	Cleaning Supplies	\$	367.14	0.20%	\$	417.07	0.20%	\$	675.00	0.30%
7045	Dish Chemicals	\$	550.71	0.30%	\$	625.61	0.30%	\$	562.50	0.25%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,376.78	0.75%	\$	1,146.96	0.55%	\$	1,575.01	0.70%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	3,120.69	1.70%	\$	2,502.45	1.20%	\$	3,150.02	1.40%
7106	Catering Supplies	\$	734.28	0.40%	\$	3,545.14	1.70%	\$	1,125.01	0.50%
7110	Operating Supplies F&B	\$	2,569.98	1.40%	\$	2,919.52	1.40%	\$	2,250.02	1.00%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	15,917.64	8.67%	\$	18,786.63	9.01%	\$	17,381.79	7.73%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,688.26	0.92%	\$	1,688.26	0.81%	\$	1,688.26	0.75%
7195	Accounting Services	\$	2,813.77	1.53%		2,813.77	1.35%	\$	2,813.77	1.25%
7220	Bank Charges & Fees	\$	112.55	0.06%		112.55	0.05%	\$	112.55	0.05%
7230	Licenses & Permits	\$	675.31	0.37%	\$	675.31	0.32%	\$	675.31	0.30%
7250	Credit Card Commissions	\$	4,130.33	2.25%	\$	4,692.09	2.25%	\$	5,062.53	2.25%
7256	Employment Ads	\$	101.30	0.06%	\$	101.30	0.05%	\$	101.30	0.05%
7270	Dues & Subscriptions	\$	56.28	0.03%	\$	56.28	0.03%	\$	56.28	0.03%
7285	Key Man/General Liability Insurance	\$	1,435.02	0.78%	\$	1,435.02	0.69%	\$	1,435.02	0.64%
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	183.57	0.10%	\$	208.54	0.10%	\$	225.00	0.10%
7350	Telephone/Internet/Cable	\$	731.58	0.40%	\$	731.58	0.35%	\$	731.58	0.33%
7360	Travel	\$	140.69	0.08%	\$	140.69	0.07%	\$	140.69	0.06%
7370	Meals & Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024	PERI	OD 7 6/26/2028 7/23/2028		PER	7/24/2028 8/20/2028		PER	8/21/2028 9/24/2028	
	Total General & Administrative	\$	12,068.65	6.57%	\$	12,655.38	6.07%	\$	13,042.29	5.80%
7400	Advertising & Promotion	Φ.		0.000/	Φ.		0.000/	Φ.		0.000/
7400	Local Charitable Donations	\$	-	0.00%		-	0.00%		-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%		-	0.00%		-	0.00%
7435	Advertising & Marketing	\$	562.75	0.31%	-	562.75	0.27%		562.75	0.25%
7460	Special Promotions	\$	-	0.00%		-	0.00%		-	0.00%
	Total Advertising & Promotion	\$	562.75	0.31%	\$	562.75	0.27%	\$	562.75	0.25%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,835.70	1.00%	\$	2,085.37	1.00%	\$	2,250.02	1.00%
7620	R&M HVAC & Refrigeration	\$	_	0.00%		-	0.00%		,	0.00%
7630	R&M - Plumbing	\$	_	0.00%		-	0.00%		-	0.00%
7640	R&M - Electric	\$	-	0.00%		-	0.00%		-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%		-	0.00%		-	0.00%
7660	R&M - POS Systems	\$	_	0.00%		-	0.00%	\$	_	0.00%
7695	Cleaning Service	\$	4,141.87	2.26%		4,141.87	1.99%	\$	4,141.87	1.84%
7710	MC-HVAC & Refrigeration	\$	2,697.28	1.47%		703.44	0.34%	\$	1,181.78	0.53%
7720	MC-Other Equipment	\$	287.00	0.16%	\$	287.00	0.14%	\$	287.00	0.13%
7750	Pest Control	\$	95.67	0.05%	\$	95.67	0.05%	\$	95.67	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	9,057.53	4.93%	\$	7,313.36	3.51%	\$	7,956.34	3.54%
	Herea.									
7040	Utilities	¢	0.750.55	4 500/	۴.	2 502 45	4.000/	φ.	0.475.00	4.400/
7810 7820	Electricity	\$	2,753.55	1.50%		2,502.45	1.20%		2,475.02	1.10%
7820	Natural Gas	\$	1,101.42	0.60%		1,251.22	0.60%		1,350.01	0.60%
7830	Water & Sewer	\$	550.71	0.30%		625.61	0.30%		787.51	0.35%
7840	Firewood	\$	844.13	0.46%	\$	844.13	0.40%	\$	844.13	0.38%

	2028/29 Budget - Smokecraft	PERI	OD 7		PERI	OD 8		PER	IOD 9	
	Start Date: 6/26/2028		6/26/2028			7/24/2028			8/21/2028	
	End Date: 06/25/2028		7/23/2028			8/20/2028			9/24/2028	
	LY Start: 06/28/27									
	LY End: 05/26/2024									
	Total Utilities	\$	5,249.81	2.86%	\$	5,223.42	2.50%	\$	5,456.66	2.43%
	Total Operating Expenses	\$	42,856.39	23.35%	\$	44,541.55	21.36%	\$	44,399.84	19.73%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	14,919.47	8.13%	\$	30,578.09	14.66%	\$	31,086.14	13.82%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	14,919.47	8.13%	\$	30,578.09	14.66%	\$	31,086.14	13.82%
	Facility Expenses									
8010	Rents	\$	14,328.45	7.81%	\$	14,328.45	6.87%	\$	14,328.45	6.37%
8015	Common Area Maintenance	\$	2,605.55	1.42%	\$	2,605.55	1.25%	\$	2,605.55	1.16%
8020	Property Insurance	\$	148.57	0.08%	\$	148.57	0.07%	\$	148.57	0.07%
8030	Property Taxes	\$	4,132.26	2.25%	\$	4,132.26	1.98%	\$	4,132.26	1.84%
	Total Facility Expenses	\$	21,214.83	11.56%	\$	21,214.83	10.17%	\$	21,214.83	9.43%
	Restaurant EBDIT	\$	(6,295.35)	-3.43%	\$	9,363.26	4.49%	\$	9,871.31	4.39%

	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024	PER	9/25/2028 10/22/2028		PEI	10/23/2028 11/19/2028		PEF	11/20/2028 12/24/2028	
		28	3/29 Budget	% of Sales	2	28/29 Budget	% of Sales	2	8/29 Budget	% of Sales
	Gross Sales	•	450 500 04	0.4.000/		10= 101 11	0= 040/		040.050.04	05.4404
5100	Food Sales	\$	150,522.21	84.89%		125,401.41	85.31%		219,356.64	85.11%
5180	NA Beverage	\$	1,964.19	1.11%	•	1,013.50	0.69%		2,293.38	0.89%
	Total Food Sales	\$	152,486.39	86.00%	*	126,414.91	86.00%	\$	221,650.02	86.00%
5210	Liquor Sales	\$	14,559.51	8.21%	\$	12,688.89	8.63%	\$	23,826.60	9.24%
5220	Wine Sales	\$	2,996.60	1.69%		2,734.58	1.86%		3,737.14	1.45%
5230	Bottled Beer Sales	\$	1,730.72	0.98%		1,685.30	1.15%		2,716.61	1.05%
5240	Draft Beer Sales	\$	9,969.27	5.62%		7,145.25	4.86%		12,245.52	4.75%
	Total Beverage Sales	\$	29,256.11	16.50%	—	24,254.02	16.50%		42,525.88	16.50%
	-		·			·				
	Gross F&B Sales	\$	181,742.50	102.50%	\$	150,668.93	102.50%	\$	264,175.89	102.50%
	Deductions									
5110	Goodwill Comps	\$	1,241.17	0.70%	\$	1,028.96	0.70%	\$	1,804.13	0.70%
5120	Guest Recovery Comps	\$	709.24	0.40%	\$	587.98	0.40%	\$	1,030.93	0.40%
5131	50% Employee Discounts	\$	709.24	0.40%	\$	587.98	0.40%	\$	1,030.93	0.40%
5132	Manager Meal Discounts	\$	709.24	0.40%	\$	587.98	0.40%	\$	1,030.93	0.40%
5150	Discounts Marketing	\$	620.58	0.35%	\$	514.48	0.35%	\$	902.06	0.35%
5250	Goodwill Bar Comps	\$	443.27	0.25%	\$	367.49	0.25%	\$	644.33	0.25%
	Total Deductions	\$	4,432.74	2.50%	\$	3,674.85	2.50%	\$	6,443.31	2.50%
	Other Income and Expense									
5300	Sundry Sales	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024	PER	9/25/2028 10/22/2028		PER	10/23/2028 11/19/2028		PER	11/20/2028 12/24/2028	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales	\$	177,309.76	100.00%	\$	146,994.08	100.00%	\$	257,732.58	100.00%
	Food Costs									
6110	Meat Cost	\$	22,263.01	14.60%	\$	18,456.58	14.60%	\$	32,360.90	14.60%
6120	Poultry Cost	\$	3,964.65	2.60%		3,286.79	2.60%		5,762.90	2.60%
6130	Seafood Cost	\$	762.43	0.50%		632.07	0.50%		1,108.25	0.50%
6140	Dairy Cost	\$	6,099.46	4.00%		5,056.60	4.00%		8,866.00	4.00%
6150	Produce Cost	\$	4,879.56	3.20%		4,045.28	3.20%		7,092.80	3.20%
6160	Bakery Cost	\$	2,134.81	1.40%		1,769.81	1.40%	\$	3,103.10	1.40%
6170	Grocery Cost	\$	9,454.16	6.20%	\$	7,837.72	6.20%	\$	13,742.30	6.20%
6180	NA Beverage	\$	762.43	0.50%	\$	632.07	0.50%	\$	1,108.25	0.50%
	Total Food Cost	\$	50,320.51	33.00%	\$	41,716.92	33.00%	\$	73,144.51	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,528.39	12.06%	\$	2,157.72	8.90%	\$	3,563.97	8.38%
6220	Wine Cost	\$	132.13	0.45%	\$	754.69	3.11%		539.48	1.27%
6230	Bottled Beer Cost	\$	285.76	0.98%	\$	497.20	2.05%	\$	1,077.83	2.53%
6240	Draft Beer Cost	\$	1,904.94	6.51%	\$	1,441.20	5.94%	\$	3,323.90	7.82%
	Total Bev Cost	\$	5,851.22	20.00%	\$	4,850.80	20.00%	\$	8,505.18	20.00%
	Total F&B Costs	\$	56,171.73	31.68%	\$	46,567.72	31.68%	\$	81,649.68	31.68%
	Gross Profit	\$	121,138.03	68.32%	\$	100,426.36	68.32%	\$	176,082.90	68.32%
	Payroll Costs									

	2028/29 Budget - Smokecraft	PER	IOD 10		PER	IOD 11		PER	RIOD 12	
	Start Date: 6/26/2028		9/25/2028			10/23/2028			11/20/2028	
	End Date: 06/25/2028		10/22/2028			11/19/2028			12/24/2028	
	LY Start: 06/28/27									
	LY End: 05/26/2024									
6310	Management Salaries	\$	17,578.09	9.91%	\$	17,578.09	11.96%	\$	21,972.61	8.53%
6311	Direct Labor - FOH	\$	4,876.02	2.75%	\$	5,144.79	3.50%	\$	5,798.98	2.25%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6313	Training Labor	\$	265.96	0.15%	\$	220.49	0.15%	\$	386.60	0.15%
6314	Direct Labor - BOH	\$	31,029.21	17.50%	\$	27,193.90	18.50%	\$	39,948.55	15.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Labor	\$	53,749.28	30.31%	\$	50,137.28	34.11%	\$	68,106.74	26.43%
6510	Payroll Taxes	\$	6,737.77	3.80%		5,585.78	3.80%		9,793.84	3.80%
6530	Vacation Pay	\$	-	0.00%	-	-	0.00%	-	-	0.00%
6540	Parking	\$	225.10	0.13%		225.10	0.15%	\$	225.10	0.09%
6550	Uniform Allowance	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6560	Continuing Education	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6570	Group Insurance	\$	675.31	0.38%	\$	675.31	0.46%	\$	675.31	0.26%
6580	Workers Compensation	\$	574.01	0.32%	\$	574.01	0.39%	\$	574.01	0.22%
6610	Other Benefits	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6615	Payroll Processing Fees	\$	337.65	0.25%	\$	337.65	0.25%	\$	337.65	0.25%
	Total Payroll Expenses	\$	8,549.84	4.82%	\$	7,397.84	5.03%	\$	11,605.91	4.50%
	Total Payroll Costs	\$	62,299.12	35.14%	\$	57,535.13	39.14%	\$	79,712.65	30.93%
	Controllable Expenses	_								
6500	3rd Party Delivery Expense	\$	5,230.64	2.95%	-	4,409.82	3.00%		5,154.65	2.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	619.03	0.35%		619.03	0.42%		619.03	0.24%
6740	Security	\$	-	0.00%	-	-	0.00%		-	0.00%
6750	Trash Removal	\$	-	0.00%		-	0.00%		-	0.00%
6790	Other Contracted Services	\$	337.65	0.19%		337.65	0.23%		337.65	0.13%
7010	Register Over/Short	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2028/29 Budget - Smokecraft	PER	IOD 10		PER	IOD 11		PER	IOD 12	
	Start Date: 6/26/2028		9/25/2028			10/23/2028			11/20/2028	
	End Date: 06/25/2028		10/22/2028			11/19/2028			12/24/2028	
	LY Start: 06/28/27									
	LY End: 05/26/2024									
7010	China/Glassware/Silverware	\$	709.24	0.40%		293.99	0.20%	\$	515.47	0.20%
7040	Cleaning Supplies	\$	354.62	0.20%		293.99	0.20%	\$	515.47	0.20%
7045	Dish Chemicals	\$	443.27	0.25%		440.98	0.30%		773.20	0.30%
7050	Decorations	\$	-	0.00%		-	0.00%	\$	-	0.00%
7060	Linens	\$	1,241.17	0.70%	\$	1,102.46	0.75%	\$	1,932.99	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,482.34	1.40%	\$	2,057.92	1.40%	\$	4,123.72	1.60%
7106	Catering Supplies	\$	886.55	0.50%	\$	587.98	0.40%	\$	5,154.65	2.00%
7110	Operating Supplies F&B	\$	2,216.37	1.25%	\$	2,057.92	1.40%	\$	3,221.66	1.25%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	14,520.88	8.19%	\$	12,201.73	8.30%	\$	22,348.49	8.67%
	On a small 9. A dissiplicational									
7400	General & Administrative	Φ.	4 000 00	0.05%	_	4 000 00	4.450/	Φ.	4 000 00	0.000/
7190	Other Contracted Services-Admin	\$	1,688.26	0.95%		1,688.26	1.15%		1,688.26	0.66%
7195	Accounting Services	\$	2,813.77	1.59%		2,813.77	1.91%		2,813.77	1.09%
7220	Bank Charges & Fees	\$	112.55	0.06%		112.55	0.08%		112.55	0.04%
7230	Licenses & Permits	\$	675.31	0.38%		675.31	0.46%		675.31	0.26%
7250	Credit Card Commissions	\$	3,989.47	2.25%		3,307.37	2.25%	\$	5,798.98	2.25%
7256	Employment Ads	\$	101.30	0.06%		101.30	0.07%	\$	101.30	0.04%
7270	Dues & Subscriptions	\$	56.28	0.03%		56.28	0.04%	\$	56.28	0.02%
7285	Key Man/General Liability Insurance	\$	1,435.02	0.81%		1,435.02	0.98%	\$	1,435.02	0.56%
7290	Legal & Professional Services	\$	-	0.00%		-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	177.31	0.10%		146.99	0.10%	\$	257.73	0.10%
7350	Telephone/Internet/Cable	\$	731.58	0.41%		731.58	0.50%		731.58	0.28%
7360	Travel	\$	140.69	0.08%		140.69	0.10%	\$	140.69	0.05%
7370	Meals & Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024	PER	9/25/2028 10/22/2028		PER	10/23/2028 11/19/2028		PER	11/20/2028 12/24/2028	
	Total General & Administrative	\$	11,921.54	6.72%	\$	11,209.12	7.63%	\$	13,811.47	5.36%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	_	0.00%
7430	Local Advertising & Promotion	\$		0.00%		_	0.00%		-	0.00%
7435	Advertising & Marketing	\$	562.75	0.32%		1,688.26	1.15%		1,688.26	0.66%
7460	Special Promotions	\$	-	0.00%		-	0.00%		-	0.00%
	Total Advertising & Promotion	\$	562.75	0.32%		1,688.26	1.15%		1,688.26	0.66%
	•					·			·	
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,773.10	1.00%	\$	1,469.94	1.00%	\$	1,804.13	0.70%
7620	R&M HVAC & Refrigeration	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	4,141.87	2.34%	\$	4,141.87	2.82%	\$	4,141.87	1.61%
7710	MC-HVAC & Refrigeration	\$	703.44	0.40%	\$	2,697.28	1.83%	\$	2,532.39	0.98%
7720	MC-Other Equipment	\$	287.00	0.16%	\$	287.00	0.20%	\$	287.00	0.11%
7750	Pest Control	\$	95.67	0.05%	\$	95.67	0.07%	\$	95.67	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	7,001.09	3.95%	\$	8,691.77	5.91%	\$	8,861.07	3.44%
	Utilities									
7810	Electricity	\$	2,305.03	1.30%		2,939.88	2.00%		3,608.26	1.40%
7820	Natural Gas	\$	1,241.17	0.70%		1,322.95	0.90%		1,288.66	0.50%
7830	Water & Sewer	\$	709.24	0.40%		587.98	0.40%		644.33	0.25%
7840	Firewood	\$	844.13	0.48%	\$	844.13	0.57%	\$	844.13	0.33%

2020/20 Budget Smalesoraft	DED	IOD 10		חרה	IOD 11		חבה	IOD 13	
	PER			PER	_		PER		
• •		10/22/2028			11/19/2028			12/24/2028	
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LY End: 05/26/2024									
Total Utilities	\$	5,099.57	2.88%	\$	5,694.94	3.87%	\$	6,385.38	2.48%
Total Operating Expenses	\$	39,105.82	22.06%	\$	39,485.81	26.86%	\$	53,094.67	20.60%
		-			-			-	0.00%
Commission Income		-			-			-	0.00%
Total Other Income		-	0.00%	\$	-	0.00%	\$	-	0.00%
Operating Income Before Bonus	\$	19,733.08	11.13%	\$	3,405.42	2.32%	\$	43,275.58	16.79%
Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
Restaurant Operating Income	\$	19,733.08	11.13%	\$	3,405.42	2.32%	\$	43,275.58	16.79%
Facility Expenses									
Rents	\$	14,328.45	8.08%	\$	14,328.45	9.75%	\$	14,328.45	5.56%
Common Area Maintenance	\$	2,605.55	1.47%	\$	2,605.55	1.77%	\$	2,605.55	1.01%
Property Insurance	\$	148.57	0.08%	\$	148.57	0.10%	\$	148.57	0.06%
Property Taxes	\$	4,132.26	2.33%	\$	4,132.26	2.81%	\$	4,132.26	1.60%
Total Facility Expenses	\$	21,214.83	11.96%	\$	21,214.83	14.43%	\$	21,214.83	8.23%
Restaurant EBDIT	\$	(1,481.74)	-0.84%	\$	(17,809.41)	-12.12%	\$	22,060.75	8.56%
	Other Income (Expenses) Door Revenue Commission Income Total Other Income Operating Income Before Bonus Management Bonuses Restaurant Operating Income Facility Expenses Rents Common Area Maintenance Property Insurance Property Taxes Total Facility Expenses	Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024 Total Utilities \$ Total Operating Expenses \$ Other Income (Expenses) Door Revenue \$ Commission Income \$ Total Other Income Before Bonus \$ Management Bonuses \$ Restaurant Operating Income \$ Facility Expenses Rents Common Area Maintenance \$ Property Insurance Property Taxes Total Facility Expenses \$	Start Date: 6/26/2028 9/25/2028 End Date: 06/25/2028 10/22/2028 LY Start: 06/28/27 10/22/2028 LY End: 05/26/2024 \$ 5,099.57 Total Operating Expenses Other Income (Expenses) Door Revenue \$ - Commission Income \$ - Total Other Income \$ 19,733.08 Management Bonuses Restaurant Operating Income \$ 19,733.08 Restaurant Operating Income Facility Expenses Rents \$ 14,328.45 Common Area Maintenance \$ 2,605.55 Property Insurance \$ 148.57 Property Taxes \$ 4,132.26 Total Facility Expenses \$ 21,214.83	Start Date: 6/26/2028	Start Date: 6/26/2028 9/25/2028 End Date: 06/25/2028 10/22/2028 LY Start: 06/28/27 10/22/2028 LY End: 05/26/2024 2.88% Total Utilities \$ 5,099.57 2.88% Total Operating Expenses \$ 39,105.82 22.06% Door Revenue \$ - 0.00% Commission Income \$ - 0.00% Total Other Income \$ - 0.00% Total Other Income \$ 19,733.08 11.13% Management Bonuses \$ - 0.00% Restaurant Operating Income \$ 19,733.08 11.13% Rents \$ 14,328.45 8.08% Common Area Maintenance \$ 2,605.55 1.47% Property Insurance \$ 148.57 0.08% Property Taxes \$ 4,132.26 2.33% Total Facility Expenses \$ 21,214.83 11.96%	Start Date: 6/26/2028	Start Date: 6/26/2028	Start Date: 6/26/2028	Start Date: 6/26/2028

	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024	PER	12/25/2028 1/21/2029		PEI	1/22/2029 2/18/2029		PEI	2/19/2029 3/25/2029	
		28	3/29 Budget	% of Sales	2	28/29 Budget	% of Sales	2	8/29 Budget	% of Sales
5400	Gross Sales	Φ	454.000.04	04.740/	φ.	450 445 74	0.4.000/	φ.	405.044.70	04.000/
5100 5400	Food Sales	\$	154,892.21	84.74%		156,115.71	84.68% 1.32%		195,044.72	84.62%
5180	NA Beverage Total Food Sales	\$ \$	2,299.77 157,191.98	1.26% 86.00%		2,432.84 158,548.54	86.00%		3,183.36 198,228.07	1.38% 86.00%
	Total Food Sales	Ą	157,151.50	00.00%	Þ	150,540.54	00.00%	Ψ	190,220.07	86.00 %
5210	Liquor Sales	\$	16,256.13	8.89%	\$	17,054.55	9.25%	\$	20,233.94	8.78%
5220	Wine Sales	\$	3,827.65	2.09%		3,790.40	2.06%		3,608.04	1.57%
5230	Bottled Beer Sales	\$	1,806.73	0.99%		2,144.94	1.16%		1,596.59	0.69%
5240	Draft Beer Sales	\$	8,268.41	4.52%		7,429.30	4.03%		12,593.57	5.46%
	Total Beverage Sales	\$	30,158.93	16.50%	\$	30,419.20	16.50%	\$	38,032.13	16.50%
	Gross F&B Sales	\$	187,350.91	102.50%	\$	188,967.74	102.50%	\$	236,260.20	102.50%
	Deductions									
5110	Goodwill Comps	\$	1,279.47	0.70%	\$	1,290.51	0.70%	\$	1,613.48	0.70%
5120	Guest Recovery Comps	\$	731.13	0.40%	\$	737.44	0.40%	\$	921.99	0.40%
5131	50% Employee Discounts	\$	731.13	0.40%	\$	737.44	0.40%	\$	921.99	0.40%
5132	Manager Meal Discounts	\$	731.13	0.40%		737.44	0.40%		921.99	0.40%
5150	Discounts Marketing	\$	639.73	0.35%		645.26	0.35%		806.74	0.35%
5250	Goodwill Bar Comps	\$	456.95	0.25%	\$	460.90	0.25%	\$	576.24	0.25%
	Total Deductions	\$	4,569.53	2.50%	\$	4,608.97	2.50%	\$	5,762.44	2.50%
	Other Income and Expense									
5300	Sundry Sales	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024	PER	10D 1 12/25/2028 1/21/2029		PER	1/22/2029 2/18/2029		PER	2/19/2029 3/25/2029	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
								_		
	Net Sales		182,781.37	100.00%	\$	184,358.77	100.00%	\$	230,497.76	100.00%
	Food Costs									
6110	Meat Cost	\$	22,950.03	14.60%	\$	23,148.09	14.60%	\$	28,941.30	14.60%
6120	Poultry Cost	\$	4,086.99	2.60%		4,122.26	2.60%		5,153.93	2.60%
6130	Seafood Cost	\$	785.96	0.50%	\$	792.74	0.50%	\$	991.14	0.50%
6140	Dairy Cost	\$	6,287.68	4.00%	\$	6,341.94	4.00%	\$	7,929.12	4.00%
6150	Produce Cost	\$	5,030.14	3.20%	\$	5,073.55	3.20%	\$	6,343.30	3.20%
6160	Bakery Cost	\$	2,200.69	1.40%	\$	2,219.68	1.40%	\$	2,775.19	1.40%
6170	Grocery Cost	\$	9,745.90	6.20%	\$	9,830.01	6.20%	\$	12,290.14	6.20%
6180	NA Beverage	\$	785.96	0.50%	\$	792.74	0.50%	\$	991.14	0.50%
	Total Food Cost	\$	51,873.35	33.00%	\$	52,321.02	33.00%	\$	65,415.26	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,873.75	12.84%	\$	3,202.05	10.53%	\$	4,406.28	11.59%
6220	Wine Cost	\$	781.38	2.59%	\$	1,084.04	3.56%		842.12	2.21%
6230	Bottled Beer Cost	\$	143.58	0.48%		453.04	1.49%		323.84	0.85%
6240	Draft Beer Cost	\$	1,233.07	4.09%	\$	1,344.71	4.42%	\$	2,034.18	5.35%
	Total Bev Cost	\$	6,031.79	20.00%	\$	6,083.84	20.00%	\$	7,606.43	20.00%
	Total F&B Costs	\$	57,905.14	31.68%	\$	58,404.86	31.68%	\$	73,021.69	31.68%
	Gross Profit	\$	124,876.23	68.32%	\$	125,953.91	68.32%	\$	157,476.07	68.32%
	Payroll Costs									

6310	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024 Management Salaries	PERI	12/25/2028 1/21/2029 17,578.09	9.62%		1/22/2029 2/18/2029 17,578.09	9.53%		2/19/2029 3/25/2029 22,396.29	9.72%
6311	Direct Labor - FOH	\$	4,752.32	2.60%		5,069.87	2.75%		6,338.69	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%		-	0.00%		-	0.00%
6313	Training Labor	\$	274.17	0.15%		276.54	0.15%		345.75	0.15%
6314	Direct Labor - BOH	\$	31,986.74	17.50%		32,262.79	17.50%		40,337.11	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%	-	-	0.00%		-	0.00%
	Total Labor	\$	54,591.32	29.87%	-	55,187.28	29.93%		69,417.83	30.12%
		<u> </u>	,			,			,	
6510	Payroll Taxes	\$	6,945.69	3.80%	\$	7,005.63	3.80%	\$	8,758.91	3.80%
6530	Vacation Pay	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6540	Parking	\$	225.10	0.12%	\$	225.10	0.12%	\$	225.10	0.10%
6550	Uniform Allowance	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6560	Continuing Education	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6570	Group Insurance	\$	675.31	0.37%	\$	675.31	0.37%	\$	675.31	0.29%
6580	Workers Compensation	\$	574.01	0.31%	\$	574.01	0.31%	\$	574.01	0.25%
6610	Other Benefits	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6615	Payroll Processing Fees	\$	337.65	0.25%	\$	337.65	0.25%	\$	337.65	0.25%
	Total Payroll Expenses	\$	8,757.76	4.79%	\$	8,817.70	4.78%	\$	10,570.98	4.59%
	Total Payroll Costs	\$	63,349.08	34.66%	\$	64,004.98	34.72%	\$	79,988.81	34.70%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	5,483.44	3.00%	\$	5,530.76	3.00%	\$	6,914.93	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	619.03	0.34%	\$	619.03	0.34%	\$	619.03	0.27%
6740	Security	\$	675.31	0.37%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%		-	0.00%	-	-	0.00%
6790	Other Contracted Services	\$	337.65	0.18%		337.65	0.18%		337.65	0.15%
7010	Register Over/Short	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2028/29 Budget - Smokecraft			PERIOD 2			PERIOD 3			
	Start Date: 6/26/2028		12/25/2028			1/22/2029			2/19/2029	
	End Date: 06/25/2028		1/21/2029			2/18/2029			3/25/2029	
	LY Start: 06/28/27									
	LY End: 05/26/2024									
7010	China/Glassware/Silverware	\$	365.56	0.20%	\$	737.44	0.40%	\$	921.99	0.40%
7040	Cleaning Supplies	\$	365.56	0.20%	\$	368.72	0.20%	\$	461.00	0.20%
7045	Dish Chemicals	\$	548.34	0.30%	\$	553.08	0.30%	\$	691.49	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,370.86	0.75%	\$	1,382.69	0.75%	\$	1,728.73	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,558.94	1.40%	\$	3,134.10	1.70%	\$	3,918.46	1.70%
7106	Catering Supplies	\$	731.13	0.40%	\$	737.44	0.40%	\$	921.99	0.40%
7110	Operating Supplies F&B	\$	2,010.60	1.10%	\$	1,843.59	1.00%	\$	2,996.47	1.30%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	15,066.42	8.24%	\$	15,244.49	8.27%	\$	19,511.75	8.47%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,688.26	0.92%	\$	1,688.26	0.92%	\$	1,688.26	0.73%
7195	Accounting Services	\$	2,813.77	1.54%		2,813.77	1.53%	\$	2,813.77	1.22%
7220	Bank Charges & Fees	\$	112.55	0.06%	-	16.88	0.01%	\$	16.88	0.01%
7230	Licenses & Permits	\$	675.31	0.37%	\$	675.31	0.37%	\$	675.31	0.29%
7250	Credit Card Commissions	\$	4,112.58	2.25%		4,148.07	2.25%	\$	5,186.20	2.25%
7256	Employment Ads	\$	101.30	0.06%	\$	101.30	0.05%	\$	101.30	0.04%
7270	Dues & Subscriptions	\$	56.28	0.03%	\$	56.28	0.03%	\$	56.28	0.02%
7285	Key Man/General Liability Insurance	\$	1,435.02	0.79%	\$	1,435.02	0.78%	\$	1,435.02	0.62%
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	182.78	0.10%	\$	184.36	0.10%	\$	230.50	0.10%
7350	Telephone/Internet/Cable	\$	731.58	0.40%	\$	731.58	0.40%	\$	731.58	0.32%
7360	Travel	\$	140.69	0.08%	\$	140.69	0.08%	\$	140.69	0.06%
7370	Meals & Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024	PERI	12/25/2028 1/21/2029		1/22/2029 2/18/2029		PERIOD 3 2/19/2029 3/25/2029			
	Total General & Administrative	\$	12,050.12	6.59%	\$	11,991.52	6.50%	\$	13,075.78	5.67%
7400	Advertising & Promotion	Φ		0.000/	Φ.		0.000/	φ.		0.000/
7400	Local Charitable Donations	\$	-	0.00%		-	0.00%		-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%		-	0.00%		-	0.00%
7435	Advertising & Marketing	\$	562.75	0.31%	-	562.75	0.31%		562.75	0.24%
7460	Special Promotions	\$	-	0.00%		-	0.00%		-	0.00%
	Total Advertising & Promotion	\$	562.75	0.31%	\$	562.75	0.31%	\$	562.75	0.24%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,827.81	1.00%	\$	1,843.59	1.00%	\$	2,304.98	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%		-	0.00%		_,551155	0.00%
7630	R&M - Plumbing	\$	_	0.00%		_	0.00%		_	0.00%
7640	R&M - Electric	\$	_	0.00%		_	0.00%		_	0.00%
7650	R&M - Exterior/Structure	\$	_	0.00%		_	0.00%		-	0.00%
7660	R&M - POS Systems	\$	_	0.00%		_	0.00%	\$	_	0.00%
7695	Cleaning Service	\$	4,141.87	2.27%		4,141.87	2.25%	-	4,141.87	1.80%
7710	MC-HVAC & Refrigeration	\$	703.44	0.38%	-	703.44	0.38%		3,175.62	1.38%
7720	MC-Other Equipment	\$	287.00	0.16%		287.00	0.16%		287.00	0.12%
7750	Pest Control	\$	95.67	0.05%		95.67	0.05%		95.67	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%		-	0.00%		-	0.00%
	Total Repairs & Maintenance	\$	7,055.80	3.86%	\$	7,071.58	3.84%	\$	10,005.15	4.34%
	Utilities	_	= -		١.				·-	. ==::
7810	Electricity	\$	4,112.58	2.25%		3,687.18	2.00%		3,457.47	1.50%
7820	Natural Gas	\$	1,279.47	0.70%		1,290.51	0.70%		1,382.99	0.60%
7830	Water & Sewer	\$	548.34	0.30%		737.44	0.40%		691.49	0.30%
7840	Firewood	\$	844.13	0.46%	\$	844.13	0.46%	\$	844.13	0.37%

	2028/29 Budget - Smokecraft		OD 1		PERI	OD 2		PER	IOD 3	
	Start Date: 6/26/2028		12/25/2028			1/22/2029			2/19/2029	
	End Date: 06/25/2028		1/21/2029			2/18/2029			3/25/2029	
	LY Start: 06/28/27								3, 13, 1015	
	LY End: 05/26/2024									
	Total Utilities	\$	6,784.53	3.71%	\$	6,559.25	3.56%	\$	6,376.08	2.77%
	Total Operating Expenses	\$	41,519.62	22.72%	\$	41,429.59	22.47%	\$	49,531.52	21.49%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	_	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	-	-	0.00%	-	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	20,007.53	10.95%	\$	20,519.34	11.13%	\$	27,955.74	12.13%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	20,007.53	10.95%	\$	20,519.34	11.13%	\$	27,955.74	12.13%
	Facility Expenses									
8010	Rents	\$	14,328.45	7.84%	\$	14,328.45	7.77%	\$	14,328.45	6.22%
8015	Common Area Maintenance	\$	2,605.55	1.43%	\$	2,605.55	1.41%	\$	2,605.55	1.13%
8020	Property Insurance	\$	148.57	0.08%	\$	148.57	0.08%	\$	148.57	0.06%
8030	Property Taxes	\$	4,132.26	2.26%	\$	4,132.26	2.24%	\$	4,132.26	1.79%
	Total Facility Expenses	\$	21,214.83	11.61%	\$	21,214.83	11.51%	\$	21,214.83	9.20%
	Restaurant EBDIT	\$	(1,207.30)	-0.66%	\$	(695.49)	-0.38%	\$	6,740.91	2.92%

	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024	PER	3/26/2029 4/22/2029		PE	4/23/2029 5/20/2029		PEF	5/21/2029 6/24/2029	
	Gross Sales	28	3/29 Budget	% of Sales	2	8/29 Budget	% of Sales	2	8/29 Budget	% of Sales
5100	Food Sales	\$	159,432.31	84.46%	\$	185,175.56	84.78%	¢	219,799.34	84.37%
5180	NA Beverage	φ \$	2,910.38	1.54%		2,666.32	1.22%		4,245.87	1.63%
3100	Total Food Sales	\$	162,342.69	86.00%		187,841.87	86.00%		224,045.20	86.00%
	Total Tood Gales	Ψ	102,042.00	00.0070	*	107,041.07	00.0070	*	224,040.20	00.0070
5210	Liquor Sales	\$	16,746.42	8.87%	\$	19,692.56	9.02%	\$	21,781.52	8.36%
5220	Wine Sales	\$	2,912.67	1.54%	\$	4,299.14	1.97%	\$	4,490.17	1.72%
5230	Bottled Beer Sales	\$	1,262.42	0.67%	\$	1,005.74	0.46%	\$	1,445.99	0.56%
5240	Draft Beer Sales	\$	10,225.63	5.42%	\$	11,041.98	5.06%	\$	15,267.75	5.86%
	Total Beverage Sales	\$	31,147.14	16.50%	\$	36,039.43	16.50%	\$	42,985.42	16.50%
	Gross F&B Sales		193,489.83	102.50%	\$	223,881.30	102.50%	\$	267,030.62	102.50%
	Deductions									
5110	Goodwill Comps	\$	1,321.39	0.70%	\$	1,528.95	0.70%	\$	1,823.62	0.70%
5120	Guest Recovery Comps	\$	755.08	0.40%	\$	873.68	0.40%	\$	1,042.07	0.40%
5131	50% Employee Discounts	\$	755.08	0.40%	\$	873.68	0.40%	\$	1,042.07	0.40%
5132	Manager Meal Discounts	\$	755.08	0.40%	\$	873.68	0.40%	\$	1,042.07	0.40%
5150	Discounts Marketing	\$	660.70	0.35%	\$	764.47	0.35%	\$	911.81	0.35%
5250	Goodwill Bar Comps	\$	471.93	0.25%	\$	546.05	0.25%	\$	651.29	0.25%
	Total Deductions	\$	4,719.26	2.50%	\$	5,460.52	2.50%	\$	6,512.94	2.50%
	Other Income and Expense									
5300	Sundry Sales	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024	3/26/2029 4/22/2029		PERIOD 5 4/23/2029 5/20/2029			PERIOD 6 5/21/2029 6/24/2029			
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales		188,770.57	100.00%	\$	218,420.78	100.00%	\$	260,517.68	100.00%
					-	<u> </u>			·	
	Food Costs									
6110	Meat Cost	\$	23,702.03	14.60%	\$	27,424.91	14.60%	\$	32,710.60	14.60%
6120	Poultry Cost	\$	4,220.91	2.60%	\$	4,883.89	2.60%	\$	5,825.18	2.60%
6130	Seafood Cost	\$	811.71	0.50%	\$	939.21	0.50%	\$	1,120.23	0.50%
6140	Dairy Cost	\$	6,493.71	4.00%	\$	7,513.67	4.00%	\$	8,961.81	4.00%
6150	Produce Cost	\$	5,194.97	3.20%	\$	6,010.94	3.20%	\$	7,169.45	3.20%
6160	Bakery Cost	\$	2,272.80	1.40%	\$	2,629.79	1.40%	\$	3,136.63	1.40%
6170	Grocery Cost	\$	10,065.25	6.20%	\$	11,646.20	6.20%	\$	13,890.80	6.20%
6180	NA Beverage	\$	811.71	0.50%	\$	939.21	0.50%	\$	1,120.23	0.50%
	Total Food Cost	\$	53,573.09	33.00%	\$	61,987.82	33.00%	\$	73,934.92	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,260.23	10.47%	\$	3,819.56	10.60%	\$	4,290.98	9.98%
6220	Wine Cost	\$	584.13	1.88%	\$	918.95	2.55%	\$	877.12	2.04%
6230	Bottled Beer Cost	\$	313.06	1.01%	\$	323.11	0.90%	\$	54.61	0.13%
6240	Draft Beer Cost	\$	2,072.01	6.65%	\$	2,214.78	6.15%	\$	3,442.83	8.01%
	Total Bev Cost	\$	6,229.43	20.00%	\$	7,276.39	20.00%	\$	8,665.53	20.00%
	Total F&B Costs	\$	59,802.52	31.68%	\$	69,264.21	31.71%	\$	82,600.45	31.71%
	Gross Profit	\$	128,968.05	68.32%	\$	149,156.57	68.29%	\$	177,917.23	68.29%
	Payroll Costs									

	2028/29 Budget - Smokecraft	PERI	OD 4		PER	RIOD 5	PERIOD 6			
	Start Date: 6/26/2028		3/26/2029			4/23/2029			5/21/2029	
	End Date: 06/25/2028		4/22/2029			5/20/2029			6/24/2029	
	LY Start: 06/28/27									
	LY End: 05/26/2024									
6310	Management Salaries	\$	17,917.02	9.49%	\$	17,917.02	8.20%	\$	22,396.29	8.60%
6311	Direct Labor - FOH	\$	4,719.26	2.50%	\$	6,006.57	2.75%	\$	7,164.24	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6313	Training Labor	\$	283.16	0.15%	\$	327.63	0.15%	\$	390.78	0.15%
6314	Direct Labor - BOH	\$	32,091.00	17.00%	\$	36,039.43	16.50%	\$	41,031.53	15.75%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Labor	\$	55,010.44	29.14%	\$	60,290.66	27.60%	\$	70,982.83	27.25%
6510	Payroll Taxes	\$	7,173.28	3.80%	\$	8,299.99	3.80%	\$	9,899.67	3.80%
6530	Vacation Pay	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6540	Parking	\$	225.10	0.12%	\$	225.10	0.10%	\$	225.10	0.09%
6550	Uniform Allowance	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6560	Continuing Education	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6570	Group Insurance	\$	675.31	0.36%	\$	675.31	0.31%	\$	675.31	0.26%
6580	Workers Compensation	\$	574.01	0.30%	\$	574.01	0.26%	\$	574.01	0.22%
6610	Other Benefits	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6615	Payroll Processing Fees	\$	337.65	0.25%	\$	337.65	0.25%	\$	337.65	0.25%
	Total Payroll Expenses	\$	8,985.35	4.76%	\$	10,112.06	4.63%	\$	11,711.74	4.50%
	Total Barrell Ocata		00 005 70	00.000/	<u> </u>	70 400 74	00.000/	_	22 22 4 57	04.740/
	Total Payroll Costs		63,995.79	33.90%	\$	70,402.71	32.23%	\$	82,694.57	31.74%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	5,663.12	3.00%	\$	6,552.62	3.00%	\$	7,815.53	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	619.03	0.33%		619.03	0.28%		619.03	0.24%
6740	Security	\$	-	0.00%		-	0.00%		-	0.00%
6750	Trash Removal	\$	_	0.00%	-	-	0.00%		-	0.00%
6790	Other Contracted Services	\$	337.65	0.18%		337.65	0.15%		337.65	0.13%
7010	Register Over/Short	\$	-	0.00%		-	0.00%		-	0.00%
7010	Negister Over/oriort	Ψ	-	0.00 /0	Ψ	-	0.00 /0	Ψ	-	0.00 /0

	2028/29 Budget - Smokecraft	PERIOD 4		PERIOD 5			PERIOD 6			
	Start Date: 6/26/2028		3/26/2029			4/23/2029			5/21/2029	
	End Date: 06/25/2028		4/22/2029			5/20/2029			6/24/2029	
	LY Start: 06/28/27									
	LY End: 05/26/2024									
7010	China/Glassware/Silverware	\$	755.08	0.40%	\$	218.42	0.10%	\$	521.04	0.20%
7040	Cleaning Supplies	\$	377.54	0.20%	\$	436.84	0.20%	\$	521.04	0.20%
7045	Dish Chemicals	\$	566.31	0.30%	\$	655.26	0.30%	\$	781.55	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,415.78	0.75%	\$	1,638.16	0.75%	\$	1,953.88	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	3,209.10	1.70%	\$	3,713.15	1.70%	\$	3,647.25	1.40%
7106	Catering Supplies	\$	755.08	0.40%	\$	873.68	0.40%	\$	1,042.07	0.40%
7110	Operating Supplies F&B	\$	1,887.71	1.00%	\$	2,184.21	1.00%	\$	2,605.18	1.00%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	15,586.40	8.26%	\$	17,229.03	7.89%	\$	19,844.21	7.62%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,688.26	0.89%	\$	1,688.26	0.77%	\$	1,688.26	0.65%
7195	Accounting Services	\$	9,004.07	4.77%	\$	2,813.77	1.29%	\$	2,813.77	1.08%
7220	Bank Charges & Fees	\$	16.88	0.01%	\$	16.88	0.01%	\$	16.88	0.01%
7230	Licenses & Permits	\$	675.31	0.36%	\$	675.31	0.31%	\$	675.31	0.26%
7250	Credit Card Commissions	\$	4,247.34	2.25%	\$	4,914.47	2.25%	\$	5,861.65	2.25%
7256	Employment Ads	\$	101.30	0.05%	\$	101.30	0.05%	\$	101.30	0.04%
7270	Dues & Subscriptions	\$	56.28	0.03%	\$	56.28	0.03%	\$	56.28	0.02%
7285	Key Man/General Liability Insurance	\$	1,435.02	0.76%	\$	1,435.02	0.66%	\$	1,435.02	0.55%
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	188.77	0.10%	\$	218.42	0.10%	\$	260.52	0.10%
7350	Telephone/Internet/Cable	\$	731.58	0.39%	\$	731.58	0.33%	\$	731.58	0.28%
7360	Travel	\$	140.69	0.07%	\$	140.69	0.06%	\$	140.69	0.05%
7370	Meals & Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024	PERI	PERIOD 4 3/26/2029 4/22/2029 5/20/2029		PERIOD 6 5/21/2029 6/24/2029					
	Total General & Administrative	\$	18,285.49	9.69%	\$	12,791.98	5.86%	\$	13,781.25	5.29%
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	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	562.75	0.30%	\$	562.75	0.26%	\$	562.75	0.22%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	562.75	0.30%	\$	562.75	0.26%	\$	562.75	0.22%
	Repairs & Maintenance	•	4 007 74	4.000/		0.404.04	4.000/	_	0.005.40	4 0004
7500	Repairs & Maintenance	\$	1,887.71	1.00%		2,184.21	1.00%		2,605.18	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%		-	0.00%		-	0.00%
7630	R&M - Plumbing	\$	-	0.00%		-	0.00%		-	0.00%
7640	R&M - Electric	\$	-	0.00%		-	0.00%		-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%		-	0.00%		-	0.00%
7660	R&M - POS Systems	\$	-	0.00%		-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	4,141.87	2.19%		4,141.87	1.90%		4,141.87	1.59%
7710	MC-HVAC & Refrigeration	\$	703.44	0.37%		703.44	0.32%		703.44	0.27%
7720	MC-Other Equipment	\$	287.00	0.15%		287.00	0.13%		287.00	0.11%
7750	Pest Control	\$	95.67	0.05%		95.67	0.04%		95.67	0.04%
7785	Carpet/Rug/Floor Cleaning	\$		0.00%			0.00%			0.00%
	Total Repairs & Maintenance	\$	7,115.69	3.77%	\$	7,412.20	3.39%	\$	7,833.17	3.01%
	Utilities									
7810	Electricity	\$	2,831.56	1.50%	\$	2,839.47	1.30%	\$	2,605.18	1.00%
7820	Natural Gas	\$	1,132.62	0.60%	\$	1,310.52	0.60%	\$	1,302.59	0.50%
7830	Water & Sewer	\$	566.31	0.30%	\$	655.26	0.30%	\$	781.55	0.30%
7840	Firewood	\$	844.13	0.45%	\$	844.13	0.39%	\$	844.13	0.32%

	2028/29 Budget - Smokecraft		PERIOD 4		PERIOD 5			PERIOD 6		
	Start Date: 6/26/2028		3/26/2029		141	4/23/2029			5/21/2029	
	End Date: 06/25/2028		4/22/2029			5/20/2029			6/24/2029	
	LY Start: 06/28/27		1/22/2023			3/20/2023			0/21/2023	
	LY End: 05/26/2024									
	21 21101 03/23/2021									
	Total Utilities	\$	5,374.63	2.85%	\$	5,649.39	2.59%	\$	5,533.45	2.12%
	Total Operating Expenses	\$	46,924.97	24.86%	\$	43,645.35	19.98%	\$	47,554.84	18.25%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	18,047.29	9.56%	\$	35,108.51	16.07%	\$	47,667.82	18.30%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	18,047.29	9.56%	\$	35,108.51	16.07%	\$	47,667.82	18.30%
	Facility Expenses									
8010	Rents	\$	14,328.45	7.59%	\$	14,328.45	6.56%	\$	14,328.45	5.50%
8015	Common Area Maintenance	\$	2,605.55	1.38%	\$	2,605.55	1.19%	\$	2,605.55	1.00%
8020	Property Insurance	\$	148.57	0.08%	\$	148.57	0.07%	\$	148.57	0.06%
8030	Property Taxes	\$	4,132.26	2.19%	\$	4,132.26	1.89%	\$	4,132.26	1.59%
	Total Facility Expenses	\$	21,214.83	11.24%	\$	21,214.83	9.71%	\$	21,214.83	8.14%
	Restaurant EBDIT	\$	(3,167.54)	-1.68%	\$	13,893.68	6.36%	\$	26,452.99	10.15%

			TOTAL	
		2	28/29 Budget	% of Sales
	Gross Sales			
5100	Food Sales	\$	2,097,239.01	85.09%
5180	NA Beverage	\$	30,565.87	1.24%
	Total Food Sales	\$	2,127,804.87	86.33%
F240	Lieuan Calaa	ф	200 022 02	0.400/
5210	Liquor Sales	\$	209,022.83	8.48%
5220	Wine Sales	\$	42,700.63	1.73%
5230	Bottled Beer Sales	\$	22,524.98	0.91%
5240	Draft Beer Sales	_\$_	123,592.37	5.01%
	Total Beverage Sales	\$	397,840.81	16.14%
	Gross F&B Sales		2,525,645.68	102.47%
	Deductions			
5110	Goodwill Comps	\$	16,663.28	0.68%
5120	Guest Recovery Comps	\$	9,465.86	0.38%
5131	50% Employee Discounts	\$	10,054.02	0.41%
5132	Manager Meal Discounts	\$	9,661.92	0.39%
5150	Discounts Marketing	\$	8,625.72	0.35%
5250	Goodwill Bar Comps	\$	6,161.23	0.25%
	Total Deductions		58,575.27	2.38%
			•	
	Other Income and Expense			
5300	Sundry Sales	\$	-	0.00%

	Total Other Income and Expense	-\$	-	0.00%
	Net Sales	\$	2,464,689.47	100.00%
	Food Costs			
6110	Meat Cost	\$	310,659.51	14.60%
6120	Poultry Cost	\$	55,322.93	2.60%
6130	Seafood Cost	\$	10,639.02	0.50%
6140	Dairy Cost	\$	85,112.19	4.00%
6150	Produce Cost	\$	68,089.76	3.20%
6160	Bakery Cost	\$	29,789.27	1.40%
6170	Grocery Cost	\$	131,923.90	6.20%
6180	NA Beverage	\$	10,639.02	0.50%
	Total Food Cost	\$	702,175.61	33.00%
	Beverage Costs			
6210	Liquor Cost	\$	40,999.45	1.66%
6220	Wine Cost	\$	9,441.20	0.38%
6230	Bottled Beer Cost	\$	5,262.54	0.21%
6240	Draft Beer Cost	\$	24,001.92	0.97%
	Total Bev Cost	\$	79,705.12	20.03%
	Total F&B Costs	\$	781,880.73	31.72%
	Gross Profit	\$	1,682,611.57	68.27%
	Payroll Costs			

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	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024		
6310	Management Salaries	\$ 230,040.39	9.33%
6311	Direct Labor - FOH	\$ 66,653.98	2.70%
6312	Overtime Labor - FOH	\$ -	0.00%
6313	Training Labor	\$ 4,339.23	0.18%
6314	Direct Labor - BOH	\$ 419,664.65	17.03%
6315	Overtime Labor - BOH	\$ -	0.00%
	Total Labor	\$ 720,698.25	29.24%
6510	Payroll Taxes	\$ 93,650.71	3.80%
6530	Vacation Pay	\$ -	0.00%
6540	Parking	\$ 2,701.22	0.11%
6550	Uniform Allowance	\$ -	0.00%
6560	Continuing Education	\$ -	0.00%
6570	Group Insurance	\$ 8,103.66	0.33%
6580	Workers Compensation	\$ 6,888.11	0.28%
6610	Other Benefits	\$ 123.81	0.01%
6615	Payroll Processing Fees	\$ 4,051.83	0.16%
	Total Payroll Expenses	\$ 115,519.34	4.69%
	Total Payroll Costs	\$ 836,217.60	33.93%
	Controllable Expenses		
6500	3rd Party Delivery Expense	\$ 71,156.29	2.89%
6710	Operating Lease/Rentals-Kitchen/Bar	\$ 7,428.36	0.30%
6740	Security	\$ 675.31	0.03%
6750	Trash Removal	\$ -	0.00%
6790	Other Contracted Services	\$ 4,051.83	0.16%
7010	Register Over/Short	\$ -	0.00%

	2028/29 Budget - Smokecraft Start Date: 6/26/2028 End Date: 06/25/2028 LY Start: 06/28/27 LY End: 05/26/2024		
70	10 China/Glassware/Silverware	\$ 6,639.58	0.27%
70	40 Cleaning Supplies	\$ 5,153.99	0.21%
70	45 Dish Chemicals	\$ 7,192.32	0.29%
70	50 Decorations	\$ -	0.00%
70	60 Linens	\$ 17,865.46	0.72%
70	80 New Menus/Printing	\$ -	0.00%
70	90 Menu/Guest Check/POS Supplies	\$ -	0.00%
71	05 To Go Supplies	\$ 37,618.14	1.53%
71	06 Catering Supplies	\$ 17,094.99	0.69%
71	10 Operating Supplies F&B	\$ 28,763.21	1.17%
71	20 Uniforms	\$ -	0.00%
74	70 Live Entertainment	\$ -	0.00%
	Total Controllable Expenses	\$ 203,639.46	8.26%
	General & Administrative		
71	Other Contracted Services-Admin	\$ 20,259.16	0.82%
71	95 Accounting Services	\$ 39,955.56	1.62%
72	20 Bank Charges & Fees	\$ 872.27	0.04%
72	30 Licenses & Permits	\$ 8,103.66	0.33%
72	50 Credit Card Commissions	\$ 55,451.08	2.25%
72	56 Employment Ads	\$ 1,215.55	0.05%
72	70 Dues & Subscriptions	\$ 675.31	0.03%
72	85 Key Man/General Liability Insurance	\$ 17,220.28	0.70%
72	90 Legal & Professional Services	\$ -	0.00%
73	20 Office Supplies & Postage	\$ 2,464.49	0.10%
73	Telephone/Internet/Cable	\$ 8,778.97	0.36%
73		\$ 1,688.26	0.07%
73	70 Meals & Entertainment	\$ -	0.00%

	Total General & Administrative	\$	156,684.59	6.36%
	Advertising & Promotion			
7400	Local Charitable Donations	\$	-	0.00%
7430	Local Advertising & Promotion	\$	_	0.00%
7435	Advertising & Marketing	\$	9,004.07	0.37%
7460	Special Promotions	\$	5,004.07	0.00%
7-100	Total Advertising & Promotion	<u></u> \$	9,004.07	0.37%
	•		·	
	Repairs & Maintenance			
7500	Repairs & Maintenance	\$	23,871.73	0.97%
7620	R&M HVAC & Refrigeration	\$	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%
7640	R&M - Electric	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%
7695	Cleaning Service	\$	49,702.47	2.02%
7710	MC-HVAC & Refrigeration	\$	17,208.47	0.70%
7720	MC-Other Equipment	\$	3,444.06	0.14%
7750	Pest Control	\$	1,148.02	0.05%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%
	Total Repairs & Maintenance	\$	95,374.74	3.87%
	Hailiai			
7040	Utilities	ф	00 447 04	4 470/
7810	Electricity	\$	36,117.61	1.47%
7820	Natural Gas	\$	15,254.14	0.62%
7830	Water & Sewer	\$	7,885.77	0.32%
7840	Firewood	\$	10,129.58	0.41%

	Total Utilities	_\$_	69,387.10	2.82%
	Total Operating Expenses	\$	534,089.96	21.67%
	Other Income (Expenses)			
5500	Door Revenue	\$	_	0.00%
5800	Commission Income	\$	_	0.00%
3000	Total Other Income	<u>\$</u>		0.00%
	Total Other income	<u> </u>	-	0.00 /0
	Operating Income Before Bonus	\$	312,304.01	12.67%
6455	Management Bonuses	\$	-	0.00%
	Restaurant Operating Income	\$	312,304.01	12.67%
	Facility Expenses			
8010	Rents	\$	171,941.37	6.98%
8015	Common Area Maintenance	\$	31,266.63	1.27%
8020	Property Insurance	\$	1,782.81	0.07%
8030	Property Taxes	\$	49,587.13	2.01%
	Total Facility Expenses	\$	254,577.94	10.33%
	D. (0.040/
	Restaurant EBDIT		57,726.08	2.34%